# BOROUGH OF KENNETT SQUARE, PENNSYLVANIA COMPREHENSIVE ANNUAL FINANCIAL REPORT For the fiscal year ended December 31, 2016

Prepared by:

Joseph C. Scalise Borough Manager

Kathy M. Holliday Finance Director



#### Comprehensive Annual Financial Report Year Ending December 31, 2016

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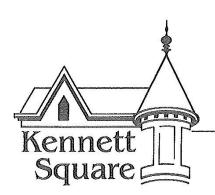
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June 30, 2017

To the Honorable Mayor, Members of the Borough Council, and Citizens of the Borough of Kennett Square:

The Commonwealth of Pennsylvania requires that the Borough of Kennett Square publish annually a complete set of audited financial statements. On behalf of the Finance Department and Borough Manager's office, we are pleased to submit the Borough of Kennett Square, Pennsylvania's Comprehensive Annual Financial Report for the year ended December 31, 2016.

Borough management assumes full responsibility for the completeness and reliability of the information contained in this report, based upon a comprehensive framework of internal control that it has established for this purpose. Because the cost of internal control should not exceed anticipated benefits, the objective is to provide reasonable, rather than absolute, assurance that the financial statements are free of any material misstatements.

Generally accepted accounting principles (GAAP) require that management provide a narrative introduction, overview, and analysis to accompany the basic financial statements in the form of a Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement the MD&A and should be read in conjunction with it. The Borough of Kennett Square's MD&A can be found immediately following the report of the independent auditors.

The Borough of Kennett Square's financial statements have been audited by Maillie LLP, a firm of licensed certified public accountants. In the report, the independent auditors rendered an unqualified ("clean") opinion of the Borough's financial statements for the fiscal year ended December 31, 2016. This opinion states that the financial statements are fairly presented, in all material respects, in accordance with generally accepted accounting principles.

In conformity with the provisions of the Single Audit Act of 1984, as amended, and U.S. Office of Management and Budget Uniform Grant Guidance, the Borough is also required to undergo an annual "Single Audit" in years in which the Borough expends \$750,000 or more in federal funds. In 2016, the Borough had not met the expenditures threshold and as a result, a Single Audit is not required.

#### Profile of the Borough of Kennett Square, Pennsylvania

The Borough of Kennett Square, incorporated in 1855, lies in the southeastern part of Chester County near the Pennsylvania Delaware state line. The Borough is approximately 30 miles southwest of Center City Philadelphia; 15 miles northwest of Wilmington, Delaware; and 12 miles south of West Chester, the county seat of Chester County. With an area of 1 square mile, the Borough has a 2010 census population of 6,072. This is an increase of 813 people compared to the 2000 census.

The Borough of Kennett Square is empowered to levy a property tax on real properties located within its boundaries. The total taxable assessed value for 2016 is \$236,881,400 which is an increase of \$20,312,700 over the last ten years. The County of Chester re-assessment last occurred back in 1998. The Borough Council approved a .60 mill increase in real estate taxes in 2004 to help support the Kennett Fire Company. The Borough tax for general purposes did not increase in 2016. The total millage for general purposes is 5.75 mills, an increase of 4 mills over the last ten years. The total tax levied in 2016, including the Fire Company

tax, is 6.35 mills. For 2016 1 mill equates to \$ 236,884 in total revenue or approximately \$ 139.10 annually to the average home owner.

Additional information on the Borough of Kennett Square real estate assessments and rates can be found in the Statistical Section, Revenue Capacity, schedules 6 through 11.

The Borough of Kennett Square is governed by the council-manager form of government. There are seven council members and a mayor who are elected by the voters at large. Council members serve four-year terms; elections are held each odd year for Council member's service. The Borough Council makes policy and legislates by way of resolutions and ordinances. The day-to-day functions of the Borough are carried out by the Council-appointed Borough Manager. The Mayor is responsible for the public safety of the community. The Borough Manager appoints department heads to oversee operations within each of the various departments within the Borough structure.

The Borough provides a full range of municipal services. The public safety program includes police, building inspection, planning, zoning, and emergency management. Public works provides street sweeping, street lighting, snow removal, traffic signalization and street markings, storm sewer maintenance and essential highway construction and maintenance. The Borough provides water and sewer utilities and operates a parking garage for the downtown area; all are supported by users fees.

An independent contractor provides refuse and recycling services. The Borough supports these services with user fees.

The Borough provides additional services through contributions for fire protection, parks and recreation, and library activities. Tax collection services are provided by an outside independent contractor.

The annual budget serves as the foundation for the Borough of Kennett Square's financial planning and control. All departments of the Borough of Kennett Square are required to submit requests for appropriations to the Borough Manager on or before the first Monday in September of each year. The Borough Manager uses these requests as the starting point for developing a proposed budget. The Borough Manager then presents his/her proposed budget to the Borough Council for review prior to November 30. The Council then holds public hearings on the proposed budget and is required to adopt a final budget by no later than December 31, the close of the Borough of Kennett Square's fiscal year. The appropriated budget is prepared by fund, function (e.g., public safety), and department (e.g., police). Department heads may make transfer of appropriations within their department budget. Transfer of appropriations between departments, however, requires the special approval of the Borough Council.

#### **Factors Affecting Financial Condition**

The information presented in the financial statements is perhaps best understood when it is considered from the broader perspective of the specific environment within which the Borough of Kennett Square operates.

**Local Economy.** The Borough of Kennett Square is currently lucky enough to enjoy a favorable economic environment and local indicators point to continued stability. Kennett Square is a place of ethnic, cultural, and economic diversity. The county unemployment rate increased from 2.8% to 3.9%, the state rate increased from 4.7% to 5.6% by the end of December 2016. During this same time the Borough's unemployment rate remained under3.8%.

As part of the Kennett Consolidated School District, Kennett Square houses the district office, high school, kindergarten center, and synthetic turf multi-purpose fields. Of the 4,172 students enrolled in the school district, 1582 attend schools located in the Borough.

The headquarters of Genesis Health Care, a health care provider, occupies three facilities located in Kennett Square with two facilities located in its downtown. Genesis Health Care is one of the largest skilled nursing providers in the Country, with more than 450 skilled nursing centers in 30 States. In December, 2015 Genesis acquired Revera Inc. a provider of 24 senior living facilities across 9 States. There is a full range of retail and service stores as well as professional offices along with Genesis in downtown Kennett Square.

A four block area between State and Cypress Streets, designated as a Main Street Achiever by the Commonwealth, is the primary commercial artery in the Borough. It features First Friday Art Strolls including a Murder Mystery Art Stroll with the Kennett Amateur Theatrical Society (KATS) presenting a murder mystery where visitors may participate in solving the "whodunit". In 2015, Kennett Square welcomed two brewing companies, Kennett Brewing and Victory Brewing Company. The Market at Liberty Place houses seven different food vendors. The town residents celebrated New Year Eve by gathering downtown for "Midnight in the Square" with a lighted mushroom drop at midnight. A new feature, "Third Thursday's" dining in the streets starting in May and ending in September was added to the many events featuring Main Street in 2015 and carrying on into 2016.

Long-Term Financial Planning. The Borough supplies the majority of water to its residents from two Borough-owned wells and also purchases additional water from a local municipal authority. The Borough has an agreement with this authority to purchase 200,000 gallons a day. The Borough's second well became operational in 2015. The new well allows the Borough to reduce its daily water purchase requirement greatly.

The Pennsylvania Department of Transportation completed the upgrading of the traffic signals to a closed loop system in 2015. Total cost of this project was \$1,998,786. The Borough is committed to a Regional Streetlight Procurement

Program implemented by the Delaware Valley Regional Planning Commission to upgrade all Borough streetlights by the end of 2017.

The Borough of Kennett Square along with Historic Kennett Square, Genesis Health Care, Kennett Township and Longwood Gardens received a Vision Partnership Program Grant to hire a professional consultant to help create a plan for future economic development in the Kennett Region. The plan will help set priorities as to where and how the Kennett Region grows, including how to continue to revitalize the Borough. The Borough and Township have committed funds to hire an Economic Development Director to carry the plan into the future.

The Borough Council adopted an Act 167 Ordinance (historic preservation zoning ordinance) and created the Historic Architectural Review Board (HARB) District during 2015.

Beginning in 2012, the largest remaining underutilized parcels in the Borough will be developed. The former Shurfine and NVF properties will be developed into mixed commercial/residential uses; this development should add a significant amount of new residents and tax base to the Borough. Construction started on the "Magnolia Place" (Shurfine) property in 2013. Magnolia Place will include 57 town houses, 22 twin homes, and 33 apartments in a mixed use building with a 250 seat restaurant on the first floor. Magnolia Place should be completed by the end of 2017. The Borough has seen an increase in Real Estate and Act 511 taxes. The NVF property will remain a longer term project.

In 2016 the Borough's first pop up beer garden opened on Birch Street. The repurposed former mushroom canning site was transformed into an extremely successful family venue drawing more than 30,000 different people over the 6 months they were open. This facility opened under a Temporary Use Permit granted by Borough Council which was extended through 2017 while the applicant seeks permanent zoning approvals.

Cannery Row, a mixed use development adjacent to the Magnolia Place development, will begin construction in 2017. The project consists of four buildings for largely commercial use with 13 apartments included in the construction.

The five-year Capital Improvement Program (CIP) details the continuation of addressing infrastructure and other needs through the year 2020. The 2016 and 2017 budgets provide \$5 million for capital projects and improvements.

Relevant Financial Policies. In developing and evaluating the Borough's accounting system, consideration is given to the adequacy of internal accounting controls. Internal accounting controls are designed to provide reasonable, but not absolute, assurance regarding (1) the safeguarding of assets against loss from unauthorized use or disposition and (2) the reliability of financial records for preparing financial statements and maintaining accountability for assets. The concept of reasonable assurance recognizes that: (1) the cost of a control should not exceed the benefits likely to be derived and (2) the evaluation of costs and benefits requires estimates and judgments by management.

The finance department continually reviews established policies and procedures to control and reduce risks. We believe that the Borough's internal accounting controls adequately safeguard assets and provide reasonable assurance of proper recording of financial transactions.

Over the years, the finance department has instituted a number of financial policies in order to provide assurance that financial operations occur in a consistent manner from department to department. These policies also enhance the safeguards for internal control and budgetary compliance. Some of the more significant policies include those related to the purchasing system, including a checklist for contract compliance and approval; deposits, cash and credit transactions, and fixed assets. For the fiscal year ended December 31, 2016 the Borough of Kennett Square has incorporated GASB Statement No.72, Fair Value

Measurement and Application and No 79 Certain External Investment Pools and

Pool Participants.

**Acknowledgements** 

The preparation of this comprehensive annual financial report was made possible

by the dedicated service of many of the employees of the Borough, particularly

those in Administration. All of these employees have our sincere appreciation for

their contributions made during the year, which assisted in making the

preparation of this report a less complicated task. We also wish to thank our

auditors, Maillie LLP, for their expertise and assistance through this process.

In closing, without the leadership of the Mayor, Borough Council and the Borough

Manager, preparation of this report would not have been possible.

Respectfully submitted,

Joseph C. Scalisea

Joseph C. Scalise

Borough Manager

Kathy M. Holliday

Kathy M. Holliday

**Finance Director** 

### List of Elected and Appointed Officials December 31, 2016

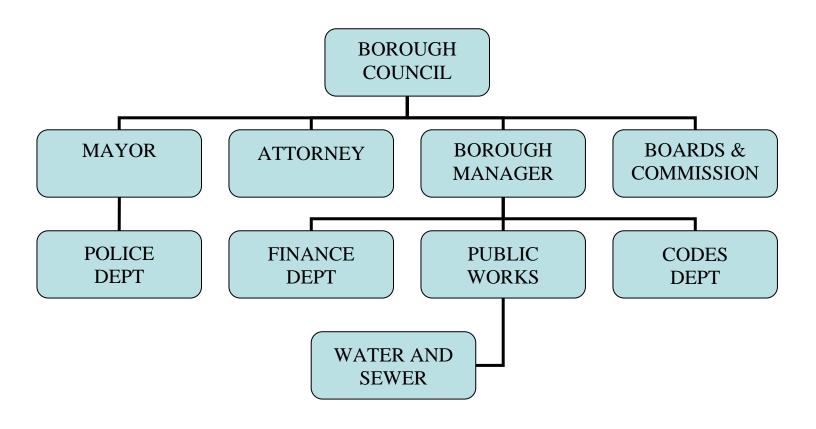
#### **Elected Officials**

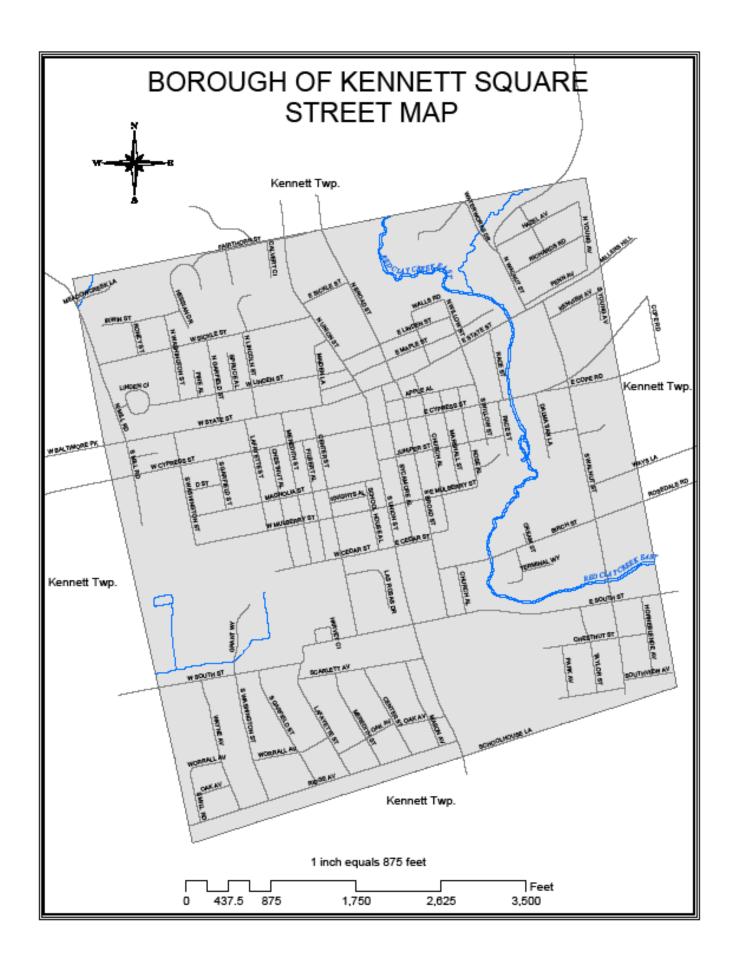
Mayor Matthew W. Fetick Council Member (President) Danilo P. Maffei Council Member (Vice President) Geoffrey R. Bosley Council Member Wayne Braffman Douglas Doerfler Council Member James Mallon Council Member Council Member Ethan Cramer Council Member LaToya Myers

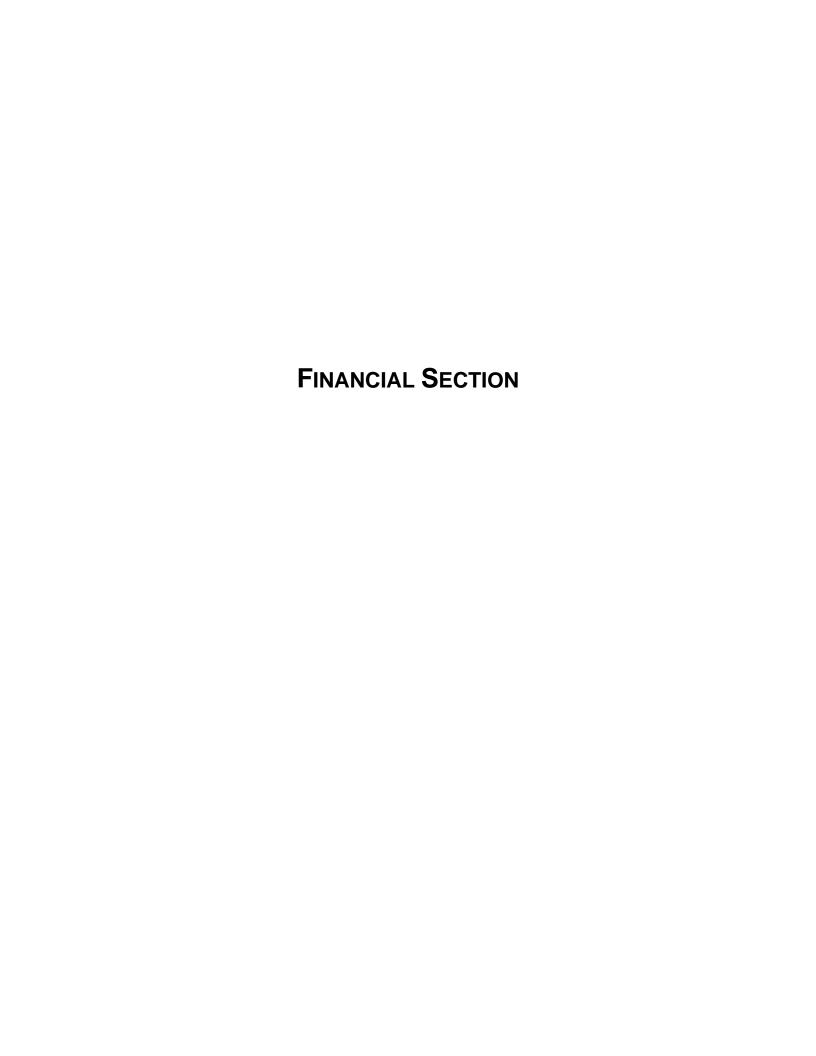
#### Appointed Officials

Borough Manager
Attorney
Marc D. Jonas
Finance Director
Kathy M. Holliday
Police Chief
William Holdsworth
Codes & Zoning Officer
Russell H. Drumheller
Public Works Director
Randy Behmki

## BOROUGH OF KENNETT SQUARE, PENNSYLVANIA ORGANIZATION CHART









#### Independent Auditors' Report

To the Honorable Mayor and Members of Council Borough of Kennett Square Kennett Square, Pennsylvania

#### Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund and the aggregate remaining fund information of the Borough of Kennett Square as of and for the year ended December 31, 2016, and the related notes to the financial statements, which collectively comprise the Borough of Kennett Square's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

The Borough of Kennett Square's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Borough of Kennett Square as of December 31, 2016, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

To the Honorable Mayor and Members of Council Borough of Kennett Square Kennett Square, Pennsylvania

#### Emphasis of Matter

For the year ended December 31, 2016, the Borough of Kennett Square adopted new accounting guidance, implementing Governmental Accounting Standards Board Statements No. 72, Fair Value Measurement and Application and No. 79 Certain External Investment Pools and Pool Participants. Our opinion is not modified with respect to this matter.

#### Other Matters

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that management's discussion and analysis on pages 14 through 28, budgetary comparison information on pages 69 and 70 and pension plan information on pages 71 through 76 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Borough of Kennett Square's basic financial statements. The combining and individual nonmajor fund financial statements and the other information, such as the introductory and statistical sections are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The combining and individual nonmajor fund financial statements are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining and individual nonmajor fund financial statements are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

The introductory and statistical sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements, and, accordingly, we do not express an opinion or provide any assurance on them.

Oaks, Pennsylvania August 15, 2017

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MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited) YEAR ENDED DECEMBER 31, 2016

As management of the Borough of Kennett Square, we offer readers of the Borough of Kennett Square's financial statements this narrative overview and analysis of the financial activities of the Borough of Kennett Square for the fiscal year ended December 31, 2016. We encourage readers to consider the information presented here in conjunction with additional information that we have furnished in our letter of transmittal, which can be found in the Introductory Section of this report.

#### FINANCIAL HIGHLIGHTS

- Total assets and deferred outflows of resources of the Borough's governmental-wide activities exceeded its liabilities and deferred inflows of resources at the close of the most recent year end by \$14,633,723 (net position). Of this amount \$2,860,878 (unrestricted net position) may be used to meet the Borough's ongoing obligations to its citizens and creditors.
- The Borough's governmental activities total net position increased by \$158,992 or 2.3% from 2015 and unrestricted net position decreased by \$604,972 in 2016.
- The Borough's business-type activities total net position increased by \$554,479 or 7.9% from 2015 and unrestricted net position increased by \$357,343 in 2016.
- Net investment in capital assets (net capital assets net of related debt) of the governmental-wide activities was \$11,251,004, an increase of \$1,017,715.
- The total fund balance for the Borough's governmental funds was \$844,467 as of December 31, 2016.
- The General Fund has a total unassigned fund balance of \$556,379. This unassigned fund balance increased by \$252,925 from 2015 to 2016.
- In 2016, the Borough refinanced Series 2011 general obligation bonds into the Series 2016 in the amount of \$4,972,000. The bonds carry a fixed rate of 2.59% and mature on June 15, 2031. Total savings for the Borough is \$237,483.
- As of December 31, 2016, the Borough had \$11,735,448 of debt outstanding. This represents a decrease of \$967,151 or 7.6% from the previous year. The amount of outstanding direct debt per capita decreased from \$2,059.77 to \$1,905.11 a difference of \$154.66.

#### **OVERVIEW OF THE FINANCIAL STATEMENTS**

This discussion and analysis is intended to serve as an introduction to the Borough of Kennett Square's basic financial statements. The Borough of Kennett Square's basic financial statements are comprised of three components: (1) government-wide financial statements, (2) fund financial statements and (3) notes to the basic financial statements. This report also contains other supplementary information in addition to the basic financial statements.

MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited) YEAR ENDED DECEMBER 31, 2016

#### **Government-Wide Financial Statements**

The *government-wide financial statements* are designed to provide readers with a broad overview of the Borough of Kennett Square's finances in a manner similar to a private-sector business.

The *statement of net position* presents information on all of the Borough of Kennett Square's assets and liabilities, with the difference between the two reported as *net position*. Over time, increases and decreases in net position may serve as a useful indicator of whether the future financial position of the Borough of Kennett Square is improving or deteriorating.

The *statement of activities* presents information showing how the Borough's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, *regardless of the timing of related cash flows*. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal years (e.g., uncollected taxes and earned but unused sick leave).

Both of the government-wide financial statements distinguish functions of the Borough of Kennett Square that are principally supported by taxes and intergovernmental revenues (*governmental activities*) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (*business-type activities*). The governmental activities of the Borough of Kennett Square include general government, public safety (police, fire and codes), highways and streets, community development and culture and recreation. The *business-type activities* include the water, sewer, parking and solid waste operations.

The government-wide financial statements can be found on pages 29 and 30 of this report.

#### **Fund Financial Statements**

A *fund* is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Borough of Kennett Square, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All funds are divided into three categories: Governmental Funds, Proprietary Funds and Fiduciary Funds.

**Governmental Funds** - Governmental Funds are used to account for essentially the same functions reported as *governmental activities* in the government-wide financial statements. However, unlike the government-wide financial statements, Governmental Fund financial statements focus on *near-term inflows and outflows of spendable resources*, as well as on *balances of spendable resources* available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of Governmental Funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for *Governmental Funds* with similar information presented for *governmental activities* in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the Governmental Fund balance sheet and the Governmental Fund statement of revenues, expenditures and changes in fund balances provide a reconciliation to facilitate this comparison between *Governmental Funds* and *governmental activities*.

MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited) YEAR ENDED DECEMBER 31, 2016

The Borough of Kennett Square maintains five individual Governmental Funds. Information is presented separately in the Governmental Fund balance sheet and in the Governmental Fund statement of revenues, expenditures and changes in fund balances for the General Fund, Capital Project Fund and the Emergency Management Fund which are considered to be major funds. The other two Funds (Liquid Fuels Fund and the Revolving Loan Fund) are combined into a single, aggregated presentation (Other Governmental Funds).

Individual fund data for each of these Other Governmental Funds can be found under the Supplementary Information Section in this report.

The Borough of Kennett Square adopts an annual appropriated budget for its General Fund. A budgetary comparison statement has been provided for the General Fund to demonstrate compliance with this budget.

The basic Governmental Funds financial statements can be found on pages 31 to 34 of this report.

**Proprietary Funds** - Proprietary Funds have two types, Enterprise Funds and Internal Service Funds. The Enterprise Funds are used to report the same functions presented as business-type activities in the government-wide financial statements. The Borough of Kennett Square uses Enterprise Funds to account for its water, sewer, parking and solid waste operations. Internal Service Funds are an accounting device used to accumulate and allocate costs internally among the government's various functions. The Borough of Kennett Square has no Internal Service Funds.

Proprietary Funds provide the same type of information as the government-wide financial statements, only in more detail. The Proprietary Fund financial statements provide separate information for the water, sewer, parking and solid waste operations, all of which are considered to be major funds of the Borough of Kennett Square.

The Proprietary Funds financial statements can be found on pages 35 to 37 of this report.

**Fiduciary Funds** - Fiduciary Funds are used to account for resources held for the benefit of parties outside the government. Fiduciary Funds are *not* reflected in the government-wide financial statements because the resources of those funds are *not* available to support the Borough of Kennett Square's own programs. The accounting used for Fiduciary Funds is much like that used for Proprietary Funds.

The basic Fiduciary Fund financial statements can be found on pages 38 and 39 of this report.

#### Notes to the Basic Financial Statements

The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes to the financial statements can be found on pages 40 through 68 of this report.

#### **Other Information**

In addition to the basic financial statements and accompanying notes, this report also presents certain *required supplementary information* concerning the Borough of Kennett Square's progress in funding its obligation to provide pension benefits to its employees and the General Fund's budgetary comparison statement. Required supplementary information can be found on pages 69 through 76 of this report.

MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited) YEAR ENDED DECEMBER 31, 2016

#### **GOVERNMENT-WIDE FINANCIAL ANALYSIS**

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. In the case of the Borough of Kennett Square, assets plus deferred outflows of resources exceeded liabilities plus deferred inflows of resources by \$14,633,723 at the close of FY 2016.

By far, the largest portion of the Borough of Kennett Square's net position (77.2%) reflects its net investment in capital assets (e.g., land, buildings, machinery and equipment), less any related debt used to acquire those assets that is still outstanding. The Borough of Kennett Square uses these capital assets to provide services to citizens; consequently, these assets are not available for future spending. Although the Borough of Kennett Square's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

#### Summary of Net Position - December 31, 2016 and 2015

	Governmental Activities			
		2016		2015
ASSETS Current and other assets Capital assets	\$	1,716,054 9,291,344	\$	2,584,662 8,671,057
TOTAL ASSETS		11,007,398		11,255,719
DEFERRED OUTFLOWS OF RESOURCES Deferred charge on refunding		-		-
Deferred outflows of resources - pension activity TOTAL DEFERRED OUTFLOWS OF		378,693		361,970
RESOURCES		378,693		361,970
LIABILITIES				
Other liabilities		266,460		619,622
Long-term liabilities		3,770,181		3,815,670
TOTAL LIABILITIES		4,036,641		4,435,292
DEFERRED INFLOWS OF RESOURCES				
Deferred inflows of resources - pension activity		249,745		241,684
NET POSITION				
Net investment in capital assets		6,224,155		5,403,576
Restricted		41,380		139,050
Assigned for community development		480,461		439,406
Unrestricted		353,709		958,681
TOTAL NET POSITION	\$	7,099,705	\$	6,940,713

An additional portion of the Borough of Kennett Square's net position (0.27%) represents resources that are subject to external restrictions on how they may be used. The remaining balance of \$2,860,878 is the unrestricted net position of December 31, 2016.

	Business-	Type Acti	vities		Percentage Change			
	2016		2015		2016	_	2015	2016-2015
\$	2,693,473	\$	2,415,005	\$	4,409,527	\$	4,999,667	-11.80%
	13,324,354		13,596,127	_	22,615,698	_	22,267,184	1.57%
_	16,017,827		16,011,132	_	27,025,225	_	27,266,851	-0.89%
	305,855		519,403		305,855		519,403	-41.11%
_	41,273	_	26,749	_	419,966	_	388,719	8.04%
_	347,128	_	546,152	_	725,821	_	908,122	-20.07%
	152,623		245,275		419,083		864,897	-51.55%
	8,676,626		9,331,649		12,446,807		13,147,319	-5.33%
_	8,829,249	_	9,576,924	_	12,865,890	_	14,012,216	-8.18%
_	1,688	_	821	_	251,433	_	242,505	3.68%
	5,026,849		4,829,713		11,251,004		10,233,289	9.95%
	-		-		41,380		139,050	-70.24%
	-		-		480,461		439,406	9.34%
_	2,507,169	_	2,149,826	_	2,860,878	_	3,108,507	-7.97%
\$_	7,534,018	\$	6,979,539	\$	14,633,723	\$_	13,920,252	5.13%

Total

MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited) YEAR ENDED DECEMBER 31, 2016

#### Changes in Net Position - Years Ended December 31, 2016 and 2015

	Governmental Activities			
		2016		2015
REVENUES			_	
Program revenues				
Charges for services	\$	421,352	\$	578,874
Operating grants and contributions		520,926		1,431,177
Capital grants and contributions		312,109		849,627
General revenues				
Taxes, levied for general purposes		3,160,317		3,216,294
Investment income and rents, net of expense	_	95,520	-	70,284
TOTAL REVENUES		4,510,224	-	6,146,256
EXPENSES				
General government		1,558,189		795,753
Public safety		2,649,698		2,988,736
Public works				
Highways and streets		608,744		743,901
Culture and recreation		106,098		115,503
Community development		28,032		75,815
Interest on long-term debt		186,282		125,649
Water, sewer and parking		<u>-</u>	_	
TOTAL EXPENSES	_	5,137,043	-	4,845,357
CHANGE IN NET POSITION BEFORE				
TRANSFERS AND GAIN ON				
DISPOSAL OF ASSETS		(626,819)		1,300,899
TRANSFERS		750,000		750,000
GAIN ON DISPOSAL OF ASSETS	_	35,811	-	43,461
CHANGE IN NET POSITION		158,992		2,094,360
NET POSITION AT BEGINNING OF YEAR	_	6,940,713	-	4,846,353
NET POSITION AT END OF YEAR	\$	7,099,705	\$_	6,940,713

								Total Percentage
_	Business-Type Activities			_		Totals		Change
_	2016	_	2015	-	2016		2015	2016-2015
\$	4,362,129	\$	4,238,565	\$	4,783,481	\$	4,817,439	-0.70%
	-		-		520,926		1,431,177	-63.60%
	-		260,931		312,109		1,110,558	-71.90%
	-		-		3,160,317		3,216,294	-1.74%
-	(475,611)	_	(303,773)	-	(380,091)		(233,489)	62.79%
_	3,886,518	_	4,195,723	-	8,396,742		10,341,979	-18.81%
	-		-		1,558,189		795,753	95.81%
	-		-		2,649,698		2,988,736	-11.34%
	-		-		608,744		743,901	-18.17%
	-		-		106,098		115,503	-8.14%
	-		-		28,032		75,815	-63.03%
	-		-		186,282		125,649	48.26%
_	2,582,039	_	2,322,011	-	2,582,039	-	2,322,011	11.20%
-	2,582,039	-	2,322,011	-	7,719,082	-	7,167,368	7.70%
	1,304,479		1,873,712		677,660		3,174,611	-78.65%
	(750,000)		(750,000)		-		-	
_		_	<u>-</u>	-	35,811		43,461	-17.60%
	554,479		1,123,712		713,471		3,218,072	-77.83%
_	6,979,539	_	5,855,827	-	13,920,252	-	10,702,180	30.07%
\$_	7,534,018	\$_	6,979,539	\$	14,633,723	\$	13,920,252	5.13%

MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited) YEAR ENDED DECEMBER 31, 2016

At the end of the current fiscal year, the Borough of Kennett Square net position increased from the previous year by \$713,471 (or 5.1%) to \$14,633,723.

The net investment in capital assets portion of the net position increased \$1,017,715 from the prior year. The Borough of Kennett Square's business-type activities had an increased \$197,136, resulting from construction in process for a new water supply well to serve Borough residents. The governmental-activities increased \$820,579 with the completion of the closed loop traffic signal system; and the purchase of vehicles.

The restricted portion of net position decreased \$97,670 from the prior year to \$41,380. The governmental activities portion \$41,380 is comprised of funds for capital projects and road improvements in fiscal year 2017.

The unrestricted portion decreased from the prior year of \$3,108,507 to \$2,860,878 for the current year. This \$2,860,878 represents funds available to meet its obligations to the citizens and creditors of the Borough of Kennett Square.

**Governmental Activities** – Borough of Kennett Square's overall net position increased by \$158,992 from Governmental Activities during 2016. Some major elements of this increase are as follows:

**Revenues** – Total revenues decreased by \$1,636,032 during 2016.

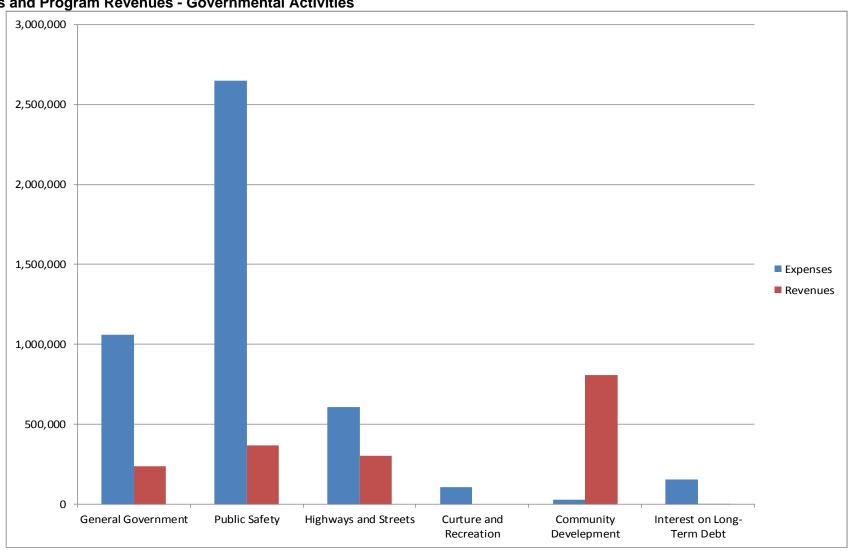
- Charges for services decreased by \$157,522 due to the amount of residential building permit fees collected decreasing for 2016, as well as a reduction in service reimbursements bill/received.
- Operating grants and contributions decreased by \$910,251. The closed loop traffic signal project grant was largely received in 2015 with some remaining reimbursements received in 2016. No other operating grants of this magnitude were received in 2016.
- Capital grant contributions decreased by \$537,518. County Grants received in 2015 for road and sidewalk improvements not repeated in 2016.
- Taxes levied for general purposes decreased by \$55,977, Act 511 tax collections were down from 2015.
- Investment income and rents, net of expenses, increased by \$25,236 from unanticipated rental revenue.

**Expenses** – Total expenses from governmental activities decreased by \$260,202 (or 5%) from 2016.

- General government increased by \$762,436 due to increased legal expenses, maintenance and repairs for the municipal building, and depreciation on newly completed capital improvements.
- Public Safety decreased by \$339,038 due to changes to police and codes personnel, as well as no continued investment from 2015 to 2016 in equipment for the Fire Department.
- Highway/Streets decreased by \$135,157 from not completing planned maintenance and repairs to street lights, storm sewers, and roads.
- Culture and Recreation decreased by \$9,405.
- Community and Development decreased by \$47,783 from no grant fund distributions in 2016.
- Interest on long term debt increased by \$60,633 due to the write-off of remaining discounts from the refunding of the 2011 bond series and the addition of a Fire Truck Note.

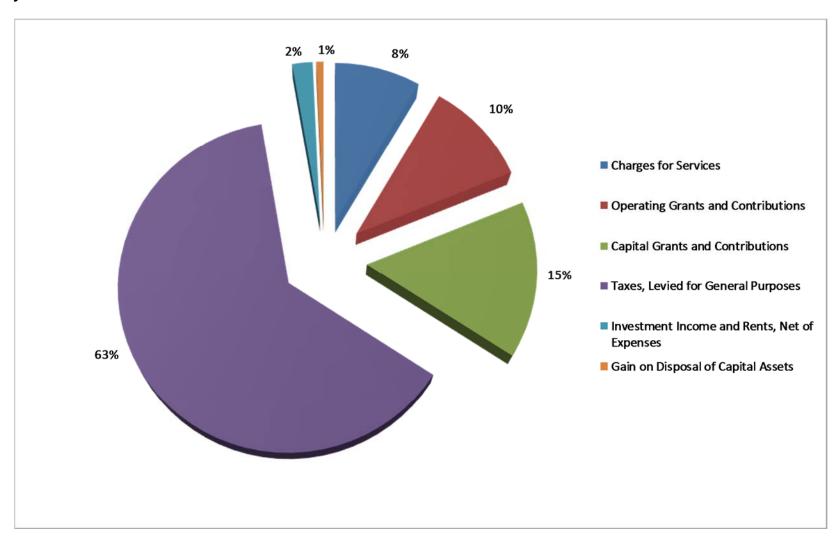
MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited) YEAR ENDED DECEMBER 31, 2016

**Expenses and Program Revenues - Governmental Activities** 



MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited) YEAR ENDED DECEMBER 31, 2016

#### **Revenues by Source - Governmental Activities**

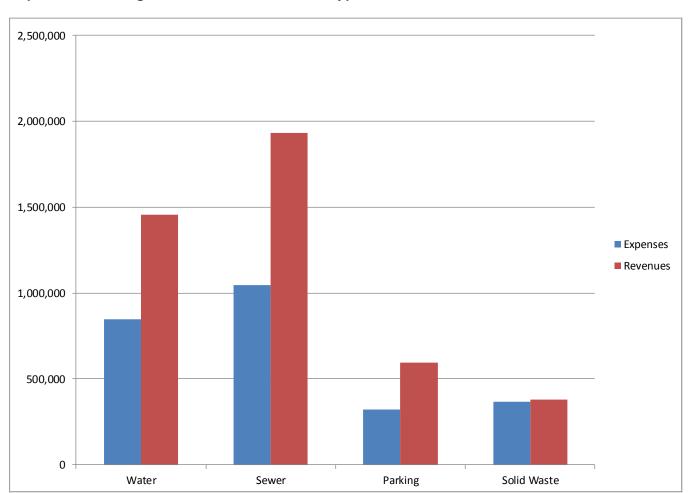


MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited) YEAR ENDED DECEMBER 31, 2016

**Business-Type Activities** - Business-type activities increased the Borough of Kennett Square's net position by \$554,479. The key elements of the increase are:

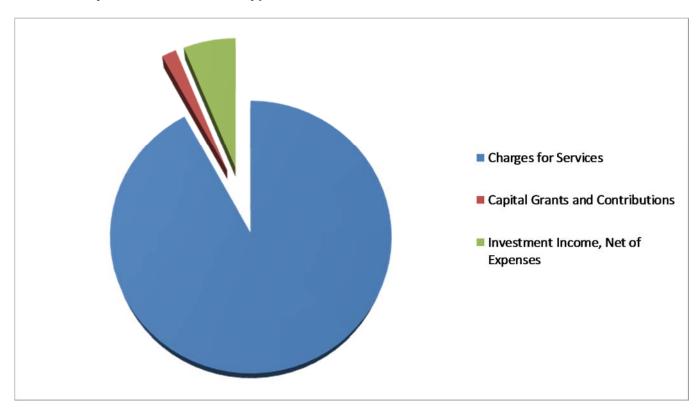
- Net Investment in capital assets increased from 2015 by \$197,136 (or 4.1%) to \$5,026,849 from infrastructure improvements.
- Unrestricted net position increased \$357,343 from 2015 to \$2,507,169 in 2016.
- The transfers out for 2016 are \$750,000 (please see Note C on page 49 for an explanation of interfund receivables, payables and transfers).

#### **Expenses and Program Revenues - Business-Type Activities**



MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited) YEAR ENDED DECEMBER 31, 2016

#### Revenues by Source - Business-Type Activities



#### Financial Analysis of the Government's Funds

As noted earlier, the Borough of Kennett Square uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

**Governmental Funds** - The focus of the Borough of Kennett Square's *Governmental Funds* is to provide information on near-term inflows, outflows and balances of *spendable* resources. Such information is useful in assessing the Borough of Kennett Square's financing requirements. In particular, *unassigned fund balance* may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

As of the end of the current year, the Borough of Kennett Square's Governmental Funds reported a combined ending fund balance of \$844,467, a decrease of \$15,470 in comparison with the prior year. Of this, \$322,626 constitutes unassigned fund balance. The restricted fund balance is \$41,380 of which \$24,009 is for capital projects, \$17,371 is for road improvements. The assigned fund balance of \$480,461 is for community development.

The General Fund is the chief operating fund of the Borough of Kennett Square. At the end of the current fiscal year, the total fund balance of the General Fund was \$556,379. As a measure of the General Fund's liquidity, it may be useful to compare the unassigned fund balance to total fund expenditures of \$4,161,374 which represents 13.4% of total General Fund expenditures.

MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited) YEAR ENDED DECEMBER 31, 2016

The Borough of Kennett Square's General Fund balance increased \$252,925 for the current fiscal year. Key factors of this incline are as follows:

General Fund revenues decreased approximately 3.8% or \$155,809:

• General Fund revenues were down by \$155,809 from the prior year. Tax revenues decreased by \$72,890 (or 2.4%) with Act 511 tax collections down during 2016. Charges for services/fees revenues decreased by \$140,596 (or 28%) from the prior year due to reimbursements for services down.

Expenditures increased approximately 2.8% or \$111,449:

- An increase in general government of \$112,568 from the prior year. Expenditures for 2016 were up due to increased salaries and benefits of Administration and Finance and increased legal fees.
- An increase in public safety of \$109,338 from the prior year. The Police and Codes salaries and benefits expenditures were up from 2016.
- A decrease in public works, highways and streets of \$58,322 from prior year. No road maintenance and repairs were completed.

The Capital Project Fund had a fund balance of (\$112,713) for the current year down from \$35,700 from the prior year, of which \$24,009 is restricted for capital projects. The State funding for the Closed Loop Traffic Signals was disbursed on a reimbursement process and was continued into 2016.

**Proprietary Funds** - The Borough of Kennett Square's Proprietary Funds provide the same type of information found in the government-wide financial statements, but in more detail.

The net position of the Water Fund at the end of the year amounted to \$3,933,260, the net position of the Sewer Fund at the end of the year amounted to \$1,830,912, the net position of the Parking Fund at the end of the year amounted to \$1,757,377 and the net position of the Solid Waste Fund at the end of the year amounted to \$12,469. The total increase in net position for these funds was \$258,724, \$339,701, \$(58,234), and \$14,288, respectively. Other factors concerning the finances of these four funds have already been addressed in the discussion of the Borough of Kennett Square's business-type activities.

#### **General Fund Budgetary Highlights**

The budgetary comparison schedule for the General Fund can be found under required supplementary information, page 65. In 2016, the original budget remained the same for the final budget with no budget amendments being adopted. The 2016 General Fund budget was adopted in December 2015.

During the year, revenues were under budget estimates by \$61,355, and expenditures were under budget estimates by \$195,926 creating excess of revenues over expenditures by \$134,571.

MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited) YEAR ENDED DECEMBER 31, 2016

Tax revenues were less than the budget by \$59,099; real estate taxes exceeded its estimate by \$71,309 for the year. Act 511 taxes (earned income, local services tax, real estate transfer and mechanical devices tax) did not meet its estimate by \$130,408. Earned income tax and local services tax collections of the Act 511 taxes were \$159,719 or (11%) under their expectations for the current fiscal budget.

*Licenses and permits* exceeded the current fiscal budget by \$2,947 primarily because cable franchise fees and contractor permits collections increased.

Fines and forfeits were less than the budgeted amount by \$3,483. District Court collection of fines and forfeits were lower than expected.

*Interest and rents* were over budget by \$25,259. The Borough received \$20,790 of unexpected rental income for six months in the current fiscal year.

*Intergovernmental* amounts exceeded budget by \$21,005; the Borough's actual funding from State and County grants and allocations for fiscal year 2016 was higher than was expected.

Charges for services were less than its budget by \$32,230 for 2016; primarily due to lower than expected reimbursements of Police and Codes services.

*Miscellaneous* revenues were less than the budgeted amount by \$15,754; the sale of fixed assets was less than anticipated.

General government expenditures (administration, finance, legal and municipal building) were under budget by \$41,584; the municipal building planned maintenance and repairs for 2016 were not all completed and carried over into 2017.

*Public safety* expenditures (police, fire and codes) were \$92,745 under budget. The Police salaries and benefits were the majority of realized savings.

Public works expenditures (public works and highways/streets) were \$59,308 less than budgeted. The uncompleted planned maintenance and repairs of highways/streets was responsible for public works being under budget.

*Culture and recreation* was over budget by \$2,526. The expenses for the Kennett Area Park Authority auditing services were over the amount budgeted.

Community development was less than the budget by \$4,815. The Borough received no local contributions request for the current fiscal year.

MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited) YEAR ENDED DECEMBER 31, 2016

#### CAPITAL ASSETS AND DEBT ADMINISTRATION

#### Capital Assets

The Borough of Kennett Square's capital assets for its governmental and business-type activities as of December 31, 2016, amounted to \$22,615,698 (net of accumulated depreciation). This includes land, buildings and improvements, furniture and equipment, automobiles and trucks, land improvements and infrastructure. Infrastructure includes roads, bridges, storm water inlets, water and sewer lines, traffic signals and street lights.

Current year additions included \$1,327,040 for the purchase of public works and police vehicles, construction of roads and, water and sewer infrastructure. Additional information can be found in Note D to the basic financial statements on page 50 and 51.

#### Capital Assets at Year-End (Net of Depreciation)

	Governmental Activities	Business- Type Activities	Total Primary Government
CAPITAL ASSETS NOT BEING DEPRECIATED Land Construction in progress TOTAL CAPITAL ASSETS NOT BEING DEPRECIATED	\$ 1,382,350	\$ 1,619,281	\$ 3,001,631
	270,459	319,567	590,026
	1,652,809	1,938,848	3,591,657
CAPITAL ASSETS BEING DEPRECIATED  Buildings and improvements, sewer and water system  Machinery, equipment, vehicles Infrastructure  TOTAL CAPITAL ASSETS BEING DEPRECIATED	4,324,718	19,092,299	23,417,017
	1,644,447	1,234,621	2,879,068
	7,341,706		7,341,706
DEPRECIATED  Depreciation  TOTAL CAPITAL ASSETS BEING  DEPRECIATED, net	13,310,871	20,326,920	33,637,791
	(5,672,336)	(8,941,414)	(14,613,750)
	7,638,535	11,385,506	19,024,041
CAPITAL ASSETS, net	\$9,291,344_	\$ 13,324,354	\$ 22,615,698

#### Long-Term Debt and Liabilities

At the end of the fiscal year, the Borough of Kennett Square's total long-term liabilities were \$12,524,804. Of this amount \$11,735,448 is bonds and notes, \$37,107 is for capital leases and \$419,244 is compensated absences and \$333,005 is net pension liability. Total long-term liabilities are further reduced by \$77,997 in deferred issuance discounts bringing the total at the end of 2016 to \$12,446,807.

Article IX, Section 10 of the Constitution of the Commonwealth requires the General Assembly to prescribe the debt limits of units of local government in the Commonwealth, including the Borough, based on a percentage of total revenues of such units over a period immediately preceding the borrowing.

MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited) YEAR ENDED DECEMBER 31, 2016

Self-liquidating or subsidized debt (revenue bonds) and all debt approved by referendum are not treated as debt to which the constitutional debt limits apply.

Under the Act, the Borough may not incur any new nonelectoral debt if, following the issuance thereof, the aggregate net principal amount of outstanding nonelectoral debt of the Borough will exceed 250% of its borrowing base. In addition, the Borough may not incur any new lease rental debt or nonelectoral debt if, following the issuance thereof, the aggregate net principal amount of outstanding nonelectoral and lease rental debt of the Borough will exceed 350% of its borrowing base. The borrowing base of the Borough is defined in the Act as the arithmetic average of the total revenues of the Borough for the three full fiscal years of the Borough immediately preceding the date on which the new nonelectoral debt or new lease rental debt is incurred.

At the end of 2016, the available borrowing base of nonelectoral debt or general obligation bonds was \$16,645,058 and available nonelectoral and lease rental debt combined was \$24,365,313. More information can be found in Notes E and F in the notes to the basic financial statements and also in the Statistical Section of this report, Schedule 15 page 95.

#### **ECONOMIC FACTORS AND NEXT YEAR'S BUDGET AND RATES**

#### **Economic Factors**

The Borough of Kennett Square serves an area of one square mile and a community of 6,072 residents according to the 2010 Census. The Borough lies in the southeastern part of the County of Chester near the Pennsylvania/Delaware state line. The Borough is approximately 30 miles southwest of Center City Philadelphia; 15 miles northwest of Wilmington, Delaware; and 12 miles south of West Chester, the county seat of the County of Chester.

The 2000 Census identified 1,976 dwelling units in the Borough. A total of 2,084 units were reported in the 2010 Census; this addition of 108 units represented a 5.5% increase in the Borough's housing stock. The majority of housing in the Borough is 64% of the single-family unit type. In the 2010 Census, 54% of housing units were owner-occupied and 46% were rentals. The median value of owner-occupied units in the Borough was \$230,100. The median value of homes for Chester County in 2010-2014 Survey was \$325,800 and for the Commonwealth of Pennsylvania was \$166,000.

The 2011-2015 Survey also reported the Borough's median family income as \$61,892, compared to \$85,976 for the County of Chester and \$53,599 for the Commonwealth of Pennsylvania.

The Borough of Kennett Square's Main Street program, for the economic revitalization of the downtown business district, is one of the Commonwealth of Pennsylvania's most successful programs in the state and has been self-sustaining for six years.

MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited) YEAR ENDED DECEMBER 31, 2016

#### Next Year's Budget

Revenues projected in the 2017 budget are of a conservative nature based on the previous three years of actual collections. The millage rate of 6.35 mills remained the same for 2017 for the General Fund. The water, sewer and trash rates all remained the same as 2016. The 2016 budget was balanced using no fund balance. During 2017, aggressive management of the budget by all departments will be required to ensure that the departments live within their respective budgets. The Borough must continue looking for ways to increase revenues to cover inflation and to continue building its fund balance reserves.

#### REQUESTS FOR INFORMATION

This financial report is designed to provide our citizens, taxpayers, customers, investors and creditors with a general overview of the Borough's finances and to show the Borough's accountability for the funds it receives and disburses. If you have questions about this report or to request additional financial information, please contact the Director of Finance or Borough Manager at 120 Marshall Street, Kennett Square, PA 19348.

STATEMENT OF NET POSITION DECEMBER 31, 2016

	_	Governmental Activities	Вı 	usiness-Type Activities	_	Totals
400570						
ASSETS	ď	1 570 050	ď	1 420 270	¢	2 004 722
Cash and cash equivalents Restricted cash	\$	1,572,352 24,009	\$	1,429,370	\$	3,001,722 24,009
		612,533		242.616		
Receivables, net Internal balances		(921,487)		342,616 921,487		955,149
Loan receivable, due beyond one year, net		428,647		921,407		- 428,647
Capital assets		420,047		_		420,047
Capital assets not being depreciated		1,652,809		1,938,848		3,591,657
Capital assets being depreciated, net		7,638,535		11,385,506		19,024,041
TOTAL ASSETS	_	11,007,398	_	16,017,827	_	27,025,225
TOTALAGGETO	_	11,007,000		10,017,027	_	21,020,220
DEFERRED OUTFLOWS OF RESOURCES						
Deferred charge on refunding		-		305,855		305,855
Deferred outflows of resources - pension activity		378,693		41,273		419,966
TOTAL DEFERRED OUTFLOWS OF	_			, -	_	
RESOURCES		378,693		347,128		725,821
		<u> </u>			_	· · · · · · · · · · · · · · · · · · ·
LIABILITIES						
Accounts payable and accrued expenses		29,196		132,529		161,725
Accrued salaries and benefits		123,508		-		123,508
Accrued interest		2,785		8,814		11,599
Other liabilities		102,379		11,280		113,659
Unearned revenue		8,592		-		8,592
Long-term liabilities						
Portion due or payable within one year						
Bonds and notes payable		200,347		639,782		840,129
Capital lease payable		21,732		-		21,732
Compensated absences		7,055		-		7,055
Portion due or payable after one year						
Bonds and notes payable		2,853,744		7,963,578		10,817,322
Capital lease payable		15,375		-		15,375
Compensated absences		412,189		-		412,189
Net pension liability		259,739		73,266	_	333,005
TOTAL LIABILITIES		4,036,641		8,829,249	_	12,865,890
DEFERRED INFLOWS OF RESOURCES		0.40 7.45		4 000		054.400
Deferred inflows of resources - pension activity	_	249,745	_	1,688	_	251,433
NET POSITION						
NET POSITION		0.004.455		5 000 040		44.054.004
Net investment in capital assets		6,224,155		5,026,849		11,251,004
Restricted for		04.000				24.000
Capital projects		24,009		-		24,009
Road improvements		17,371		-		17,371
Assigned for community development		480,461		- 2 507 460		480,461
Unrestricted	_	353,709		2,507,169	_	2,860,878
TOTAL NET POSITION	\$	7,099,705	\$	7,534,018	\$_	14,633,723
			_			

STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2016

					Pro	gram Service	s	
			•			Operating		Capital
				Charges for	(	Grants and		Grants and
Functions/Programs	_	Expenses	-	Services	<u>C</u>	ontributions		Contributions
GOVERNMENTAL ACTIVITIES								
General government	\$	1,558,189	\$	57,637	\$	181,058	\$	-
Public safety		2,649,698		330,008		36,829		-
Public works, highways and								
streets		608,744		33,640		268,059		-
Culture and recreation		106,098		-		-		-
Community development		28,032		-		34,980		312,109
Interest on long-term debt		186,282		67		-		-
TOTAL GOVERNMENTAL			•					
ACTIVITIES	_	5,137,043	-	421,352		520,926	,	312,109
BUSINESS-TYPE ACTIVITIES								
Water		848,234		1,454,042		_		_
Sewer		1,045,808		1,931,916		_		_
Parking		322,638		596,524		_		_
Solid waste		365,359		379,647		_		_
TOTAL BUSINESS-TYPE	-		-	0.0,0			•	-
ACTIVITIES	_	2,582,039	-	4,362,129	_		,	-
TOTAL BOROUGH								
ACTIVITIES	\$_	7,719,082	\$	4,783,481	\$_	520,926	\$	312,109

#### **GENERAL REVENUES**

Property taxes, levied for general purposes

Transfer taxes

Earned income taxes

Local services taxes

Public utility taxes

Franchise taxes

Investment income and rents, net of interest expense

Gain on disposal of capital assets

**TOTAL GENERAL REVENUES** 

#### **TRANSFERS**

CHANGE IN NET POSITION

NET POSITION AT BEGINNING OF YEAR

NET POSITION AT END OF YEAR

_			nue and Chang	jes	in Net Position
C	Sovernmental	В	usiness-Type		
-	Activities	_	Activities	-	Totals
_				_	
\$	(1,319,494)	\$	-	\$	(1,319,494)
	(2,282,861)		-		(2,282,861)
	(307,045)		-		(307,045)
	(106,098)		-		(106,098)
	319,057		-		319,057
_	(186,215)		-	-	(186,215)
_	(3,882,656)			-	(3,882,656)
	-		605,808		605,808
	-		886,108		886,108
	-		273,886		273,886
_	-		14,288	-	14,288
_			1,780,090	-	1,780,090
_	(3,882,656)		1,780,090		(2,102,566)
	1,530,887		_		1,530,887
	148,811		_		148,811
	1,251,816		_		1,251,816
	130,107		_		130,107
	3,449		_		3,449
	95,247		_		95,247
	95,520		(475,611)		(380,091)
	35,811		(170,011)		35,811
_	3,291,648		(475,611)		2,816,037
	750,000		(750,000)	_	-
_	158,992		554,479	-	713,471
	6,940,713		6,979,539	-	13,920,252
¢	7,099,705	\$	7,534,018	\$	14 633 723

BALANCE SHEET GOVERNMENTAL FUNDS DECEMBER 31, 2016

	-	General Fund	<u> </u>	Capital Project Fund		mergency lanagement Fund	Go	Other overnmental Funds	G	Total overnmental Funds
ASSETS										
Cash and cash equivalents	\$	976,182	\$	13,706	\$	84,632	\$	497,832	\$	1,572,352
Restricted cash		-		24,009		-		-		24,009
Taxes receivable, net		543,493		-		-		-		543,493
Due from other funds		1,273,217		205,359		2,725		-		1,481,301
Other receivables		69,040	_		_		_	-		69,040
TOTAL ASSETS	\$	2,861,932	\$_	243,074	\$_	87,357	\$_	497,832	\$	3,690,195
LIABILITIES, DEFERRED INFLOWS OF RE	SOUI	RCES AND F	UND	BALANCES (	(DEFI	CIT)				
LIABILITIES										
Accounts payable and accrued										
expenses	\$	29,196	\$	_	\$	_	\$	_	\$	29,196
Accrued salaries and benefits	Ψ	123,508	Ψ	_	*	_	Ψ	_	*	123,508
Due to other funds		1,862,613		355,787		184,388		-		2,402,788
Other liabilities		102,379		, -		, -		-		102,379
TOTAL LIABILITIES		2,117,696	_	355,787		184,388	_	-	٠	2,657,871
DEFERRED INFLOWS OF										
RESOURCES										
Unavailable revenue, property taxes		187,857		_		_		_		187,857
Onavaliable revenue, property taxes	•	107,007	_		_		_			107,007
FUND BALANCES (DEFICIT)										
Restricted for										
Capital projects		-		24,009		-		-		24,009
Road improvements		-		-		-		17,371		17,371
Assigned for community										
development		-		-		-		480,461		480,461
Unassigned	_	556,379	_	(136,722)	_	(97,031)	_			322,626
TOTAL FUND BALANCES										
(DEFICIT)		556,379	-	(112,713)	_	(97,031)	_	497,832	•	844,467
TOTAL LIABILITIES, DEFERRED INFLOWS OF										
RESOURCES AND FUND										
BALANCES (DEFICIT)	\$	2,861,932	\$_	243,074	\$_	87,357	\$_	497,832	\$	3,690,195

RECONCILIATION OF TOTAL GOVERNMENTAL FUNDS BALANCES TO NET POSITION OF GOVERNMENTAL ACTIVITIES DECEMBER 31, 2016

TOTAL GOVERNMENTAL FUNDS BALANCES	\$	844,467
Capital assets used in governmental activities are not current financial resources and therefore are not reported in the funds. These assets consist of:		
Construction in progress		270,459
Land and improvements		3,839,676
Buildings and improvements		1,867,392
Roads, bridges and lights		7,341,706
Machinery, equipment and vehicles		1,644,447
Accumulated depreciation		(5,672,336)
Deferred inflows and outflows of resources related to pension activities are not		
financial resources and therefore not reported in the Governmental Funds		128,948
Other long-term assets are not available to pay for current period expenditures		
and therefore are deferred in the funds.		428,647
Some liabilities are not due and payable in the current period and therefore are not reported in the funds. Those liabilities consist of:		
Accrued interest		(2,785)
Bonds and notes payable		(3,054,091)
Capital lease payable		(37,107)
Compensated absences		(419,244)
Net pension liability		(259,739)
Some of the Borough's revenues will be collected after year-end but are not available soon enough to pay for the current period's expenditures and		
therefore are not recorded as receivables or are deferred in the funds.	_	179,265
NET POSITION OF GOVERNMENTAL ACTIVITIES	\$_	7,099,705

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES GOVERNMENTAL FUNDS YEAR ENDED DECEMBER 31, 2016

	General Fund	Capital Project Fund			Emergency Management Fund	Other Governmental Funds	G	Total overnmental Funds
REVENUES								
Taxes	2,933,801	\$	101,242	9	-	\$ -	\$	3,035,043
Licenses and permits	101,547		-		· =	· =		101,547
Fines, forfeits and costs	42,517		_		_	_		42,517
Interest and rents	94,859		99		85	544		95,587
Intergovernmental	360,905		271,448		-	203,883		836,236
Charges for services/fees	366,670		,,		_			366,670
Miscellaneous	6,046		-				_	6,046
TOTAL REVENUES	3,906,345		372,789		85	204,427	_	4,483,646
EXPENDITURES								
General government	901,516		-		-	=		901,516
Public safety	2,563,055		_		63,361	=		2,626,416
Public works, highways and streets	603,692		434,202		, -	261,110		1,299,004
Culture and recreation	92,926		-		_	- · · · · · · · · · · · · · · · · · · ·		92,926
Community development	185		-		_	23		208
Debt service	.00					0		
Principal	_		292,815		_	_		292,815
Interest	_		113,915		_	_		113,915
Bond issue costs	_		39,981		_	-		39,981
TOTAL EXPENDITURES	4,161,374	•	880,913		63,361	261,133	_	5,366,781
DEFICIENCY OF REVENUES								
OVER EXPENDITURES	(255,029)		(508,124)		(63,276)	(56,706)	_	(883,135)
OTHER FINANCING SOURCES (USES)								
Sale of capital assets	35,811		-		=	-		35,811
Proceeds from debt issuance	-		2,565,643		-	-		2,565,643
Proceeds from capital lease	42,122		-		-	-		42,122
Payment to refunding agent	-		(2,525,911)		-	-		(2,525,911)
Interfund transfers in	750,000		319,979		-	-		1,069,979
Interfund transfers out	(319,979)		-		=	=		(319,979)
TOTAL OTHER FINANCING							_	, ,
SOURCES (USES)	507,954		359,711				_	867,665
NET CHANGE IN FUND BALANCES	252,925		(148,413)		(63,276)	(56,706)		(15,470)
FUND BALANCES (DEFICIT) AT BEGINNING OF YEAR	303,454	•	35,700		(33,755)	554,538	_	859,937
FUND BALANCES (DEFICIT) AT END OF YEAR	556,379	\$	(112,713)	5	\$ (97,031)	\$ 497,832	\$_	844,467

RECONCILIATION OF THE GOVERNMENTAL FUNDS STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES TO THE STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2016

NET CHANGE IN FUND BALANCES - TOTAL GOVERNMENTAL FUNDS	\$	(15,470)
Capital outlays are reported in Governmental Funds as expenditures. However, in the statement of net position, the cost of those assets is allocated over their estimated useful lives as depreciation expense. This is the amount by which capital outlays (\$1,081,649) exceed depreciation (\$461,362) in the current period.		620,287
Because some property taxes will not be collected for several months after the Borough's fiscal year ends, they are not considered as "available" revenues in the Governmental Funds. Deferred tax revenues increased by this amount this year.		26,578
Bad - Debt Expense on the Revolving Loan Fund		(500,000)
Borrowing of long-term debt is a revenue in the Governmental Funds but increases long-term liabilities in the statement of net assets. This is the amount of debt and capital leases entered into in the current year.		(2,607,765)
Repayment of bond and note principal is an expenditure in the Governmental Funds, but the repayment reduces long-term liabilities in the statement of net position.		2,818,726
Repayment of capital lease principal is an expenditure in Governmental Funds, but the repayment reduces long-term liabilities in the statement of net position.		22,896
Some revenues reported in the statement of activities are not considered as "available" revenues in the Governmental Funds and therefore are not reported as revenues in the Governmental Funds.  Revolving loan		(27,824)
In the statement of net position, certain operating expenses compensated absences (vacations and sick leave) and special termination benefits (early retirement) are measured by the amounts earned during the year. In the Governmental Funds, however, expenditures for these items are measured by the amount of financial resources used (essentially, the amounts actually paid).		(76,484)
Bond proceeds provide current financial resources to Governmental Funds, but issuing debt increases long-term liabilities in the statement of net position. Also, Governmental Funds report the effect of premiums and discounts when debt is first issued, whereas these amounts are deferred and amortized in the statement of net position. This is the net effect of these differences in the treatment of long-term debt and related items.		(33,656)
Some expenses reported in the statement of activities do not require the use of current financial resources and, therefore, are not reported as expenditures in the Governmental Funds.		,
Pension expense		(69,566)
Interest on long-term debt in the statement of activities differs from the amount reported in the Governmental Funds because interest is recognized as an expenditure in the funds when it is due and thus requires the use of current financial resources. In the statement of net position, however, interest expense is recognized as the interest accrues, regardless of when it is due.		1,270
	_	
CHANGE IN NET POSITION OF GOVERNMENTAL ACTIVITIES	\$ <u>=</u>	158,992

STATEMENT OF NET POSITION PROPRIETARY FUNDS DECEMBER 31, 2016

	Water Fund	Sewer Fund	Parking Fund	Solid Waste Fund	Total Proprietary Funds
ASSETS					
Cash and cash equivalents	\$ 221,875	\$ 217,885	\$ 989,610	\$ -	\$ 1,429,370
Receivables, net	34,558	288,950	314	18,794	342,616
Due from other funds	259,168	1,496,586	54,460	37,717	1,847,931
		,,			, - ,
TOTAL CURRENT ASSETS	515,601	2,003,421	1,044,384	56,511	3,619,917
PROPERTY AND EQUIPMENT, net	4,169,490	5,830,066	3,324,798	-	13,324,354
TOTAL ASSETS	4,685,091	7,833,487	4,369,182	56,511	16,944,271
DEFERRED OUTFLOWS OF RESOURCES					
Deferred charge on refunding	_	305,855	_	_	305,855
Deferred outflows of resources - pension		303,033			303,033
activities	12 701	22 442	E 060		44 272
	13,791	22,413	5,069		41,273
TOTAL DEFERRED OUTFLOWS OF RESOURCES	13,791	328,268	5,069		347,128
LIABILITIES					
CURRENT LIABILITIES					
	42.622	44.006	630	44.040	420 F20
Accounts payable and accrued expenses	43,622	44,226	639	44,042	132,529
Accrued interest	108	6,095	2,611	-	8,814
Due to other funds	685,567	42,815	198,062	-	926,444
Other liabilities	11,280	-	-	-	11,280
Bonds and notes payable		513,000	126,782		639,782
TOTAL CURRENT LIABILITIES	740,577	606,136	328,094	44,042	1,718,849
NONCHIDDENT LIADILITIES					
NONCURRENT LIABILITIES		E 604 000	2 270 575		7.062.570
Bonds and notes payable	04.404	5,684,003	2,279,575	-	7,963,578
Net pension liability	24,481	39,787	8,998		73,266
TOTAL NONCURRENT LIABILITIES	24,481	5,723,790	2,288,573		8,036,844
TOTAL LIABILITIES	765,058	6,329,926	2,616,667	44,042	9,755,693
DEFERRED INFLOWS OF RESOURCES					
Deferred inflows of resources - pension	504	047	207		4.000
activities	564	917	207		1,688
NET POOLTION					
NET POSITION	4.400.400	(04.005)	0.40.44.		F 000 0 15
Net investment in capital assets	4,169,490	(61,082)	918,441	-	5,026,849
Unrestricted	(236,230)	1,891,994	838,936	12,469	2,507,169
TOTAL NET POSITION	\$ 3,933,260	\$ 1,830,912	\$ 1,757,377	\$ 12,469	\$ 7,534,018

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION PROPRIETARY FUNDS
YEAR ENDED DECEMBER 31, 2016

	Water Fund	Sewer Fund	Parking Fund	Solid Waste Fund	Total Proprietary Funds
OPERATING REVENUES					
Charges for services	\$ 1,454,042	\$ 1,931,916	\$ 596,524	\$ 379,647	\$ 4,362,129
OPERATING EXPENSES					
Water pump/purification	188,485	7,463	1,742	-	197,690
Water collection/distribution	440,633	-	-	-	440,633
Water transport/facility	24,398	-	-	-	24,398
Sewer collection and disposal	=	779,282	=	-	779,282
Operating expenditures	-	=	127,545	6,450	133,995
Contractual and professional services	-	-	-	321,909	321,909
Repairs and maintenance	-	-	-	37,000	37,000
Legal fees	-	7,781	-	-	7,781
Administration	16,137	49,131	19,651	-	84,919
Depreciation	178,581	202,151	136,432		517,164
TOTAL OPERATING EXPENSES	848,234	1,045,808	285,370	365,359	2,544,771
OPERATING INCOME	605,808	886,108	311,154	14,288	1,817,358
NONOPERATING REVENUES (EXPENSES)					
Interest and investment revenue	132	165	2,828	-	3,125
Bond issue costs	-	-	(37,268)	-	(37,268)
Interest expense	(2,216)	(201,572)	(274,948)	-	(478,736)
TOTAL NONOPERATING					
REVENUES (EXPENSES)	(2,084)	(201,407)	(309,388)		(512,879)
INCOME BEFORE TRANSFERS	603,724	684,701	1,766	14,288	1,304,479
TRANSFERS					
	(2.45,000)	(245,000)	(60,000)		(750,000)
Interfund transfers out	(345,000)	(345,000)	(60,000)		(750,000)
CHANGE IN NET POSITION	258,724	339,701	(58,234)	14,288	554,479
NET POSITION AT BEGINNING OF YEAR	3,674,536	1,491,211	1,815,611	(1,819)	6,979,539
NET POSITION AT END OF YEAR	\$ 3,933,260	\$ <u>1,830,912</u>	\$ <u>1,757,377</u>	\$ 12,469	\$ <u>7,534,018</u>

STATEMENT OF CASH FLOWS PROPRIETARY FUNDS YEAR ENDED DECEMBER 31, 2016

	_	Water Fund		Sewer Fund	,	Parking Fund	Solid Waste Fund		Total Proprietary Funds
CASH FLOWS FROM OPERATING ACTIVITIES Cash received from customers Payments to employees Payments to suppliers and vendors NET CASH PROVIDED BY	\$ _	1,584,005 (133,649) (637,090)	\$	1,823,117 (225,491) (633,486)	\$	596,717 (50,616) (97,898)	\$ 376,510 (49,087) (277,859)	\$	4,380,349 (458,843) (1,646,333)
OPERATING ACTIVITIES	_	813,266	_	964,140		448,203	49,564		2,275,173
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES Transfers to other funds Loans (to) from other funds NET CASH USED BY	_	(345,000) (196,223)	_	(345,000) 112,551	•	(60,000) (94,539)	- (49,564)		(750,000) (227,775)
NONCAPITAL FINANCING ACTIVITIES	_	(541,223)	_	(232,449)	,	(154,539)	(49,564)		(977,775)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES Acquisition, construction and improvement									
of capital assets		(182,812)		(52,946)		(9,633)	-		(245,391)
Payment of debt Payment of interest		(25,336) (2,216)		(501,000) (145,567)		(225,000) (87,100)	-		(751,336) (234,883)
NET CASH USED BY CAPITAL AND RELATED FINANCING ACTIVITIES	_	(210,364)	-	(699,513)	•	(321,733)		•	(1,231,610)
CASH FLOWS FROM INVESTING ACTIVITIES Earnings on investments	_	132	-	165	,	2,828			3,125
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		61,811		32,343		(25,241)	-		68,913
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	_	160,064	-	185,542	,	1,014,851			1,360,457
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$_	221,875	\$	217,885	\$	989,610	\$ 	\$	1,429,370
RECONCILIATION OF OPERATING INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIES									
Operating income Adjustments to reconcile operating income	\$	605,808	\$	886,108	\$	311,154	\$ 14,288	\$	1,817,358
to net cash provided by operating activities  Depreciation		178,581		202,151		136,432	-		517,164
Pension activity (Increase) decrease in receivables, net Increase (decrease) in		4,573 129,963		7,461 (108,799)		1,742 193	(3,137)		13,776 18,220
Accounts payable and accrued expenses Accrued salaries and benefits Other liabilities		(100,769) (4,890)		22,206 (8,566) (36,421)		211 (1,529)	38,413 - -		(39,939) (14,985) (36,421)
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$_	813,266	\$_	964,140	\$	448,203	\$ 49,564	\$	2,275,173

STATEMENT OF FIDUCIARY NET POSITION FIDUCIARY FUNDS DECEMBER 31, 2016

	Pension Trust Funds Police Pension
ASSETS	
Cash	\$ 286,937
Investments, at fair value	
Money market and mutual funds	3,498,488
Receivables	
Member contributions in transit	4,910
Benefit overpayment	4,192
Interest on late deposit of state aid	114
TOTAL ASSETS	\$ 3,794,641
NET POSITION	
Assets held in trust for pension benefits	\$ <u>3,794,641</u>

STATEMENT OF CHANGES IN FIDUCIARY NET POSITION FIDUCIARY FUNDS YEAR ENDED DECEMBER 31, 2016

		Pension Trust Funds Police Pension
ADDITIONS Contributions		
Employer contributions	\$	114
Member contributions	Ψ	48,732
State aid		125,729
TOTAL CONTRIBUTIONS		174,575
Investment income		302,795
TOTAL ADDITIONS		477,370
DEDUCTIONS  Benefits paid		106,251
Refunds of member contributions		36,381
Administrative expenses and other		7,395
TOTAL DEDUCTIONS		150,027
CHANGE IN NET POSITION		327,343
NET POSITION AT BEGINNING OF YEAR		3,467,298
NET POSITION AT END OF YEAR	\$	3,794,641

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Borough of Kennett Square's (the "Borough") financial statements are prepared in accordance with generally accepted accounting principles (GAAP). The Governmental Accounting Standards Board (GASB) is responsible for establishing GAAP for state and local governments through its pronouncements (Statements and Interpretations). The more significant accounting policies established in GAAP and issued by the Borough are described below.

#### Reporting Entity

Financial accountability is defined in GASB Statement No. 14, *The Financial Reporting Entity*, as amended by GASB Statement No. 39, *Determining Whether Certain Organizations Are Component Units*, and GASB Statement No. 61, *The Financial Reporting Entity: Omnibus--An Amendment of GASB Statements No. 14 and No. 39.* The Borough is financially accountable for legally separate organizations if it appoints a voting majority of the organization's board and (1) it is able to impose its will on that organization or (2) there is a potential for the organization to provide specific financial benefits to, or impose specific financial burdens on, the Borough. The Borough also may be financially accountable if an organization is fiscally dependent on the Borough regardless of whether the organization has a separately elected governing board, a governing board appointed by a higher level of government, or a jointly appointed board.

The Borough has determined that no other outside agency meets the above criteria; therefore, no other agency has been included as a component unit in the Borough's financial statements. In addition, the Borough is not aware of any entity that would result in the Borough being considered a component unit of the entity.

#### Measurement Focus, Basis of Accounting and Financial Statement Presentation

**Government-Wide Financial Statements** - The statement of net position and the statement of activities display information about the Borough as a whole. These statements include the financial activities of the primary government, except for Fiduciary Funds. The statements distinguish between those activities of the Borough that are governmental and those that are considered business-type activities.

The government-wide statements are prepared using the economic resources measurement focus and the accrual basis of accounting. This is the same approach used in the preparation of the Proprietary Funds financial statements but differs from the manner in which Governmental Funds financial statements are prepared. Governmental Funds financial statements therefore include reconciliations with brief explanations to better identify the relationship between the government-wide statements and the statements for Governmental Funds. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

The Borough's net position is reported in three parts: net investment in capital assets, restricted net position and unrestricted net position. The Borough first utilizes restricted resources to finance qualifying activities.

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The government-wide statement of net position presents a comparison between direct expenses and program revenues for each function or program of the Borough's governmental activities. Direct expenses are those that are specifically associated with a service, program, or department and therefore clearly identifiable to a particular function. Program revenues include charges paid by the recipient of the goods or services offered by the program and grants and contributions that are restricted to meeting the operational or capital requirements of a particular program. Revenues, which are not classified as program revenues, are presented as general revenues of the Borough, with certain limited exceptions. The comparison of direct expenses with program revenues identifies the extent to which each governmental function is self-financing or draws from the general revenues of the Borough. Expenses reported for functional activities include allocated indirect expenses.

Certain eliminations have been made as prescribed by GASB Statement No. 34 in regards to interfund activities, payables and receivables. All internal balances in the statement of net position have been eliminated except those representing balances between the governmental activities and the business-type activities, which are presented as internal balances and eliminated in the total primary government column. Interfund services provided and used are not eliminated in the process of consolidation.

**Fund Financial Statements** - Fund financial statements report detailed information about the Borough. The focus of Governmental and Proprietary Funds financial statements is on major funds rather than reporting funds by type. Each major fund is presented in a separate column. Nonmajor funds are aggregated and presented in a single column (Other Governmental Funds).

Governmental Funds - The accounting and financial reporting treatment applied to a fund is determined by its measurement focus. All Governmental Funds are accounted for using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the Borough considers revenues to be available if they are collected within 60 days of the end of the fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences, and claims and judgments are recorded only when payment is due. The financial statements for Governmental Funds are a balance sheet, which generally includes only current assets and current liabilities, and a statement of revenues, expenditures and changes in fund balances, which reports on the sources (i.e., revenues and other financing sources) and uses (i.e., expenditures and other financing uses) of current financial resources.

Property taxes, franchise taxes, licenses and interest associated with the current fiscal period are all considered to be susceptible to accrual and so have been recognized as revenues of the current fiscal period. Only the portion of special assessments receivable due within the current fiscal period is considered to be susceptible to accrual as revenue of the current period. All other revenue items are considered to be measurable and available only when cash is received by the Borough.

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

## **NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

The Borough reports the following major Governmental Funds:

<u>General Fund</u> - The General Fund is the general operating fund of the Borough. It is used to account for all financial resources except those required to be accounted for in another fund. The general tax revenues of the Borough, as well as other resources received and not designated for a specific purpose, are accounted for in the General Fund.

<u>Capital Project Fund</u> - The Capital Project Fund is maintained to account for major capital projects and the accumulation of resources for acquisition of fixed assets.

<u>Emergency Management Fund</u> - The Emergency Management Fund is used to account for funds set aside for dealing with emergency situations.

The Other Governmental Funds of the Borough are used to account for the proceeds of specific revenue sources that are restricted to expenditures for specified purposes.

**Proprietary Funds** - The focus of Proprietary Funds measurement is upon determination of operating income, changes in net position, financial position and cash flows. The generally accepted accounting principles applicable are those similar to businesses in the private sector.

The Proprietary Funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services in connection with a Proprietary Fund's principal ongoing operations. The principal operating revenues of the Water Fund, Sewer Fund, Parking Fund and Solid Waste Fund are charges to customers for sales and services. Operating expenses include the costs of sales and services, administrative expenses and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

The Borough reports the following major Proprietary Funds:

Water Fund - The Water Fund accounts for the Borough's water system.

<u>Sewer Fund</u> - The Sewer Fund accounts for the activities of the Borough's sewer system.

<u>Parking Fund</u> - The Parking Fund accounts for activities of the parking garage.

Solid Waste Fund - The Solid Waste Fund accounts for activities of waste collection.

Additionally, the Borough reports the following Fiduciary Funds to account for assets held by the Borough in a trustee capacity:

<u>Pension Trust Funds</u> - Pension Trust Funds are used to account for financial resources restricted for retirement benefits of the police participating under the Borough's defined benefit pension plan. The plan's financial statements are prepared using the accrual basis of accounting. Plan member contributions are recognized in the period in which contributions are due. Employer contributions are recognized when due in accordance with Act 205, as amended. Benefits are recognized when due and payable in accordance with the terms of the plan.

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

## **NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

#### **Budgets**

Budgets are adopted on a basis consistent with generally accepted accounting principles. Annual appropriated budgets are adopted for the General Fund. All annual appropriations lapse at fiscal year-end. Any budget amendments must be approved by the Council.

#### Cash and Investments

The Borough's cash and cash equivalents are considered to be cash on hand, demand deposits and short-term investments with original maturities of three months or less from the date of acquisition.

State statutes authorize the Borough to invest in: 1) obligations, participations and other instruments of any Federal agency, 2) repurchase agreements with respect to U.S. Treasury bills or obligations, 3) negotiable certificates of deposit, 4) bankers' acceptances, 5) commercial paper, 6) shares of an investment company registered under the Investment Company Act of 1940 whose shares are registered under the Securities Act of 1933, and 7) savings or demand deposits. Investments are stated at fair value.

The Borough has adopted GASB Statements No. 31, Accounting and Financial Reporting for Certain Investments and for External Investment Pools, No. 72, Fair Value Measurement and Application and No. 79 Certain External Investment Pools and Pool Participants. In accordance with these Statements, investments in marketable securities with readily determinable fair value and all investments in debt securities are reported at their fair values. Investments in qualifying external investment pools are reported at amortized cost basis.

#### Capital Assets

Capital assets, which include property, plant, equipment and infrastructure assets (e.g., roads, bridges, sidewalks and similar items), are reported in the applicable governmental or business-type activities columns in the government-wide financial statements. The Borough defines capital assets as assets with an initial individual cost equal to or greater than \$5,000 or purchased with debt proceeds and an estimated useful life in excess of one year. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated fair market value at the date of donation. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives are not capitalized.

Property, plant and equipment are depreciated using the straight-line method over the following estimated useful lives:

	<u>Years</u>
Buildings	50
Building and land improvements	20
System infrastructure	20-50
Vehicles	8
Roads, bridges and lights	45
Equipment	5-20

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Compensated Absences

The Borough permits accrual of paid time off (PTO) beyond the end of the current fiscal year for non-uniform employees up to a maximum of 480 hours. PTO includes vacation and short-term sick leave. At the end of any calendar year, an employee may sell unused PTO back to the Borough at the rate of \$75 per day up to five days. Any additional unused time must be carried over to the next year. Upon separation from employment, the Borough will purchase back any unused PTO at a pre-determined percentage based on the employee's time of service. The Borough accrues unused long-term sick pay for non-uniform employees. The Borough purchases long-term sick leave earned but not used at time of retirement for non-uniform employees hired before January 1, 2013 up to a maximum of 200 days. Sick pay may not be accumulated for uniformed employees.

#### Long-Term Obligations

In the government-wide and Proprietary Funds financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities, or Proprietary Funds statement of net assets. Bond premiums and discounts are deferred and amortized over the life of the bonds using the effective interest method. Bonds payable are reported net of the applicable bond premium or discount.

In the fund financial statements, Governmental Fund Types recognize bond premiums and discounts, as well as issuance costs, during the current period. The face amount of debt issued is reported as other financing sources. Premiums received on debt issuances are reported as other financing sources while discounts on debt are reported as other financing uses. Issuance costs, even if withheld from the actual net proceeds received, are reported as expenditures.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Real Estate Taxes

Real estate taxes are levied on March 1 and due on June 30 of each year. A 2% discount is provided for taxes paid prior to May 1. A 10% penalty is applied to taxes paid after June 30. Unpaid taxes are liened by the Borough on January 15 of the subsequent year.

## Receivables and Payables

External transactions are accounted for as revenues, expenditures, or expenses. Transactions that constitute reimbursements to a fund for expenditures/expenses initially made from it that are properly applicable to another fund are recorded as expenditures/expenses in the reimbursing fund and as reductions of expenditures/expenses in the fund that is reimbursed. All other interfund transactions are reported as transfers.

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Activity between funds that is representative of lending/borrowing arrangements outstanding at the end of the fiscal year is referred to as due to/from other funds. Any residual balances outstanding between the governmental activities and business-type activities are reported in the government-wide financial statements as "internal balances."

All trade and property tax receivables are shown net of an allowance for uncollectibles.

## **Deferred Outflows/Inflows of Resources**

In addition to assets, the statement of net position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, *deferred outflows of resources*, represents a consumption of net position that applies to a future period(s) and so will *not* be recognized as an outflow of resources (expense/expenditure) until then. The Borough has two items that qualify for reporting in this category. The deferred charge on refunding is reported in the government-wide statement of net position and results from the difference in the carrying value of refunded debt and its reacquisition price. This amount is deferred and amortized over the shorter of the life of the refunded or refunding debt. The deferred outflow of resources related to pensions is reported in the government-wide statement of net position and is the result of the net difference between projected and actual earnings on pension plan investments and differences between expected and actual experience of the pension plan.

In addition to liabilities, the statement of net position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time. The Borough has two items that qualify for reporting in this category. Accordingly, the item, unavailable revenue, which arises only under a modified accrual basis of accounting, is reported only in the Governmental Funds balance sheet. The Governmental Funds report unavailable revenues from property taxes. These amounts are deferred and recognized as an inflow of resources in the period that the amount becomes available. In addition, the deferred inflow of resources related to pensions is reported in the government-wide statement of net position and is the result of changes in plan assumptions and the difference between expected and actual experience of the pension plan.

#### **Net Position Flow Assumption**

Sometimes the Borough will fund outlays for a particular purpose from both restricted (e.g., restricted bond or grant proceeds) and unrestricted resources. In order to calculate the amounts to report as restricted net position and unrestricted net position in the government-wide and Proprietary Funds financial statements, a flow assumption must be made about the order in which the resources are considered to be applied. It is the Borough's policy to consider restricted net position to have been depleted before unrestricted net position is applied.

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Restricted Net Position

When both restricted and unrestricted resources are available for use, it is the Borough's policy to use restricted resources first and then unrestricted resources, as they are needed. Administrative expenses are paid with the use of unrestricted resources.

#### Fund Balance and GASB Statement No. 54

The Borough classifies its fund balance under GASB Statement No. 54, Fund Balance Reporting and Governmental Fund Type Definitions. This statement provides more clearly defined fund balance categories to make the nature and extent of the constraints placed on the Borough's fund balances more transparent. The following classifications describe the relative strength of the spending constraints:

- Nonspendable Amounts that cannot be spent either because they are not in spendable form or because of legal or contractual constraints.
- Restricted Amounts that can be spent only for specific purposes stipulated by external resource providers or through enabling legislation.
- **Committed** Amounts that are constrained for specific purposes that are internally imposed by the government through formal action of the highest level of decision-making authority and do not lapse at year-end. The governing council is the highest level of decision-making authority for the Borough that can, by adoption of an ordinance prior to the end of the fiscal year, commit fund balance. Once adopted, the limitation imposed by the ordinance remains in place until a similar action is taken (the adoption of another ordinance) to remove or revise the limitation.
- Assigned Amounts that are intended to be used for specific purposes that are neither considered restricted or committed. The governing council has by resolution authorized the finance director to assign fund balance. The council may also assign fund balance as it does when appropriating fund balance to cover a gap between estimated revenue and appropriations in the subsequent year's appropriated budget. Unlike commitments, assignments generally only exist temporarily. In other words, an additional action does not normally have to be taken for the removal of an assignment.
- Unassigned Amounts not contained in other classifications.

The details of the fund balances are included in the Governmental Funds balance sheet (page 31). Restricted funds are used first as appropriate, followed by committed resources and then assigned resources, to the extent that expenditure authority has been budgeted by the Borough Council. The Borough does reserve the right to first reduce unassigned fund balance to defer the use of these other classified funds. In the event that unassigned fund balance becomes zero, then assigned and committed fund balances are used in that order.

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

#### **NOTE B - DEPOSITS AND INVESTMENTS**

#### **Deposits**

Custodial Credit Risk - Custodial credit risk is the risk that, in the event of a bank failure, the Borough's deposits may not be returned to it. Deposits are insured under Act 72 of the 1971 Session of the Pennsylvania General Assembly, whereby financial institutions were granted the authority to secure deposits of public bodies by pledging a pool of assets, as defined in the Act, to cover all public funds deposited in excess of FDIC limits. The Borough has no formal policy in regards to custodial credit risk. As of December 31, 2016, \$2,606,753 of the Borough's bank balance of \$3,106,753 was exposed to custodial credit risk as follows:

Uninsured and collateralized with securities held by the pledging bank's trust department not in the Borough's name State investment pools

\$ 2,543,642 63,111

\$ 2,606,753

#### **Investments**

**Credit Risk** - Pennsylvania statutes authorize the Borough to invest in U.S. Treasury bills, short-term obligations of the U.S. Government, obligations of the U.S. Government or Commonwealth of Pennsylvania, or political subdivisions of the Commonwealth that are backed by the full faith and credit of the issuing government and shares of authorized investment companies provided that all of the company investments are authorized investments for a Borough.

In addition, the Borough may invest in time deposits, savings accounts, or share accounts of institutions insured by the FDIC, FSLIC, or NCUSIF to the extent that such investments are insured and, where amounts exceed the insured maximums, that the depository pledge collateral as provided by Pennsylvania law.

The state also imposes limitations with respect to the amount of investment in certificates of deposit to the extent that such deposits may not exceed 20% of a bank's total capital surplus or 20% of a savings and loan's or savings bank's assets, net of its liabilities. The Borough may also invest in shares of registered investment companies provided that investments of the company are authorized investments, as noted above.

The law provides that the Borough's Pension Trust Funds may invest in any form or type of investment, financial instrument, or financial transaction, if determined by the Borough to be prudent.

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

### NOTE B - DEPOSITS AND INVESTMENTS (Continued)

As of December 31, 2016, the Borough had the following investments:

			_	Investment Maturities					
			_	Less Than				6 to 10	
Investment Type	_	Fair Value	_	One Year		1 to 5 Years	_	Years	
PENSION FUNDS Fixed income mutual funds Equity mutual funds	\$	1,009,553 2,488,935	\$	242,574 -	\$	-	\$	766,979 -	
	\$	3,498,488	\$_	242,574	\$		\$_	766,979	

**Interest Rate Risk** - The Borough's investment policy does limit investment maturities to remain sufficiently liquid to meet all operating requirements that are reasonably anticipated as a means of managing its exposure to fair value losses arising from increasing interest rates. For the General Fund and other operating funds, maturities will not exceed one year.

#### Fair Value Measurement

The Borough categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are those that lack significant observable inputs. At December 31, 2016, all of the Borough's investments were categorized as Level 1.

The Borough's investment policy does not limit its investment choices based upon credit quality rating.

**Concentration Risk** - The Borough does not have a policy that would limit the amount it may invest in any one issuer. As of December 31, 2016, the Borough's investments in any single fund did not exceed 5% of the Borough's total investments.

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

## NOTE C - INTERFUND RECEIVABLES, PAYABLES AND TRANSFERS

Interfund receivables and payables at December 31, 2016, are as follows:

Receivable Fund	Payable Fund	_	Amount
General Fund	Water Fund	\$	169,815
General Fund	Sewer Fund		10,133
General Fund	Solid Waste Fund		726,829
General Fund	Parking Fund		136,001
General Fund	Capital Project Fund		46,051
General Fund	Emergency Management Fund		184,388
Water Fund	General Fund		3,877
Water Fund	Capital Project Fund		255,291
Sewer Fund	General Fund		980,834
Sewer Fund	Water Fund		515,752
Solid Waste Fund	General Fund		37,717
Parking Fund	General Fund		15
Parking Fund	Capital Project Fund		54,445
Capital Projects Fund	Sewer Fund		32,682
Capital Projects Fund	General Fund		172,677
Emergency Management Fund	Parking Fund	_	2,725
		\$	3,329,232

Transfer balances resulted from the time lag between the dates that (1) interfund goods and services are provided or reimbursable expenditures occur, (2) transactions are recorded in the accounting system and (3) payments between funds are made.

Interfund transfers at December 31, 2016, are as follows:

Transfer In	Transfer Out		Amount
General Fund General Fund General Fund Capital Project Fund	Water Fund Sewer Fund Parking Fund General Fund	\$	345,000 345,000 60,000 319,979
		\$_	1,069,979

Transfers are used to (1) move revenues from the fund that statute or budget requires to collect them to the fund that statute or budget requires to expend them, (2) move receipts to pay debt service for general obligations in general activities and (3) use unrestricted revenues collected in the Water and Sewer Funds to finance various programs/reimburse expenses accounted for in the General Fund in accordance with budgetary authorizations.

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

### **NOTE D - CAPITAL ASSETS**

Capital asset activity for the year ended December 31, 2016, was as follows:

		Balance January 1, 2016		Additions	Deletions	I	Balance December 31, 2016
GOVERNMENTAL ACTIVITIES	٠		-			•	
Capital assets not being depreciated							
Land	\$	1,382,350	\$	-	\$ -	\$	1,382,350
Construction in progress		377,705	_	986,073	 (1,093,319)		270,459
TOTAL CAPITAL ASSETS		. =00 0==			(4.000.040)		4 050 000
NOT BEING DEPRECIATED		1,760,055	-	986,073	 (1,093,319)		1,652,809
Capital assets being depreciated		1 067 202					1 067 202
Buildings and improvements  Land improvements		1,867,392 1,364,007		1,093,319	-		1,867,392 2,457,326
Roads, bridges and lights		7,341,706		1,093,319	-		7,341,706
Machinery, equipment and vehicles		1,640,918		95,576	(92,047)		1,644,447
TOTAL CAPITAL ASSETS		1,040,916	-	95,576	 (92,047)	•	1,044,447
BEING DEPRECIATED		12,214,023		1,188,895	(92,047)		13,310,871
Accumulated depreciation		12,214,023	-	1,100,093	 (92,047)	•	13,310,071
Buildings and improvements		(430,024)		(35,616)	_		(465,640)
Land improvements		(505,781)		(69,539)	_		(575,320)
Roads, bridges and lights		(3,056,957)		(232,247)	_		(3,289,204)
Machinery, equipment and vehicles		(1,310,259)		(123,960)	92,047		(1,342,172)
TOTAL ACCUMULATED	•	(1,010,200)	-	(:==;===)	 02,0	•	(:,e:=,::=)
DEPRECIATION		(5,303,021)		(461,362)	92,047		(5,672,336)
TOTAL CAPITAL ASSETS	•	(-,,-,	-	( - , )	 	•	(-,,,
BEING DEPRECIATED, net		6,911,002		727,533	-		7,638,535
GOVERNMENTAL ACTIVITIES	•	, ,	-	·	 	•	, ,
CAPITAL ASSETS, net		8,671,057	_	1,713,606	 (1,093,319)		9,291,344
BUSINESS-TYPE ACTIVITIES							
Capital assets not being depreciated							
Land		1,619,281		_	_		1,619,281
Construction in progress		2,043,629		135,992	(1,860,054)		319,567
TOTAL CAPITAL ASSETS	•	, ,	-	,	 ( , = = - , = - ,	•	
NOT BEING DEPRECIATED		3,662,910		135,992	(1,860,054)		1,938,848
Capital assets being depreciated			-			•	
Buildings and improvements		17,232,245		1,860,054	-		19,092,299
Machinery, equipment and vehicles		1,125,222	_	109,399	-	_	1,234,621
TOTAL CAPITAL ASSETS							
BEING DEPRECIATED		18,357,467	_	1,969,453	 		20,326,920
Accumulated depreciation							
Buildings and improvements		(7,495,725)		(460,236)	-		(7,955,961)
Machinery, equipment and vehicles		(928,525)	_	(56,928)	 -		(985,453)
TOTAL ACCUMULATED							
DEPRECIATION		(8,424,250)	_	(517,164)	 		(8,941,414)
TOTAL CAPITAL ASSETS							
BEING DEPRECIATED, net		9,933,217		1,452,289	 		11,385,506
BUSINESS-TYPE ACTIVITIES		10 505 :		. =0:	(4.005.55.1)		10.00::
CAPITAL ASSETS, net		13,596,127	-	1,588,281	 (1,860,054)		13,324,354
CAPITAL ASSETS, net	\$	22,267,184	\$_	3,301,887	\$ (2,953,373)	\$	22,615,698

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

## **NOTE D - CAPITAL ASSETS (Continued)**

Depreciation expense was charged to governmental functions as follows:

GOVERNMENTAL ACTIVITIES		
General government	\$	101,770
Public safety		41,186
Highways and streets		305,234
Culture and recreation	_	13,172
		_
	\$_	461,362
BUSINESS-TYPE ACTIVITIES		
Water	\$	178,581
Sewer		202,151
Parking		136,432
	\$_	517,164

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

### **NOTE E - LONG-TERM DEBT**

Long-term debt payable at December 31, 2016, is comprised of the following individual issues:

Delaware Valley Regional Finance Authority, Guaranteed Sewer Revenue Note 2001, with interest at variable rates not to exceed 15.00% per annum, payable monthly, maturity date is December 25, 2026	\$	605,000
General Obligation Bonds, Series of 2016, with interest rate at a fixed rate of 2.59%, payable on the 15th day of June and December, maturity date is June 15, 2031		4,972,000
General Obligation Bonds, Series of 2012, with interest rates of 0.7% to 3.0% per annum, payable on the 15th day of June and December, maturity date is June 15, 2027		5,670,000
Fulton Bank Promissory Note #8543625, with principal and variable plus prime interest at 3.50% per annum, payable monthly, secured by a vehicle, maturity date is September 1, 2023.		400 440
2023	_	488,448
	\$_	11,735,448

The annual requirements to amortize all debt outstanding as of December 31, 2016, including interest payments, are as follows:

Year Ending	_	Governme	Sovernmental Activities			Business-	Гуре А	Activities
December 31,		Principal		Interest		Principal		Interest
						_		
2017	\$	200,347	\$	65,604	\$	639,782	\$	284,504
2018		336,359		60,293		773,112		265,894
2019		343,947		53,164		784,951		243,285
2020		357,786		45,954		808,597		218,672
2021		364,030		38,276		824,984		192,042
2022 to 2026		1,193,975		87,652		4,017,577		519,073
2027 to 2031		257,647	_	17,408		832,354		25,171
					_			
	\$_	3,054,091	\$_	368,351	\$_	8,681,357	\$_	1,748,641

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

### **NOTE F - CHANGES IN LONG-TERM LIABILITIES**

During the year ended December 31, 2016, the following changes in long-term liabilities occurred:

occurred.	_	Beginning Balance	•	Additions		Reductions	-	Ending Balance	-	Due Within One Year
GOVERNMENTAL ACTIVITIES General Obligation Bonds, Series A										
of 2011	\$	2,755,911	\$	-	\$	(2,755,911)	\$	-	\$	-
Promissory Note		551,263		-		(62,815)		488,448		65,129
General Obligation Bonds, Series A of 2016				2 565 642				2 565 642		125 210
01 2010	_	3,307,174		2,565,643 2,565,643		(2,818,726)	_	2,565,643 3,054,091	-	135,218 200,347
Deferred amounts		0,001,111		_,000,0.0		(=,0:0,:=0)		0,00 .,00 .		200,0
Issuance discount		(33,656)		-		33,656		-		-
TOTAL BONDS AND	_						_			
NOTE PAYABLE		3,273,518		2,565,643		(2,785,070)		3,054,091		200,347
Capital leases		17,881		42,122		(22,896)		37,107		21,732
Compensated absences		342,758		82,493		(6,007)		419,244		7,055
Net pension liability TOTAL GOVERNMENTAL	_	181,511		78,228		<u>-</u> _	_	259,739	-	
ACTIVITIES	_	3,815,668		2,768,486		(2,813,973)	-	3,770,181	-	229,134
BUSINESS-TYPE ACTIVITIES										
Pennsylvania Infrastructure										
Investment Authority, Loan No.										
50048		25,336		-		(25,336)		-		-
General Obligation Note										
Delaw are Valley Regional										
Finance Authority Guaranteed		054.000				(40,000)		005.000		40.000
Sew er Revenue Note 2001		651,000		-		(46,000)		605,000		48,000
General Obligation Bonds Series A of 2011		2,594,089		_		(2,594,089)		_		_
Series of 2012		6,125,000		_		(455,000)		5,670,000		465,000
Series of 2016		-		2,406,357		(100,000)		2,406,357		126,782
TOTAL GENERAL	-						-		-	·
OBLIGATION BONDS										
AND NOTES		9,395,425		2,406,357		(3,120,425)		8,681,357		639,782
Deferred amounts										
Issuance discount		(109,607)		-		31,610		(77,997)		-
Net pension liability	_	45,832		27,434			-	73,266	-	-
TOTAL BUSINESS-TYPE ACTIVITIES	-	9,331,650		2,433,791		(3,088,815)	-	8,676,626	-	639,782
TOTAL LONG-TERM	φ	12 147 240	<b>ው</b>	E 202 277	¢	(E 002 799)	¢	10 446 907	ď	969 040
LIABILITIES	\$_	13,147,318	Φ	5,202,277	\$	(5,902,788)	\$_	12,446,807	\$_	868,916

The General Fund has been used to liquidate compensated absences in prior years.

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

#### NOTE G - DERIVATIVE FINANCIAL INSTRUMENTS

The Borough entered into General Obligation Notes with the Delaware Valley Regional Finance Authority (DVRFA). The DVRFA has entered into an interest rate swap agreement related to the DVRFA Bonds to provide variable and fixed rates on loans, reduce the costs of participants in the loan program and enhance the ability of participants to manage their interest rate risks. The fair value of the interest rate swap is the estimated price that the DVRFA could receive (pay) if the DVRFA terminated the portion of the swap agreements related to that loan on December 31, 2016.

The following is a summary of the Borough's General Obligation Notes with the DVRFA and the Borough's related fair value of the interest rate swap at December 31, 2016:

Original	Outstanding at	
Issue	December 31,	
Amount	2016	Fair Value
\$ 6,862,000	\$ 605,000	\$ 85,342
	Issue Amount	Issue December 31, Amount 2016

If the termination value was negative and the interest rate swap agreement was terminated, the Borough would be obligated to pay the DVRFA the amount of the termination payment. If the Borough defaults on all or a portion of the above-mentioned General Obligation Notes with the DVRFA, it may owe costs, if any, associated with the liquidation or termination of the respective fixed rate swap used by the DVRFA to provide the fixed rate to the Borough. There is no carrying amount of the related interest rate swap at December 31, 2016, on the Borough's government-wide and fund financial statements. The fair value is \$85,342 at December 31, 2016.

#### **NOTE H - TAXES**

For 2016, the following tax was levied on the assessed value of real estate:

6.35 mills for general purposes

The taxable assessed valuation of property as of December 31, 2016, was \$236,881,400.

Other taxes levied in 2016:

Real Estate Transfer Tax	1% of sales price
Earned Income Tax	1% of net income
Local Services Tax	\$52 per employee within the Borough

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

#### NOTE I - POLICE PENSION PLAN

#### Summary of Significant Accounting Policies

Police Pension Plan investments are carried at fair value as reported by the investment managers. Short-term investments are reported at cost, which approximates fair value. Financial information of the Borough's Police Pension Plan is presented on the accrual basis of accounting. Plan member contributions are recognized in the period in which the contributions are due. Employer contributions to each plan are recognized when due as required by the Act. Benefits and refunds are recognized when due and payable in accordance with the terms of the plan.

#### Plan Description

**Plan Administration** - The Borough of Kennett Square Police Pension Plan is a single-employer defined benefit pension plan. The Plan was established by Ordinance No. 479, effective April 4, 1960. The Plan was amended and restated by Ordinance No. 851, effective January 1, 2005. The Plan is governed by the Borough Council of the Borough of Kennett Square which may amend plan provisions, and which is responsible for the management of Plan assets. The Borough Council has delegated the authority to manage certain Plan assets to Nationwide Insurance Company. The plan is required to file Form PC-201C biennially with the Public Employee Retirement Commission (PERC). The most recent filing was as of January 1, 2015.

**Plan Membership** - At December 31, 2016, pension plan membership consisted of the following:

Inactive plan members or beneficiaries currently receiving benefits	5
Inactive plan members entitled to but not yet receiving benefits	1
Active plan members	12
	18

**Benefits Provided** - The Police Pension Plan provides retirement benefits as well as death and disability benefits under Pennsylvania Act 600. All benefits vest after 12 years of credited service. Officers are entitled to an annual retirement benefit, payable monthly for life, in an amount equal to 50% of their final average monthly compensation. Final average monthly compensation is the employee's average compensation over the last 36 months of employment. Married officers will receive joint and 50% survivor annuity. Normal retirement is age 50 with at least 25 years of service.

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

### NOTE I - POLICE PENSION PLAN (Continued)

If a member dies in service, a benefit will be paid per Act 30 equal to 100% of salary. For Total and permanent disablement, a monthly benefit equal to 66% of Final Monthly Average Salary at date of disablement, but no less than 50% of salary at time disability was incurred, offset by any social security disability benefits payable for the same condition. Covered employees are required by statute to contribute 5% of their compensation to the plan. The Borough is required by statute, principally Pennsylvania Act 205, to contribute the remaining amounts necessary to finance the plan.

Benefit and contribution provisions are established by Pennsylvania law and may be amended only as allowed by Pennsylvania law.

The benefit provisions of the Borough's Police Pension Plan are established by Borough ordinances.

**Contributions** - Pennsylvania Act 205 of 1984 (as amended) requires that annual contributions be based upon the minimum municipal obligation (MMO), which is based on the plan's actuarial valuation. The MMO includes the normal cost, estimated administrative expenses and an amortization contribution of the unfunded actuarial accrued liability, less estimated member contributions, and a credit equal to 10% of the excess (if any) of the actuarial value of assets over the actuarial accrued liability. The state provides an allocation of funds, which must be used for pension funding. A financial requirement established by the MMO, which exceeds state and member contributions, must be funded by the employer.

As a condition of participation, participants are required to make contributions to the Plan. The amount of the contribution is equal to 5% of the participant's pay.

In 2016, the MMO obligation for the Police Pension Plan was \$125,729. Employee contributions in 2016 were \$48,732. Borough and Commonwealth contributions in 2016 were \$0 and \$125,729, respectively.

Administrative costs, which may include, but are not limited to, investment management fees and actuarial services, are charged to the appropriate plan and funded through the MMO and/or plan earnings. On-behalf payments of fringe benefits and salaries for the Borough's employees were recognized as revenues and expenditures during the year.

#### **Investments**

*Investment Policy* - The Plan is authorized to invest in legal investments permitted under the Pennsylvania Fiduciaries Investment Act. The plan has no formally adopted investment policy.

**Concentrations** - The plan places no limit on the amount that may be invested in any one issuer. At December 31, 2016, the Plan had no investments (other than U.S. Government and U.S. Government guaranteed obligations, mutual funds or other pooled investments) in any one issuer that represent 5% or more of Fiduciary Net Position.

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

### NOTE I - POLICE PENSION PLAN (Continued)

**Rate of Return** - For the year ended December 31, 2016, the annual money-weighted rate of return on pension plan investments, net of investment expense, was 8.79%. The money-weighted rate of return expresses investment performance, net of investment expense, adjusted for the changing amounts actually invested.

### Net Pension Liability of the Borough

The components of the net pension liability of the Borough at December 31, 2016, were as follows:

Total pension liability	\$	3,686,550
Plan fiduciary net position	_	(3,794,641)
NET PENSION (ASSET) LIABILITY	\$_	(108,091)
Plan fiduciary net position as a percentage of the total pension liability	_	102.93%

**Actuarial Assumptions** - The total pension liability was determined by an actuarial valuation as of December 31, 2016, using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation 3%
Salary increases 5.5% including inflation
Investment rate of return 7.5%

Mortality rates were based on the RP-2000 tables.

There was an experience study performed in 2011 that was used to determine plan assumptions.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return for each major asset class included in the plan's target asset allocation as of December 31, 2016 are summarized in the following table:

	Long-Term Expected
Asset Class	Real Rate of Return
<u> </u>	· · · · · · · · · · · · · · · · · · ·
Equity	6.3%
Fixed income	2.0%
Cash	0.0%

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

### NOTE I - POLICE PENSION PLAN (Continued)

**Discount Rate** - The discount rate is based on the long-term expected rate of return on plan investments that expected to be used to finance the payments of benefits. The plan's fiduciary net position is projected to be sufficient to make projected benefit payments and the plan assets are expected to be invested using a strategy to achieve that return. The employer has always met the funding requirements of Pennsylvania law Act 205 of 1984. Act 205 requires full funding of the entry age normal cost plus plan expenses, as well as amortization of the unfunded liability to ultimately achieve a 100% funded status.

## Changes in the Net Position (Asset) Liability

	_	Total Pension Liability (a)	-	Plan Fiduciary Net Position (b)	_	Net Pension (Asset) Liability (a)-(b)
Balances at December 31, 2015 Changes for the year:	\$_	3,420,360	\$_	3,467,298	\$_	(46,938)
Service cost		146,556		-		146,556
Interest		262,266		-		262,266
Differences between expected and actual experience Contributions		-		-		-
Employer		-		125,843		(125,843)
Member		-		48,732		(48,732)
Net investment income Benefit payments and refunds		-		302,795		(302,795)
of employee contributions		(142,632)		(142,632)		-
Administrative expense Net changes	-	266,190	-	(7,395) 327,343	-	7,395 (61,153)
Balances at December 31, 2016	\$_	3,686,550	\$	3,794,641	\$_	(108,091)

**Sensitivity of the Net Pension Liability to Changes in the Discount Rate** - The following presents the net pension liability of the Borough, calculated using the discount rate of 7.5%, as well as what the Borough's net pension would be if it were calculated using a discount rate that is one percentage point lower (6.5%) or one percentage point higher (8.5%) than the current rate:

	1%	Current	1%
	Decrease	Discount	Increase
	(6.5%)	Rate (7.5%)	(8.5%)
Net pension (asset) liability	\$ <u>404,077</u>	\$ <u>(108,091)</u>	\$ (532,619)

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

### **NOTE I - POLICE PENSION PLAN (Continued)**

**Pension Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions** - For the year ended December 31, 2016, the Borough recognized pension expense of \$125,517 for the Police Pension Plan. At December 31, 2016, the Borough reported deferred outflows of resources and deferred inflows of resources related to the Plan from the following sources:

	0	Deferred utflows of esources	_	Deferred Inflows of Resources
Difference between expected and actual experience	\$	-	\$	205,919
Net difference between projected and actual earnings on pension plan investments	_	171,481	_	35,347
Total	\$	171,481	\$_	241,266

Amounts reported as deferred outflows of resources and deferred inflows of resources related to pension will be recognized in the pension expense as follows:

Year Ending December 31,		
2017	\$ 16,64	13
2018	16,64	13
2019	16,64	14
2020	(40,51	16)
2021	(31,68	
Thereafter	(47,51	19)

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

#### NOTE J - NON-UNIFORMED PENSION PLAN

#### Summary of Significant Accounting Policies

Financial information of the Borough's Non-Uniformed Pension Plan (the "Plan") is presented on the accrual basis of accounting. Plan member contributions are recognized in the period in which the contributions are due. Employer contributions to the Plan are recognized when due as required by Act 205 of the Commonwealth of Pennsylvania. For the purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the pension plan and additions to/deductions from the fiduciary net position have been determined on the same basis as they are reported by the pension plan. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with benefit terms.

Investments are reported at fair value. The plan's assets with PMRS are pooled for investment purposes and, therefore, do not represent specific identifiable investment securities. Disclosures required by GASB for aggregate PMRS investments are included in PMRS's separately issued CAFR.

#### **Plan Description**

**General** - The Borough of Kennett Square sponsors the Public Employee Retirement System (PERS) to provide pension benefits for non-uniformed employees of the Borough. The plan participates in the Pennsylvania Municipal Retirement System (PMRS), which is an agent multiple-employer public employee retirement system that acts as a common investment and administrative agent for participating municipal pension plans. PMRS was created by the Pennsylvania General Assembly in 1974 with the passage of the Pennsylvania Municipal Retirement Law, Act of 1974, P.L. 34 No. 15, as amended. PMRS issues a separate Comprehensive Annual Financial Report (CAFR). A copy of the CAFR can be obtained by contacting the PMRS accounting office.

#### Plan Membership

Membership of the plan consisted of the following at December 31, 2016:

Inactive plan members or beneficiaries currently receiving benefits	7
Inactive plan members entitled to but not yet receiving benefits	4
Active plan members	21_
	32

**Benefits Provided** - The Non-Uniformed Pension Plan provides retirement benefits as well as death and disability benefits. All benefits vest after five years of credited service. Members are entitled to an annual retirement benefit, payable monthly for life, in an amount equal to 2.0% times credited service times final average salary but in no event is the basic benefit greater than 50% of the final average salary. Final average monthly compensation is the employee's average compensation over the last 36 months of employment. Normal retirement is attained at age 60. Early retirement is available at age 55 with 5 years of credited service or after 20 years of credited service.

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

#### NOTE J - NON-UNIFORMED PENSION PLAN (Continued)

If a member is eligible for retirement at the time of death, the beneficiary will receive the present value of accrued benefits.

For a service related disability, a 50% disability benefit is provided to a member who is unable to perform gainful employment regardless of age or service. A 30% disability benefit is payable for a non-service related disability provided the member has at least 10 years of credited service.

#### Funding Policy and Contribution Information

Pennsylvania Act 205 of 1984 (as amended) requires that annual contributions be based upon the plan's minimum municipal obligation (MMO). The MMO is based upon the plan's biennial actuarial valuation. The MMO includes normal costs, estimated administrative expenses and amortization contribution of the unfunded actuarial accrued liability, less estimated member contributions, and a credit equal to 10% of the excess (if any) of the actuarial value of assets over the actuarial accrued liability.

In accordance with the plan's governing ordinance, members are required to contribute 3% of compensation to the plan.

The plan may also be eligible to receive an allocation of state aid from the General Municipal Pension System State Aid Program, which must be used for pension funding. Any funding requirements established by the MMO in excess of employee contributions and state aid must be paid by the municipality in accordance with Act 205.

In 2016, the MMO for the Non-uniform Pension Plan was \$124,814. Employee contributions in 2016 were \$40,613. Borough and Commonwealth contributions in 2016 were \$71,183 and \$53,631, respectively.

Administrative costs, including the investment manager, custodial trustee and actuarial services, are charged to the plan and funded through investment earnings.

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

### NOTE J - NON-UNIFORMED PENSION PLAN (Continued)

#### **Investments**

**Investment Policy** - The plan policy in regard to the allocation of invested assets is established and may be amended by the PMRS. It is the policy of the PMRS to pursue an investment strategy that (1) maintains a fully funded status with regard to accumulated retirement benefits obligations, (2) maximizes return within reasonable and prudent levels of risk in order to minimize municipal and employee contributions, (3) maintains flexibility in determining the future level of contributions and (4) provides the ability to pay all benefit and expense obligations when due. The plan's investment policy discourages the use of cash equivalents, except for liquidity purposes, and aims to refrain from dramatically shifting asset class allocations over short time spans. The following was the plan's adopted asset allocation policy as of December 31, 2015:

Asset Class	Target Allocation
Large cap equities	25.0%
Small cap equities	15.0%
Int'l developed markets equities	15.0%
Int'l emerging markets equities	10.0%
Fixed income	15.0%
Real estate	12.5%
Timberland	7.5%
	<u>100%</u>

Investments are reported at fair value. The fair value is the quoted market price. The plan's fair value of investments as of December 31, 2015, was \$3,171,142. Administrative costs, including the investment manager, custodial trustee and actuarial services, are charged to the plan and funded through investment earnings.

**Concentrations** - At December 31, 2015, none of the plan's individual investments exceeded 5% of the total portfolio.

**Rate of Return** - For the year ended December 31, 2015, the annual money-weighted rate of return on plan investments, net of plan investment expense, was 0.10%. The money-weighted rate of return expresses investment performance, net of investment expense, adjusted for the changing amounts actually invested.

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

#### NOTE J - NON-UNIFORMED PENSION PLAN (Continued)

#### **Net Pension Liability of the Borough**

Total pension liability Plan fiduciary net position	\$_	3,612,239 (3,171,142)
NET PENSION LIABILITY	\$_	441,097
Plan fiduciary net position as a percentage of the total pension liability	_	87.79%
<b>Actuarial Assumptions</b> - The total pension liability was determined valuation as of December 31, 2015, using the following actuarial assumption periods included in the measurement:		
Inflation		
Salary increasesAge related scale with merit and in Investment rate of return		•
Mortality rates were based on the RP-2000 Mortality Tables for male appropriate.	s o	r females, as

The actuarial assumptions used in the December 31, 2015 valuation were based on the PMRS Experience Study for the period covering January 1, 2005 through December 31, 2008, as well as subsequent Board approved changes including the decrease in the regular interest to 5.50% for the January 1, 2013 valuation.

The long-term expected rate of return on plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return for each major asset included in the Plan's target asset allocation as of December 31, 2015, are summarized in the following table:

Asset Class	Real Rate of Return
Large cap equities	8.7%
Small cap equities	8.4%
Int'l developed markets equities	4.6%
Int'l emerging markets equities	8.1%
Fixed income	-1.0%
Real estate	6.7%

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

## NOTE J - NON-UNIFORMED PENSION PLAN (Continued)

**Discount Rate** - While it is often common practice to establish an actuarial Discount Rate that is equal to the Long Term Expected Rate of Return, PMRS is required by law (Act 15 of 1974) to establish a Discount Rate equal to the Regular Interest Rate. The PMRS Board establishes the Regular Interest Rate on the basis of expected stable and consistent earnings on investments to be applied to the accounts of the individual participating municipalities and includes the accounts of plan participants, municipalities, and plan retirees each year. The Board considers the following five quantitative factors in establishing the Regular Interest Rate:

- 1) Retiree Plan liability as a percentage of total Plan liability,
- 2) Active Plan participant liability as a percentage of total Plan liability,
- 3) Smoothed Pension Benefit Guarantee Corporation (PBGC) annuity rates,
- 4) PMRS System Long-Term Expected Rate of Return, and
- 5) PMRS administrative expenses.

#### Changes in the Net Pension Liability

Changes in the Net I ension Liabilit	у _	Total Pension Liability (a)	_	Plan Fiduciary Net Position (b)	_	Net Pension Liability (a)-(b)
Balances at December 31, 2014	\$_	3,302,725	\$_	3,028,443	\$_	274,282
Changes for the year:						
Service cost		153,759		-		153,759
Interest		189,380		-		189,380
Differences between expected						
and actual experience		(14,234)		-		(14,234)
Contributions						
Employer		-		126,720		(126,720)
PMRS assessment		-		700		(700)
Member		-		40,613		(40,613)
Net investment income		-		169,854		(169,854)
Market value investment income		-		(167,996)		167,996
Transfers		72,500		72,500		-
Benefit payments and refunds						
of employee contributions		(91,891)		(91,891)		-
PMRS administrative expense		·		(720)		720
Administrative expense		-		(7,081)		7,081
Net changes	_	309,514	-	142,699	_	166,815
Balances at December 31, 2015	\$_	3,612,239	\$	3,171,142	\$	441,097

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

## NOTE J - NON-UNIFORMED PENSION PLAN (Continued)

**Sensitivity of the Net Pension Liability to Changes in the Discount Rate** - The following presents the net pension liability of the Borough, calculated using the discount rate of 5.5%, as well as what the Borough's net pension would be if it were calculated using a discount rate that is one percentage point lower (4.5%) or one percentage point higher (6.5%) than the current rate:

	1%		Current		1%		
	Decrease		Discount		Increase		
	 (4.5%)		Rate (5.5%)	(6.5%)			
	 				<del></del> ,		
Net pension liability	\$ 880,354	\$	441,097	\$	66,385		

**Pension Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions** - For the year ended December 31, 2016, the Borough recognized pension revenues of \$176,941 for the Non-uniform Pension Plan. At December 31, 2016, the Borough reported deferred outflows of resources and deferred inflows of resources related to the Plan from the following sources:

	Deferred Outflows of Resources		-	Deferred Inflows of Resources
Difference between expected and actual experience	\$	26,144	\$	-
Change of assumptions		-		10,168
Net difference between projected and actual earnings on pension plan investments		97,528		-
Contributions subsequent to the measurement date	_	124,814	_	
Total	\$_	248,486	\$_	10,168

\$124,814 reported as deferred outflows of resources related to pensions resulting from Borough contributions made subsequent to the measurement date will be recognized as a reduction of the pension liability in the year ended December 31, 2016.

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

## **NOTE J - NON-UNIFORMED PENSION PLAN (Continued)**

Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pension will be recognized in the pension expense as follows:

Year Ending December 31,	
2017	\$ 36,468
2018	36,466
2019	38,103
2020	4,503
2021	(2,036)
Thereafter	-

#### NOTE K - COMMITMENTS AND CONTINGENCIES

#### Parking Lot Lease

The Borough entered into a lease agreement with an unrelated party in July 2007 that was made effective as of August 2006, to lease a parking lot on East Street, Kennett Square. The Borough re-leased the parking lot to an unrelated party. The operating lease agreement expired on July 31, 2013; however, the Borough continues to lease the property on a month-to-month basis. The total base rental expense incurred on the sublease during 2016 was \$27,785.

## Water Supply

In 2014, the Borough entered an agreement with a private company to purchase a minimum of 300,000 gallons of water per day. In 2015, due to the operation of an additional well, the Borough successfully renegotiated the agreement to reduce the minimum purchase from 300,000 gallons to 200,000 gallons per day.

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

### **NOTE K - COMMITMENTS AND CONTINGENCIES (Continued)**

#### **Refuse Collections**

In 2015, the Borough entered into a five-year agreement for the calendar year 2015-2019 with a private company to provide refuse collections. No amendments have been made to the existing contract in 2016. The future minimum payments under the contract are as follows:

Year Ending December 31,	
2017	\$ 191,807
2018	197,562
2019	 203,488
	\$ 592,857

### Rental Income

The Borough also collects approximately \$5,900 per month from several companies for allowing telephone antennas on the Borough's water towers. Total rental income in 2016 was \$73,061.

### **Litigation**

The Borough is also party to litigation involving various Borough matters. Borough officials believe that the outcome of any lawsuits will not have a material effect on the financial condition of the Borough.

#### **NOTE L - RISK MANAGEMENT**

The Borough is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; errors and omissions; injuries to employees; and natural disasters. It is the policy of the Borough to purchase commercial insurance for the risks of loss to which it is exposed, including workers' compensation and employee health and accident insurance. Settled claims resulting from these risks have not exceeded commercial insurance coverage in any of the past three years.

NOTES TO THE BASIC FINANCIAL STATEMENTS DECEMBER 31, 2016

#### **NOTE M - REVOLVING LOAN FUND**

In 2010, the Borough passed through a DCED grant to a local contractor for construction of a restaurant in Kennett Square. In 2012, the Borough passed through a DCED grant to a local contractor for the construction of an office building. All funds disbursed to the contractors are to be repaid in the future and are considered a loan receivable for the Borough. At December 31, 2016, the Borough's loan receivable relating to the Revolving Loan Fund of \$428,647 was reported on the statement of net position.

#### **NOTE N - JOINT VENTURE**

The Borough is in a joint venture agreement with Kennett Area Community Development (KACD), which provides the opportunity to further enhance the Borough and the surrounding communities and to facilitate the purchase and sale of certain assets in the Borough. As part of the agreement, the Borough is entitled to appoint one director of KACD. The Borough may withdraw from participation in this joint venture agreement, without liability or other obligation to KACD or to any member of KACD, until such time as KACD funds are applied to the construction of any facility or other improvement benefitting the Borough. During the year ended December 31, 2016, no contributions were made to KACD.

#### **NOTE O - CAPITAL LEASE**

The Borough entered into capital leases in 2015 and 2016 in order to finance the purchase of vehicles. The amount of the capital leases at inception in 2015 and 2016 was \$27,406 and \$42,122, respectively.

The assets acquired through the capital leases are as follows:

Vehicles	\$	69,528
Accumulated depreciation	_	(16,911)
	_	
	\$	52,617

Future minimum lease payments together with the present value of the net minimum lease payments are as follows:

Year Ending December 31,		
2017	\$	25,931
2018		13,942
		39,873
Amount representing interest		(2,766)
TOTAL PRESENT VALUE OF	_	
MINIMUM LEASE PAYMENTS	\$ <u></u>	37,107



BUDGETARY COMPARISON SCHEDULE GENERAL FUND YEAR ENDED DECEMBER 31, 2016

	-	Budgete Original	ed A	mounts Final		Actual	ariance With Final Budget Positive (Negative)
	-		•		-		 , , ,
REVENUES							
Taxes	\$	2,992,900	\$	2,992,900	\$	2,933,801	\$ (59,099)
Licenses and permits		98,600		98,600		101,547	2,947
Fines, forfeits and costs		46,000		46,000		42,517	(3,483)
Interest and rents		69,600		69,600		94,859	25,259
Intergovernmental		339,900		339,900		360,905	21,005
Charges for services/fees		398,900		398,900		366,670	(32,230)
Miscellaneous	-	21,800		21,800	-	6,046	(15,754)
TOTAL REVENUES	-	3,967,700		3,967,700	_	3,906,345	(61,355)
EXPENDITURES							
General government		943,100		943,100		901,516	41,584
Public safety		2,655,800		2,655,800		2,563,055	92,745
Public works, highways and streets		663,000		663,000		603,692	59,308
Culture and recreation		90,400		90,400		92,926	(2,526)
Community development		5,000		5,000		185	4,815
TOTAL EXPENDITURES	-	4,357,300	•	4,357,300	-	4,161,374	195,926
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	-	(389,600)		(389,600)	_	(255,029)	134,571
OTHER FINANCING SOURCES (USES)							
Sale of capital assets		60,000		60,000		35,811	(24,189)
Proceeds from capital lease		-		-		42,122	42,122
Interfund transfers in		750,000		750,000		750,000	-
Interfund transfers out		(420,400)		(420,400)		(319,979)	100,421
TOTAL OTHER FINANCING SOURCES (USES)	-	389,600	•	389,600	-	<u>, , , , , , , , , , , , , , , , , , , </u>	118,354
300RCE3 (03E3)	-	309,000		309,000	-	507,954	110,304
NET CHANGE IN FUND BALANCE		-		-		252,925	252,925
FUND BALANCE AT BEGINNING OF YEAR		303,454		303,454	_	303,454	<u>-</u>
FUND BALANCE AT END OF YEAR	\$	303,454	\$	303,454	\$_	556,379	\$ 252,925

See accompanying notes to the budgetary comparison schedule.

NOTES TO THE BUDGETARY COMPARISON SCHEDULE YEAR ENDED DECEMBER 31, 2016

### **NOTE A - BUDGET POLICY**

The members of Council annually adopt the budget for the General Fund of the Borough. Management may not amend the budget without approval of the governing body. Revisions to the budget are made throughout the year. Council may increase the amount in the budget through supplemental appropriation contingent on available revenues. Uncommitted appropriations lapse at year-end. Budgets are adopted on a basis consistent with accounting principles generally accepted in the United States of America.

#### **NOTE B - EXCESS OF EXPENDITURES OVER APPROPRIATIONS**

For the year ended December 31, 2016, expenditures exceeded appropriations in the following General Fund department levels (the legal level of budgetary control):

Culture and recreation \$ 2,526

These excess expenditures were funded by available fund balance in the General Fund.

SCHEDULE OF CHANGES IN THE NET POLICE PENSION PLAN (ASSET) LIABILITY AND RELATED RATIOS LAST THREE FISCAL YEARS

		2016		2015		2014
TOTAL PENSION LIABILITY						
Service cost	\$	146,556	\$	138,916	\$	147,423
Interest		262,266		241,510		239,413
Changes of benefit terms		-		-		-
Differences between expected and actual experience		-		(269,279)		-
Changes of assumptions		-		-		-
Benefit payments		(142,632)	_	(81,101)		(81,101)
NET CHANGE IN TOTAL PENSION LIABILITY		266,190		30,046		305,735
Total pension liability, beginning	_	3,420,360	_	3,390,314	_	3,084,579
TOTAL PENSION LIABILITY, ENDING (a)	\$_	3,686,550	\$_	3,420,360	\$_	3,390,314
PLAN FIDUCIARY NET POSITION						
Contributions						
Employer	\$	125,843	\$	120,280	\$	97,176
Member		48,732		48,926		46,245
Net investment income		302,795		(29,099)		250,324
Benefit payments, including refunds of member contributions		(142,632)		(81,101)		(81,101)
Administrative expense Other		(7,395)		(1,850)		(6,495)
NET CHANGE IN PLAN FIDUCIARY NET POSITION	_	327,343	-	57,156	-	306,149
Plan fiduciary net position, beginning		3,467,298		3,410,142		3,103,993
3	-		_		_	
PLAN FIDUCIARY NET POSITION, ENDING (b)	\$_	3,794,641	\$_	3,467,298	\$_	3,410,142
NET ASSET, ENDING (a)-(b)	\$_	(108,091)	\$_	(46,938)	\$_	(19,828)
PLAN FIDUCIARY NET POSITION AS A PERCENTAGE OF THE TOTAL PENSION LIABILITY		102.93%		101.37%		100.58%
COVERED-EMPLOYEE PAYROLL	<u>—</u>	1,000,048	\$	981,476	\$	945,276
OOVERED-LIVIT LOTEL FATROLL	Ψ_	1,000,040	Ψ_	301,470	Ψ_	343,210
NET PENSION LIABILITY AS A PERCENTAGE OF COVERED- EMPLOYEE PAYROLL	_	-10.81%	_	-4.78%	_	-2.10%

### Note to Schedule:

SCHEDULE OF POLICE PENSION PLAN CONTRIBUTIONS LAST THREE FISCAL YEARS

	_	2016	_	2015	_	2014
ACTUARIALLY DETERMINED CONTRIBUTION	\$	125,729	\$	120,291	\$	97,078
CONTRIBUTIONS IN RELATION TO THE ACTUARIALLY DETERMINED CONTRIBUTION	_	125,729	_	120,291	_	97,078
CONTRIBUTION (EXCESS) DEFICIENCY	\$ <u>_</u>		\$_		\$_	
COVERED-EMPLOYEE PAYROLL	\$ <u>_</u>	1,000,048	\$_	981,476	\$_	945,276
CONTRIBUTION AS A PERCENTAGE OF COVERED- EMPLOYEE PAYROLL	_	12.57%	_	12.26%	_	10.27%

Actuarially determined contribution rates are calculated by September 30 of each year for the upcoming calendar year.

### **NOTES TO SCHEDULE**

Valuation date: January 1, 2015

Actuarially determined contribution rates are calculated by September upcoming calendar year.

Methods and assumptions used to determine contribution rates:

Actuarial cost method Entry age normal Level dollar, closed Amortization method Remaining amortization period 11 years (aggregate) Asset valuation method 4-year smoothing Inflation 3.0% Salary increases 5.5% including inflation Investment rate of return 7.5% Retirement age Normal retirement age RP-2000 Table Mortality

#### Note to Schedule:

SCHEDULE OF POLICE PENSION PLAN INVESTMENT RETURNS LAST THREE FISCAL YEARS

	2016	2015	2014
ANNUAL MONEY-WEIGHTED RATE OF RETURN, NET OF			
INVESTMENT EXPENSE	8.79%	-0.85%	7.82%

### Note to Schedule:

SCHEDULE OF CHANGES IN THE NET NON-UNIFORMED PENSION PLAN LIABILITY AND RELATED RATIOS LAST TWO FISCAL YEARS

	_	2015	_	2014
TOTAL PENSION LIABILITY Service cost Interest	\$	153,759 189,380	\$	143,285 172,509
Changes of benefit terms Differences between expected and actual experience		-		- 45,752
Changes of assumptions Transfers		(14,234) 72,500		-
Benefit payments  NET CHANGE IN TOTAL PENSION LIABILITY	•	(91,891)	-	(109,769) 251,777
Total pension liability, beginning	-	3,302,725	-	3,050,948
TOTAL PENSION LIABILITY, ENDING (a)	\$	3,612,239	\$_	3,302,725
PLAN FIDUCIARY NET POSITION Contributions				
Employer PMRS assessment	\$	126,720 700	\$	92,874
Member		40,613		40,406
Net investment income Transfers		1,858 72,500		165,641 -
Benefit payments, including refunds of member contributions  Administrative expense		(91,891) (7,801)		(109,769) (6,719)
NET CHANGE IN PLAN FIDUCIARY NET POSITION Plan fiduciary net position, beginning	-	142,699 3,028,443	_	182,433 2,846,010
PLAN FIDUCIARY NET POSITION, ENDING (b)	\$	3,171,142	\$	3,028,443
NET PENSION LIABILITY, ENDING (a)-(b)	\$	441,097	\$_	274,282
PLAN FIDUCIARY NET POSITION AS A PERCENTAGE OF THE TOTAL PENSION LIABILITY	-	87.79%	=	91.70%
COVERED-EMPLOYEE PAYROLL	\$	1,176,642	\$_	1,072,980
NET PENSION LIABILITY AS A PERCENTAGE OF COVERED- EMPLOYEE PAYROLL	=	37.49%	=	25.56%

### Note to Schedule:

SCHEDULE OF NON-UNIFORMED PENSION PLAN CONTRIBUTIONS LAST TWO FISCAL YEARS

	_	2015	_	2014
ACTUARIALLY DETERMINED CONTRIBUTION	\$	127,398	\$	92,854
CONTRIBUTIONS IN RELATION TO THE ACTUARIALLY DETERMINED CONTRIBUTION		127,420	_	92,874
EXCESS	\$	(22)	\$_	(20)
COVERED-EMPLOYEE PAYROLL	\$	1,176,642	\$_	1,072,980
CONTRIBUTION AS A PERCENTAGE OF COVERED- EMPLOYEE PAYROLL	_	10.83%	_	8.66%

#### **NOTES TO SCHEDULE**

Valuation date: January 1, 2013

Actually determined contribution rates are calculated by September 30 of each year for the upcoming calendar year.

Methods and assumptions used to determine

contribution rates:

Actuarial cost method

Amortization method

Remaining amortization period

Asset valuation method

Discount rate
Inflation

Salary increases

Entry age

Level dollar, closed

Amortization periods in Act 205

Based upon municipal reserves

5.5%

Age related scale with merit and inflation component

COLA increases

Retirement age

Pre-retirement mortality - males

Pre-retirement mortality - females

Post-retirement mortality - males and females

RP-2000 table with 1 year set back

RP-2000 table with 5 year set back

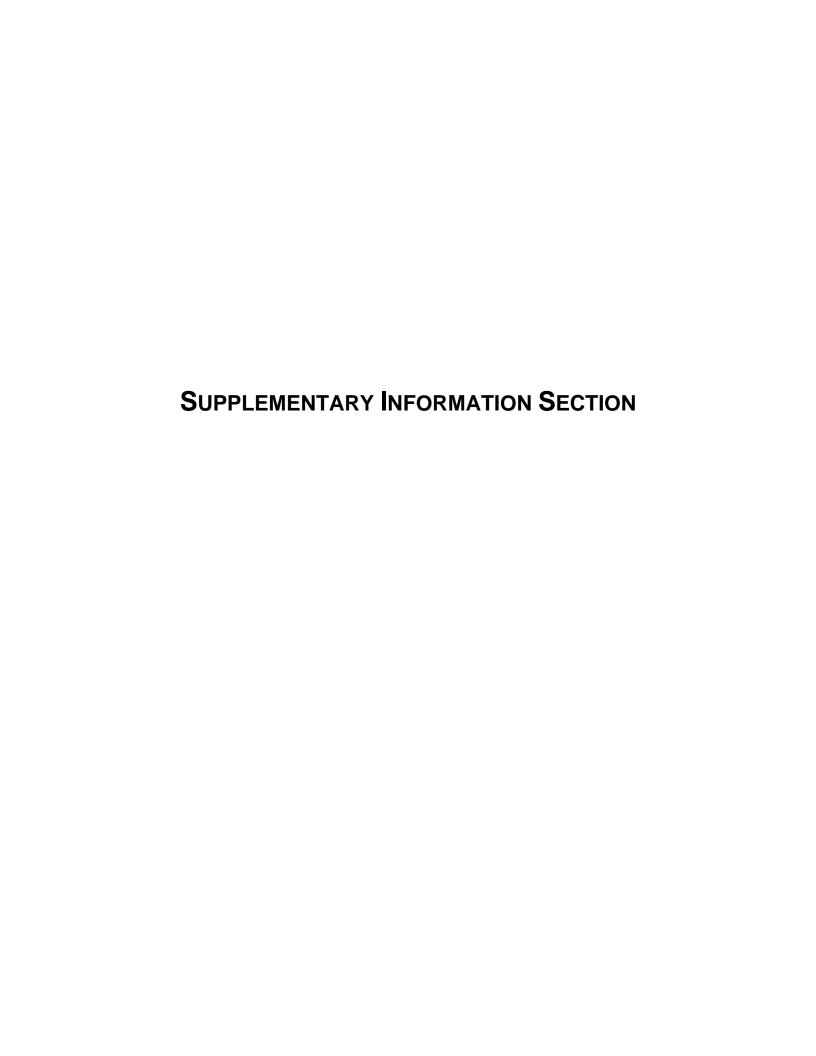
RP-2000 sex-distinct mortality table

#### Note to Schedule:

SCHEDULE OF NON-UNIFORMED PENSION PLAN INVESTMENT RETURNS LAST TWO FISCAL YEARS

	2015	2014
ANNUAL MONEY-WEIGHTED RATE OF RETURN, NET OF		
INVESTMENT EXPENSE	0.10%	5.50%

## Note to Schedule:

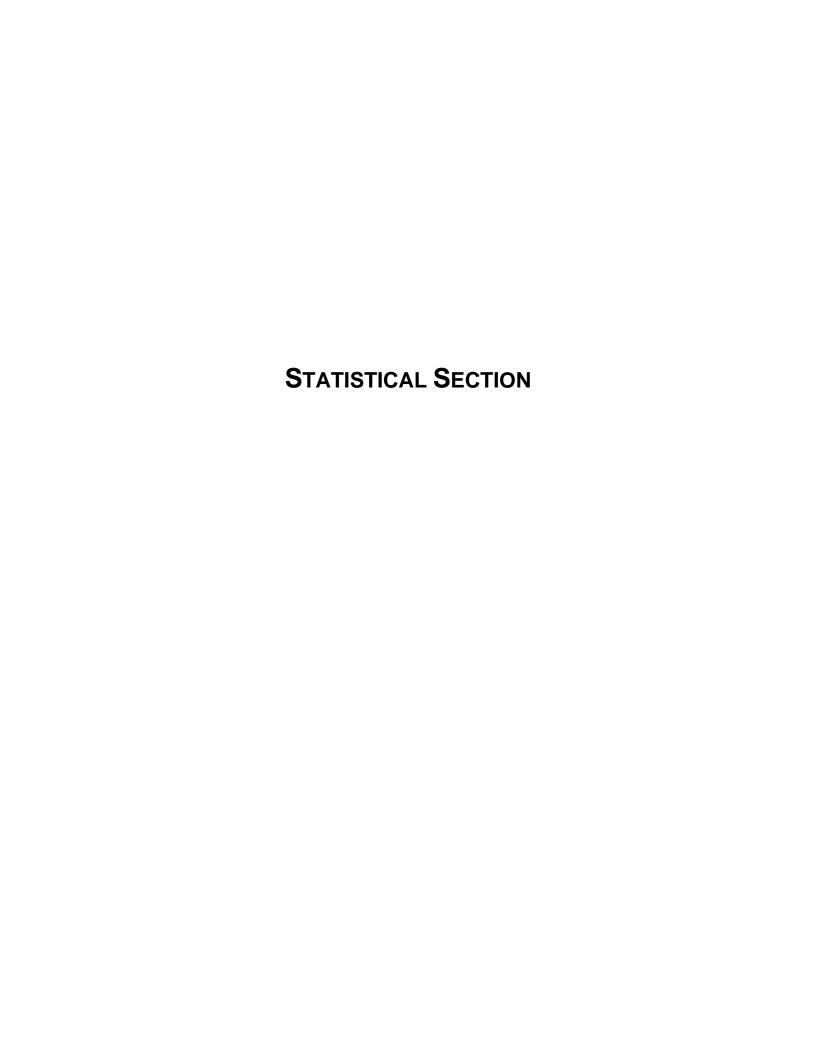


COMBINING BALANCE SHEET OTHER GOVERNMENTAL FUNDS DECEMBER 31, 2016

	Special Re	evenue Funds	
	Liquid Fuels Fund	Revolving Loan Fund	Total Other Governmental Funds
ASSETS Cash and cash equivalents	\$ <u>17,371</u>	\$ 480,461	\$ <u>497,832</u>
LIABILITIES AND FUND BALANCES			
LIABILITIES	\$	\$	\$
FUND BALANCES Restricted for Road improvements	17,371	_	17,371
Assigned for community development TOTAL FUND BALANCES	17,371	480,461 480,461	480,461 497,832
TOTAL LIABILITIES AND FUND BALANCES	\$ <u>17,371</u>	\$ <u>480,461</u>	\$ <u>497,832</u>

COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
OTHER GOVERNMENTAL FUNDS
YEAR ENDED DECEMBER 31, 2016

	Special F	Total Other		
	Liquid Fuels Fund	Liquid Revolving Fuels Fund Loan Fund		
REVENUES				
Interest and rents Intergovernmental	\$ 127 163,222	т	\$ 544 203,883	
TOTAL REVENUES	163,349		204,427	
EXPENDITURES Public works, highways and				
streets	261,110		261,110	
Community development TOTAL EXPENDITURES	<u>261,110</u>	23	23 261,133	
NET CHANGE IN FUND BALANCE	(97,761	) 41,055	(56,706)	
FUND BALANCES AT BEGINNING OF YEAR	115,132	439,406	554,538	
FUND BALANCES AT END OF YEAR	\$ <u>17,371</u>	_ \$480,461	\$497,832_	



## STATISTICAL SECTION

This part of the Borough of Kennett Square's comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the Borough's overall financial health.

Contents Schedules

Financial Trends 1 through 5

These schedules contain trend information to help readers understand how the Borough's financial performance and well-being have changed over time.

Revenue Capacity 6 through 12

These schedules contain information to help the reader assess the Borough's most significant local revenue sources - its property and earned income tax.

**Debt Capacity** 13 through 19

These schedules present information to help readers assess the affordability of the Borough's current levels of outstanding debt and the Borough's ability to issue additional debt in the future.

### Demographic and Economic Information

20 through 21 These schedules offer demographic and economic indicators

to help readers understand the environment within which the Borough's financial activities take place.

Operating Information 22 through 25

These schedules contain service and infrastructure data to help the reader understand how the information in the Borough's financial report relates to the services the Borough provides and the activities it performs.

Sources: Unless otherwise noted, the information in these schedules is derived from the Comprehensive Annual Financial Reports for the relevant year. The Borough implemented GASB Statement No. 34 in 2004; schedules presenting government-wide information include information beginning in that year. The Borough implemented GASB Statements No. 63 and 65 in 2012; schedules affected by GASB Statements No. 63 and 65 begin in 2011.

NET POSITION BY COMPONENTS LAST TEN FISCAL YEARS (Unaudited)

(Accrual basis of accounting)	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
GOVERNMENTAL ACTIVITIES  Net investment in capital assets  Restricted  Unrestricted	\$ 3,169,488 52,681 590,278	40,992	\$ 3,048,655 46,054 126,650	\$ 2,984,264 106,136 369,921	\$ 1,511,333 \$ 1,308,499 408,980	1,790,798 478,336 1,602,203	\$ 3,581,605 570,960 561,157	\$ 4,614,032 \$ 150,853	5,403,576 \$ 139,050 1,398,087	6,224,155 41,380 834,170
TOTAL GOVERNMENTAL ACTIVITIES NET POSITION	\$3,812,447	\$ 3,828,857	\$ 3,221,359	\$ 3,460,321	\$ 3,228,812 \$	3,871,337	\$ 4,713,722	\$4,997,218\$_	6,940,713 \$	7,099,705
BUSINESS-TYPE ACTIVITIES  Net investment in capital assets  Restricted  Unrestricted	\$ 3,725,314 1,131,396 858,264	1,079,017	\$ 3,764,532 1,171,679 (495,076)	\$ 3,747,353 1,098,318 (432,336)	\$ 3,354,333 \$ 681,946 159,769	2,887,044 5,753 1,372,370	\$ 3,005,037 \$ 6 1,748,512	\$ 4,000,712 \$ 2 1,889,358	-	5,026,849 - 2,507,169
TOTAL BUSINESS-TYPE ACTIVITIES NET POSITION	\$5,714,974	\$ 4,349,355	\$ 4,441,135	\$4,413,335	\$ <u>4,196,048</u> \$	4,265,167	\$ 4,753,555	\$5,890,072 \$ _	6,979,539 \$	7,534,018
PRIMARY GOVERNMENT  Net investment in capital assets  Restricted  Unrestricted	\$ 6,894,802 1,184,077 1,448,542	1,120,009	\$ 6,813,187 1,217,733 (368,426)	\$ 6,731,617 1,204,454 (62,415)	\$ 4,865,666 \$ 1,990,445 568,749	4,677,842 484,089 2,974,573	\$ 6,586,642 \$ 570,966 2,309,669	\$ 8,614,744 \$ 150,855 2,121,691	139,050	1,251,004 41,380 3,341,339
TOTAL PRIMARY GOVERNMENT ACTIVITIES NET POSITION	\$9,527,421	\$8,178,212_	\$7,662,494_	\$7,873,656_	\$ <u>7,424,860</u> \$	8,136,504	\$9,467,277	\$ <u>10,887,290</u> \$	13,920,252 \$ _ 1	4,633,723

CHANGES IN NET POSITION

LAST TEN FISCAL YEARS (Unaudited)

(Accrual basis of accounting)	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
EXPENSES										
Governmental activities:										
General government	\$ 433,556	\$ 610,859	\$ 515,741	\$ 751,465	\$ 735,750	\$ 781,722	\$ 747,318	\$ 811,076	\$ 795,753	\$ 1,558,189
Public safety	1,873,347	2,030,336	1,978,975	1,961,627	2,297,746	2,292,283	2,444,901	2,416,397	2,988,736	2,649,698
Public works:	.,0.0,0	_,000,000	.,0.0,0.0	.,00.,02.	_,,	_,,	_, ,	_, ,	_,000,.00	_,0 .0,000
Sanitation	320,729	324,611	326,847	_	_	_	<u>-</u>	_	<u>-</u>	_
Highways and streets	1,020,908	1,127,657	1,446,362	892,420	948,714	793,108	889,774	1,307,972	743,901	608,744
Culture and recreation	70,075	74,680	81,703	97,021	84,662	82,922	76,126	78,736	115,503	106,098
Community development	289,508	281,548	28,270	299	10,887	15,575	19,371	23,587	75,815	28,032
Interest on long-term debt	111,052	102,694	94,971	91,463	198,755	115,027	111,219	106,967	125,649	186,282
Miscellaneous	125,852	-	-	-	-	-	-	-	-	-
TOTAL GOVERNMENTAL										
ACTIVITIES EXPENSES	4,245,027	4,552,385	4,472,869	3,794,295	4,276,514	4,080,637	4,288,709	4,744,735	4,845,357	5,137,043
Business-type activities:			, , , , , , , , , , , ,							
Water	947,896	1,003,304	968,863	839,307	893,007	882,741	879,114	974,593	799,724	848,234
Sewer	1,003,125	1,059,832	1,096,581	939,023	975,818	980,826	871,884	955,896	899,489	1,045,808
Parking	212,419	222,424	242,445	220,158	379,063	244,200	238,076	259,387	257,952	285,370
Solid Waste	_ · _ , · · · -	, ·		338,519	310,756	386,459	351,569	371,846	364,846	365,359
TOTAL BUSINESS-TYPE										
ACTIVITIES EXPENSES	2,163,440	2,285,560	2,307,889	2,337,007	2,558,644	2,494,226	2,340,643	2,561,722	2,322,011	2,544,771
					<del></del> _	<del></del> _			<del></del>	
TOTAL PRIMARY GOVERNMENT										
EXPENSES	\$ 6,408,467	\$ 6,837,945	\$ 6,780,758	\$ 6,131,302	\$ 6,835,158	\$ 6,574,863	\$ 6,629,352	\$ 7,306,457	\$ 7,167,368	\$ 7,681,814
PROGRAM REVENUES										
Governmental activities:										
Charges for services:										
General government	\$ 117,919	\$ 108,160	\$ 44,748	\$ 76,036	\$ 134,067	\$ 92,034	\$ 83,186	\$ 77,307	\$ 143,998	\$ 57,637
Public safety	266,631	262,423	257,751	244,504	391,429	294,148	277,325	386,828	397,017	330,008
Public works:	,	•	,	,	•	,	,	,	,	,
Sanitation	-	-	-	-	-	-	_	-	-	-
Highways and streets	57,427	172,008	50,507	34,482	36,226	44,236	35,244	25,643	37,850	33,640
Culture and recreation	, -	, -	, -	, -	, -	, -	, -	, -	, -	, -
Community development	-	-	_	-	-	_	_	-	_	_
Interest on long-term debt	-	-	_	-	111	233	87	11	9	67
Operating grants and contributions	341,373	311,349	341,597	317,030	405,501	333,069	459,521	1,052,960	1,431,177	520,926
Capital grants and contributions	1,009,908	256,386	255,135	500,000	-	497,664	564,371	12,188	849,627	312,109
TOTAL GOVERNMENTAL										
ACTIVITIES PROGRAM										
REVENUES	\$ 1,793,258	\$ 1,110,326	\$ 949,738	\$ 1,172,052	\$ 967,334	\$ 1,261,384	\$ 1,419,734	\$ 1,554,937	\$ 2,859,678	\$ 1,254,387
	·		·	·			·	·		·

(continued)

CHANGES IN NET POSITION

LAST TEN FISCAL YEARS (Unaudited)

PROGRAM REVENUES   Business-type activities:   Charges for services:   Value   Supplies   Supplie	(Accrual basis of accounting)		2007		2008		2009		2010
Business-type activities:   Charges for services:   Visite   S. 984,384   \$ 976,433   \$ 1,035,189   \$ 1,164,058   \$ 8 8 8 8 8 8 9 8 9 8 9 8 9 8 9 8 9 8 9		-		•		-		-	
Water   \$984.384   \$976.433   \$1.035.189   \$1.164.058   \$8 ewer   \$1.214.422   \$1.307.616   \$1.727.799   \$1.580.228   \$1.694.058   \$1									
Mater									
Sewer									
Parking   Sail Waste   304,000   304,527   3		\$		\$		\$		\$	
Solid Waste         . <th< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>									
Capital grants and contributions	<u> </u>		433,315		470,718		513,818		
Capital griams and contributions   Sec. 498   25,565   210,000   3.548,825   3.000   3.548,825   3.000   3.548,825   3.000   3.548,825   3.000   3.548,825   3.000			-		-		-		304,527
TOTAL BUSINESS-TYPE ACTIVITIES PROGRAM REVENUES  107AL PRIMARY GOVERNMENT PROGRAM REVENUES  S. 4,987,977   \$3,890,658   \$4,436,544   \$4,720,874   \$1			-		-		-		-
REVENUES 8, 3,194.619 2,789.322 3,486.80 3,548.822 8,249.00 3,549.822 8,249.00 3,549.00 3,549.822 8,249.00 3,549.822 8,249.00 3,549.822 8,249.00 3,549.822 8,249.00 3,549.822 8,249.00 3,549.822 8,249.00 3,549.822 8,249.00 3,549.822 8,249.00 3,549.822 8,249.00 3,549.822 8,249.00 3,549.822 8,249.00 3,549.822 8,249.00 3,549.822 8,249.00 3,549.00 3,549.822 8,249.00 3,549.822 8,249.00 3,549.822 8,249.00 3,549.822 8,249.00 3,549.822 8,249.00 3,549.822 8,249.00 3,249.00 3,		_	562,498		25,565		210,000	_	-
REVENUES									
TOTAL PRIMARY GOVERNMENT PROGRAM REVENUES   \$4,987,877   \$3,890,658   \$4,436,544   \$4,720,874									
PROGRAM REVENUES         4,987,877         8, 3890,658         8, 4,365,44         8, 4720,874           Occormmental activities Governmental activities Business-type activities         \$ (2,451,769)         \$ (3,442,059)         \$ (3,523,131)         \$ (2,622,243)           TOTAL PRIMARY GOVERNMENT NET EXPENSE         \$ (1,420,590)         \$ (2,947,287)         \$ (2,344,214)         \$ (1,410,428)           GENERAL REVENUES AND OTHER CHANGES IN NET ASSETS           GENERAL REVENUES AND OTHER CHANGES IN NET ASSETS           Toyournmental activities         \$ (1,420,590)         \$ (2,947,287)         \$ (1,410,428)           GOVERNMENT NET ASSETS           Tayour General purposes         \$ (1,420,590)         \$ (2,947,287)         \$ (1,410,428)           Property taxes, levide for general purposes         \$ (1,620,996)         84,021         80,662         92,733           Transfer taxes         1,620,996         1,049,993         94,662         92,733           Earned income taxes         1,620,996         13,48,71         48,72         113,896           Public utility taxes         2,907         3,241         2,619         3,000         1,619           Franchise taxes         1,61,767         133,615         116,876         134,871	REVENUES	-	3,194,619		2,780,332	-	3,486,806	-	3,548,822
NET (EXPENSE) REVENUE Governmental activities Business-type activities  TOTAL PRIMARY GOVERNMENT NET EXPENSE  \$ (1,420,590) \$ (2,947,267) \$ (2,344,214) \$ (1,410,426)  TOTAL PRIMARY GOVERNMENT NET EXPENSE  \$ (1,420,590) \$ (2,947,267) \$ (2,344,214) \$ (1,410,426)  SENERAL REVENUES AND OTHER CHANGES IN NET ASSETS  Governmental activities: Taxes, levide for general purposes  \$ (1,620,966) \$ (1,049,893) \$ (94,635) \$ (86,078) \$ (86,	TOTAL PRIMARY GOVERNMENT								
Capabil	PROGRAM REVENUES	\$	4,987,877	\$	3,890,658	\$	4,436,544	\$	4,720,874
Capacity		=				=		-	
Capacity	NET (EXPENSE) REVENUE								
Business-type activities	,	\$	(2,451,769)	\$	(3,442,059)	\$	(3,523,131)	\$	(2,622,243)
TOTAL PRIMARY GOVERNMENT NET EXPENSE         (1,420,590)         (2,947,287)         (2,344,214)         (1,410,428)           GENERAL REVENUES AND OTHER CHANGES IN NET ASSETS           Governmental activities:         Taxes, levied for general purposes         \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Business-type activities								
NET EXPENSE         (1,420,590)         (2,947,287)         (2,344,214)         (1,410,428)           GENERAL REVENUES AND OTHER CHANGES IN NET ASSETS           Governmental activities:         Taxos, levied for general purposes         \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	,,	-	· · · · ·	•		-	· · · · ·		
Contemp   Cont	TOTAL PRIMARY GOVERNMENT								
Covernmental activities:   Taxes, levied for general purposes   \$ - \$ \$ - \$ \$ - \$ \$ 876,788     Property taxes, levied for general purposes   \$ 496,881   \$ 618,631   \$ 897,201   \$ 876,708     Property taxes, levied for general purposes   \$ 496,881   \$ 618,631   \$ 897,201   \$ 876,708     Property taxes, levied for general purposes   \$ 100,350   \$ 84,021   \$ 80,662   \$ 92,733     Earned income taxes   \$ 1,620,966   \$ 1,049,893   \$ 994,635   \$ 866,072     Local services taxes   \$ 176,802   \$ 134,871   \$ 148,219   \$ 113,896     Public utility taxes   \$ 2,907   \$ 3,241   \$ 2,619   \$ 3,003     Franchise taxes   \$ 46,275   \$ 57,288   \$ 100,591   \$ 61,980     Investment income and rents, net of interest expense   \$ 161,767   \$ 133,615   \$ 116,876   \$ 134,839     Other   \$ 52,804   \$ - \$ 37,000   \$ - \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	NET EXPENSE	\$	(1,420,590)	\$	(2,947,287)	\$	(2,344,214)	\$	(1,410,428)
Covernmental activities:   Taxes, levied for general purposes   \$ - \$ \$ - \$ \$ - \$ \$ 876,788     Property taxes, levied for general purposes   \$ 496,881   \$ 618,631   \$ 897,201   \$ 876,708     Property taxes, levied for general purposes   \$ 496,881   \$ 618,631   \$ 897,201   \$ 876,708     Property taxes, levied for general purposes   \$ 100,350   \$ 84,021   \$ 80,662   \$ 92,733     Earned income taxes   \$ 1,620,966   \$ 1,049,893   \$ 994,635   \$ 866,072     Local services taxes   \$ 176,802   \$ 134,871   \$ 148,219   \$ 113,896     Public utility taxes   \$ 2,907   \$ 3,241   \$ 2,619   \$ 3,003     Franchise taxes   \$ 46,275   \$ 57,288   \$ 100,591   \$ 61,980     Investment income and rents, net of interest expense   \$ 161,767   \$ 133,615   \$ 116,876   \$ 134,839     Other   \$ 52,804   \$ - \$ 37,000   \$ - \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	GENERAL REVENUES AND OTHER CHANGES IN NET AS	SET	·s						
Taxes, levied for general purposes         \$		·	•						
Property taxes, levied for general purposes         496,881         618,631         897,201         876,708           Transfer taxes         100,350         84,021         80,662         92,733           Earned income taxes         1,620,966         1,049,893         994,635         866,072           Local services taxes         176,802         134,871         148,219         113,896           Public utility taxes         2,907         3,241         2,619         3,003           Franchise taxes         46,275         57,288         100,591         61,980           Investment income and rents, net of interest expense         161,767         133,615         116,876         134,839           Other         52,804         -         37,000         -         37,000         -           Gain (loss) on disposal of capital assets         5,717         (7,440)         -         1,025           Transfer         500,000         1,384,349         2,915,633         2,861,205           Total GOVERNMENTAL         4 <td></td> <td>\$</td> <td>_</td> <td>\$</td> <td>_</td> <td>\$</td> <td>_</td> <td>\$</td> <td>_</td>		\$	_	\$	_	\$	_	\$	_
Transfer taxes         100,350         84,021         80,662         92,733           Earned income taxes         1,620,966         1,049,893         994,635         866,072           Local services taxes         176,802         134,871         148,219         113,896           Public utility taxes         2,907         3,241         2,619         3,003           Franchise taxes         46,275         57,288         100,591         61,980           Investment income and rents, net of interest expense         161,767         133,615         116,876         134,839           Other         52,804         -         37,000         -           Gain (loss) on disposal of capital assets         5,717         (7,440)         -         1,025           Transfer         500,000         1,384,349         537,830         710,949           TOTAL GOVERNMENTAL ACTIVITIES         3,164,469         3,458,469         2,915,633         2,861,205           Business-type activities:         1nvestment income and rents, net of interest expense         (447,409)         (532,319)         (549,307)         (528,666)           Gain on disposal of capital assets         -         56,277         -         -           Transfer         (500,000)         (1,384,34		Ψ	496 881	Ψ	618 631	Ψ	897 201	Ψ	876 708
Earned income taxes         1,620,966         1,049,893         994,635         866,072           Local services taxes         176,802         134,871         148,219         113,896           Public utility taxes         2,907         3,241         2,619         3,003           Franchise taxes         46,275         57,288         100,591         61,980           Investment income and rents, net of interest expense         161,767         133,615         116,876         134,839           Other         52,804         -         37,000         -           Gain (loss) on disposal of capital assets         5,717         (7,440)         -         1,025           Transfer         500,000         1,384,349         537,830         710,949           TOTAL GOVERNMENTAL         3,164,469         3,458,469         2,915,633         2,861,205           Business-type activities:         1         447,409         (532,319)         (549,307)         (528,666)           Gain on disposal of capital assets         -         56,277         -         -           Transfer         (500,000)         (1,384,349)         (537,830)         (710,949)           TOTAL BUSINESS-TYPE         (947,409)         (1,860,391)         (1,087,137)         <			•				•		
Local services taxes         176,802         134,871         148,219         113,896           Public utility taxes         2,907         3,241         2,619         3,003           Franchise taxes         46,275         57,288         100,591         61,980           Investment income and rents, net of interest expense         161,767         133,615         116,876         134,839           Other         52,804         -         37,000         -           Gain (loss) on disposal of capital assets         5,717         (7,440)         -         1,025           Transfer         500,000         1,384,349         537,830         710,949           TOTAL GOVERNMENTAL         3,164,469         3,458,469         2,915,633         2,861,205           Business-type activities:         1         1,34,449         2,915,633         2,861,205           Business-type activities:         1         1,34,449         2,915,633         2,861,205           Business-type activities:         1         1,34,449         2,915,633         2,861,205           Gain on disposal of capital assets         -         56,277         -         -         -           TOTAL BUSINESS-TYPE         (500,000)         (1,384,349)         (537,830) <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>									
Public utility taxes         2,907         3,241         2,619         3,003           Franchise taxes         46,275         57,288         100,591         61,980           Investment income and rents, net of interest expense         161,767         133,615         116,876         134,839           Other         52,804         -         37,000         -           Gain (loss) on disposal of capital assets         5,717         (7,440)         -         1,025           Transfer         500,000         1,384,349         537,830         710,949           TOTAL GOVERNMENTAL         3,164,469         3,458,469         2,915,633         2,861,205           Business-type activities:         Investment income and rents, net of interest expense         (447,409)         (532,319)         (549,307)         (528,666)           Gain on disposal of capital assets         -         56,277         -         -         -           Transfer         (500,000)         (1,384,349)         (537,830)         (710,949)           TOTAL BUSINESS-TYPE         (500,000)         (1,380,391)         (1,087,137)         (1,239,615)           TOTAL PRIMARY GOVERNMENT         2,217,060         1,598,078         1,828,496         1,621,590           CHANGE IN NET ASSETS									
Franchise taxes         46,275         57,288         100,591         61,980           Investment income and rents, net of interest expense         161,767         133,615         116,876         134,839           Other         52,804         - 37,000         - 6           Gain (loss) on disposal of capital assets         5,717         (7,440)         - 1,025           Transfer         500,000         1,384,349         537,830         710,949           TOTAL GOVERNMENTAL ACTIVITIES         3,164,469         3,458,469         2,915,633         2,861,205           Business-type activities:         Investment income and rents, net of interest expense         (447,409)         (532,319)         (549,307)         (528,666)           Gain on disposal of capital assets         - 56,277         - 5         - 7 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
Investment income and rents, net of interest expense									
interest expense         161,767         133,615         116,876         134,839           Other         52,804         -         37,000         -           Gain (loss) on disposal of capital assets         5,717         (7,440)         -         1,025           Transfer         500,000         1,384,349         537,830         710,949           TOTAL GOVERNMENTAL         3,164,469         3,458,469         2,915,633         2,861,205           Business-type activities:         Investment income and rents, net of interest expense         (447,409)         (532,319)         (549,307)         (528,666)           Gain on disposal of capital assets         -         56,277         -         -         -           Transfer         (500,000)         (1,384,349)         (537,830)         (710,949)           TOTAL BUSINESS-TYPE         (947,409)         (1,860,391)         (1,087,137)         (1,239,615)           TOTAL PRIMARY GOVERNMENT         2,2217,060         1,598,078         1,828,496         1,621,590           CHANGE IN NET ASSETS          Governmental activities         712,700         16,410         (607,498)         238,962           Business-type activities         83,770         (1,365,619)         91,780         (27,800)			10,270		07,200		100,001		01,000
Other         52,804         -         37,000         -           Gain (loss) on disposal of capital assets         5,717         (7,440)         -         1,025           Transfer         500,000         1,384,349         537,830         710,949           TOTAL GOVERNMENTAL         3,164,469         3,458,469         2,915,633         2,861,205           Business-type activities:         Investment income and rents, net of interest expense         (447,409)         (532,319)         (549,307)         (528,666)           Gain on disposal of capital assets         -         56,277         -         -         -           Transfer         (500,000)         (1,384,349)         (537,830)         (710,949)           TOTAL BUSINESS-TYPE         (947,409)         (1,860,391)         (1,087,137)         (1,239,615)           TOTAL PRIMARY GOVERNMENT         2,217,060         1,598,078         1,828,496         1,621,590           CHANGE IN NET ASSETS           Governmental activities         712,700         16,410         (607,498)         238,962           Business-type activities         83,770         (1,365,619)         91,780         (27,800)			161 767		133 615		116.876		134 839
Gain (loss) on disposal of capital assets         5,717         (7,440)         -         1,025           Transfer         500,000         1,384,349         537,830         710,949           TOTAL GOVERNMENTAL ACTIVITIES         3,164,469         3,458,469         2,915,633         2,861,205           Business-type activities:         Investment income and rents, net of interest expense         (447,409)         (532,319)         (549,307)         (528,666)           Gain on disposal of capital assets         -         56,277         -         -         -           Transfer         (500,000)         (1,384,349)         (537,830)         (710,949)           TOTAL BUSINESS-TYPE         (947,409)         (1,860,391)         (1,087,137)         (1,239,615)           TOTAL PRIMARY GOVERNMENT         2,217,060         1,598,078         1,828,496         1,621,590           CHANGE IN NET ASSETS         712,700         16,410         (607,498)         238,962           Business-type activities         83,770         (1,365,619)         91,780         (27,800)					-				-
Transfer         500,000         1,384,349         537,830         710,949           TOTAL GOVERNMENTAL ACTIVITIES         3,164,469         3,458,469         2,915,633         2,861,205           Business-type activities:         Investment income and rents, net of interest expense         (447,409)         (532,319)         (549,307)         (528,666)           Gain on disposal of capital assets         2         56,277         2         2           Total BUSINESS-TYPE         ACTIVITIES         (947,409)         (1,860,391)         (1,087,137)         (1,239,615)           TOTAL PRIMARY GOVERNMENT         2,217,060         \$1,598,078         \$1,828,496         \$1,621,590           CHANGE IN NET ASSETS         Governmental activities         \$712,700         \$16,410         \$(607,498)         \$238,962           Business-type activities         \$3,770         (1,365,619)         91,780         (27,800)					(7 440)		-		1 025
TOTAL GOVERNMENTAL ACTIVITIES         3,164,469         3,458,469         2,915,633         2,861,205           Business-type activities:         Investment income and rents, net of interest expense         (447,409)         (532,319)         (549,307)         (528,666)           Gain on disposal of capital assets         - 56,277							537 830		
ACTIVITIES         3,164,469         3,458,469         2,915,633         2,861,205           Business-type activities:         Investment income and rents, net of interest expense         (447,409)         (532,319)         (549,307)         (528,666)           Gain on disposal of capital assets         - 56,277		-	000,000	•	1,00 1,0 10	-	001,000	-	7 10,0 10
Business-type activities: Investment income and rents, net of interest expense (447,409) (532,319) (549,307) (528,666) Gain on disposal of capital assets - 56,277 Transfer (500,000) (1,384,349) (537,830) (710,949)  TOTAL BUSINESS-TYPE ACTIVITIES (947,409) (1,860,391) (1,087,137) (1,239,615)  TOTAL PRIMARY GOVERNMENT \$ 2,217,060 \$ 1,598,078 \$ 1,828,496 \$ 1,621,590  CHANGE IN NET ASSETS  Governmental activities \$ 712,700 \$ 16,410 \$ (607,498) \$ 238,962  Business-type activities \$ 83,770 (1,365,619) 91,780 (27,800)			3,164,469		3,458,469		2,915,633		2,861,205
Investment income and rents, net of interest expense		-	· · · · · · · · · · · · · · · · · · ·	•		•		-	· · ·
interest expense         (447,409)         (532,319)         (549,307)         (528,666)           Gain on disposal of capital assets         - 56,277          -           Transfer         (500,000)         (1,384,349)         (537,830)         (710,949)           TOTAL BUSINESS-TYPE         (947,409)         (1,860,391)         (1,087,137)         (1,239,615)           TOTAL PRIMARY GOVERNMENT         \$ 2,217,060         \$ 1,598,078         \$ 1,828,496         \$ 1,621,590           CHANGE IN NET ASSETS           Governmental activities         \$ 712,700         \$ 16,410         \$ (607,498)         \$ 238,962           Business-type activities         83,770         (1,365,619)         91,780         (27,800)           TOTAL PRIMARY GOVERNMENT         ***TOTAL PRIMARY GOVERNMENT**         ***TOTAL PRIMARY GOVERNMENT**         ***TOTAL PRIMARY GOVERNMENT**	- · · · · · · · · · · · · · · · · · · ·								
Gain on disposal of capital assets         -         56,277         -									
Transfer         (500,000)         (1,384,349)         (537,830)         (710,949)           TOTAL BUSINESS-TYPE         (947,409)         (1,860,391)         (1,087,137)         (1,239,615)           TOTAL PRIMARY GOVERNMENT         \$ 2,217,060         \$ 1,598,078         \$ 1,828,496         \$ 1,621,590           CHANGE IN NET ASSETS           Governmental activities         \$ 712,700         \$ 16,410         \$ (607,498)         \$ 238,962           Business-type activities         83,770         (1,365,619)         91,780         (27,800)           TOTAL PRIMARY GOVERNMENT         TOTAL PRIMARY GOVERNMENT         \$ 16,410			(447,409)				(549,307)		(528,666)
TOTAL BUSINESS-TYPE ACTIVITIES  (947,409) (1,860,391) (1,087,137) (1,239,615)  TOTAL PRIMARY GOVERNMENT  \$ 2,217,060 \$ 1,598,078 \$ 1,828,496 \$ 1,621,590  CHANGE IN NET ASSETS  Governmental activities \$ 712,700 \$ 16,410 \$ (607,498) \$ 238,962  Business-type activities \$ 83,770 (1,365,619) 91,780 (27,800)  TOTAL PRIMARY GOVERNMENT			-				-		-
ACTIVITIES         (947,409)         (1,860,391)         (1,087,137)         (1,239,615)           TOTAL PRIMARY GOVERNMENT         \$ 2,217,060         \$ 1,598,078         \$ 1,828,496         \$ 1,621,590           CHANGE IN NET ASSETS           Governmental activities         \$ 712,700         \$ 16,410         \$ (607,498)         \$ 238,962           Business-type activities         83,770         (1,365,619)         91,780         (27,800)           TOTAL PRIMARY GOVERNMENT		_	(500,000)		(1,384,349)		(537,830)	_	(710,949)
TOTAL PRIMARY GOVERNMENT \$ 2,217,060 \$ 1,598,078 \$ 1,828,496 \$ 1,621,590 CHANGE IN NET ASSETS  Governmental activities \$ 712,700 \$ 16,410 \$ (607,498) \$ 238,962 Business-type activities \$ 83,770 (1,365,619) 91,780 (27,800)									
CHANGE IN NET ASSETS           Governmental activities         \$ 712,700         \$ 16,410         \$ (607,498)         \$ 238,962           Business-type activities         83,770         (1,365,619)         91,780         (27,800)           TOTAL PRIMARY GOVERNMENT	ACTIVITIES	-	(947,409)		(1,860,391)	-	(1,087,137)	-	(1,239,615)
Governmental activities         \$ 712,700         \$ 16,410         \$ (607,498)         \$ 238,962           Business-type activities         83,770         (1,365,619)         91,780         (27,800)           TOTAL PRIMARY GOVERNMENT	TOTAL PRIMARY GOVERNMENT	\$_	2,217,060	\$	1,598,078	\$	1,828,496	\$	1,621,590
Governmental activities         \$ 712,700         \$ 16,410         \$ (607,498)         \$ 238,962           Business-type activities         83,770         (1,365,619)         91,780         (27,800)           TOTAL PRIMARY GOVERNMENT	CHANGE IN NET ASSETS	-		•		•		-	
Business-type activities         83,770         (1,365,619)         91,780         (27,800)           TOTAL PRIMARY GOVERNMENT		\$	712 700	2.	16 410	\$	(607 498)	2	238 962
TOTAL PRIMARY GOVERNMENT		Ψ		Ψ		Ψ		Ψ	
	Duanteas-type activities	-	00,110		(1,303,018)	-	31,700	-	(27,000)
CHANGE IN NET POSITION \$ 796,470 \$ (1,349,209) \$ (515,718) \$ 211,162									
	CHANGE IN NET POSITION	\$_	796,470	\$	(1,349,209)	\$	(515,718)	\$	211,162

	2011		2012		2013		2014		2015		2016
-						-		į			
\$	1,199,073	\$	1,235,741	\$	1,259,644	\$	1,444,077	\$	1,450,548	\$	1,454,042
	1,531,793		1,567,049		1,750,098		1,704,567		1,833,393		1,931,916
	584,603		565,707		557,029		554,382		594,065		596,524
	313,412		323,170		324,965		348,110 -		360,559 -		379,647 -
_	-	_		_	226,409	_	673,591	į	260,931	-	
_	3,628,881	_	3,691,667	_	4,118,145	_	4,724,727		4,499,496		4,362,129
\$_	4,890,265	\$_	4,953,051	\$	5,537,879	\$_	6,279,664	\$	6,054,433	\$	5,616,516
\$	(2,819,253)	\$	(2,819,253)	\$	(2,868,975)	\$	(3,189,798)	\$	(1,985,679)	\$	(3,882,656)
-	1,134,655	_	1,351,024	-	1,777,502	-	2,163,005	·	2,177,485	-	1,780,090
\$_	(1,684,598)	\$_	(1,468,229)	\$	(1,091,473)	\$	(1,026,793)	\$	191,806	\$	(2,102,566)
\$	_	\$	_	\$	_	\$	_	\$	_	\$	_
Ψ	1,080,446	Ψ	1,087,576	Ψ	1,187,653	Ψ	1,211,273	Ψ	1,484,483	Ψ	1,530,887
	63,790		92,075		92,767		135,106		152,832		148,811
	906,200		1,245,755		1,071,853		1,069,701		1,324,225		1,251,816
	108,542		118,028		168,328		157,414		160,372		130,107
	2,759		3,158		3,218		2,928		2,953		3,449
	99,757		75,799		83,323		88,210		91,429		95,247
	134,066		132,902		113,618		92,912		70,284		95,520
	-		- 16,502		- 17,800		- 1,750		- 43,461		- 35,811
_	682,111	_	689,983	_	972,800	_	714,000		750,000	-	750,000
	3,077,671		3,461,778		3,711,360		3,473,294		4,080,039		4,041,648
			_	-		_		•		-	
	(505.400)		(400,000)		(040.044)		(040,400)		(000 770)		(475.044)
	(535,460)		(438,339)		(316,314)		(312,488)		(303,773)		(475,611) -
-	(682,111)	_	(689,983)	-	(972,800)	-	(714,000)		(750,000)	-	(750,000)
_	(1,217,571)		(1,128,322)	_	(1,289,114)	_	(1,026,488)		(1,053,773)		(1,225,611)
\$	1,860,100	\$	2,333,456	\$	2,422,246	\$	2,446,806	\$	3,026,266	\$	2,816,037
	•	-	<u>.</u>	=	· · · · · · · · · · · · · · · · · · ·	=	<u> </u>		<u> </u>	=	
\$	(231,509)	\$	642,525	\$	842,385	\$	283,496	\$	2,094,360	\$	158,992
_	(147,334)	_	69,119	_	488,388	_	1,136,517	•	1,123,712	-	554,479
_	(070.515)	<b>^</b>	744.544	<u>~</u>	4 000 ===	•	4 400 040	•	0.040.0=5	•	740
\$	(378,843)	<b>۵</b>	711,644	\$_	1,330,773	\$	1,420,013	\$	3,218,072	\$	713,471

GOVERNMENTAL ACTIVITIES TAX REVENUES BY SOURCE LAST TEN FISCAL YEARS (Unaudited)

(Accrual basis of accounting)

Fiscal Year	Property Taxes	Earned Income	Local Services Tax (1)	Property Transfer	Total
<u> </u>	Taxes		(1)	<u> </u>	Total
2007	\$ 496,881	\$ 1,620,966	\$ 176,002	\$ 100,350	\$ 2,394,199
2008	618,631	1,049,893	134,871	84,021	1,887,416
2009	897,201	994,635	148,219	80,662	2,120,717
2010	876,708	866,072	113,896	92,733	1,949,409
2011	1,080,446	906,200	108,542	63,790	2,158,978
2012	1,087,576	1,245,755	118,028	92,075	2,543,434
2013	1,187,653	1,071,853	168,328	92,767	2,520,601
2014	1,211,273	1,069,701	157,414	135,106	2,573,494
2015	1,484,483	1,324,225	160,372	152,832	3,121,912
2016	1,530,887	1,353,058	130,107	148,811	3,162,863
Change 2007-2016	208.10%	-16.53%	-26.08%	48.30%	32.11%

<sup>(1)</sup> Beginning in 2005, occupational privilege tax (OPT) was eliminated and replaced with the emergency municipal service (EMS). Beginning in 2008, the EMS was renamed local services tax. The Borough did not adopt the increase from \$10 to \$52 until 2006.

FUND BALANCES, GOVERNMENTAL FUNDS LAST TEN FISCAL YEARS (Unaudited)

(Modified accrual basis of accounting)

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
GENERAL FUND										
Non-spendable	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Restricted	-	-	-	-	14,930	14,943	-	-	-	-
Assigned	538,000	300,000	175,000	300,000	-	-	-	-	-	-
Unassigned	478,238	24,583	17,783	(563,618)	279,139	276,650	36,005	52,658	303,454	556,379
TOTAL GENERAL										
FUND	1,016,238	324,583	192,783	(263,618)	294,069	291,593	36,005	52,658	303,454	556,379
ALL OTHER COVERNMENTAL										
ALL OTHER GOVERNMENTAL FUNDS										
Restricted	52,681	40,992	46,054	106,136	1,293,563	463,393	570,960	148,853	23,918	24,009
Assigned, reported in:	32,001	40,992	40,034	100,130	1,293,303	403,393	570,960	140,000	23,910	24,009
Special Revenue Fund	_	_	_	372,619	7	7	_	_	115,132	17,371
Unassigned, reported in:				372,019	,	,			110,102	17,571
Special Revenue Fund	_	583,247	213,635	188,699	_	1,016	_	_	439,406	480,461
Capital Projects Fund	(356,565)	(271,905)	(262,559)	(128,773)	_		(466,989)	(488,577)	(21,973)	(233,753)
TOTAL ALL OTHER	(000,000)	(2.1,000)	(202,000)	(120,110)			(100,000)	(100,011)	(=:,0:0)	(200): 00)
GOVERNMENTAL										
FUNDS	(303,884)	352,334	(2,870)	538,681	1,293,570	464,416	103,971	(339,724)	556,483	288,088
TOTAL										
GOVERNMENTAL										
FUNDS	\$ <u>712,354</u>	\$ 676,917	\$ <u>189,913</u>	\$ 275,063	\$ <u>1,587,639</u>	\$ 756,009	\$ <u>139,976</u>	\$ (287,066)	\$ <u>859,937</u>	\$ 844,467

BOROUGH OF KENNETT SQUARE, PENNSYLVANIA CHANGES IN FUND BALANCES, GOVERNMENTAL FUNDS LAST TEN FISCAL YEARS (Unaudited)

(Modified accrual basis of accounting)										
_	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Revenues										
Taxes	\$ 2,403,344	\$ 1,862,655	\$ 2,087,570	\$ 1,842,250	\$ 2,308,493	\$ 2,531,594	\$ 2,520,601	\$ 2,549,663	\$ 3,072,091	\$ 3,035,043
Licenses and permits	66,775	79,588	116,968	66,580	106,542	81,599	87,423	93,510	96,629	101,547
Fines, forfeits and cost	60,421	69,988	58,518	52,805	48,227	43,770	39,665	38,608	52,052	42,517
Interest, dividends and rents	161,767	133,615	116,876	134,839	134,177	133,135	113,705	92,923	70,293	95,587
Intergovernmental revenues	1,351,638	550,161	578,388	812,608	408,260	833,091	1,027,110	1,066,776	2,249,791	836,236
Charges for services and fees	361,056	410,766	271,656	283,240	490,183	375,807	346,896	433,676	507,266	366,670
Miscellaneous	14,804	60,352	27,418	21,802	16,527	5,841	5,094	13,494	29,576	6,046
TOTAL REVENUES	4,419,805	3,167,125	3,257,394	3,214,124	3,512,409	4,004,837	4,140,494	4,288,650	6,077,698	4,483,646
Expenditures										
General government	403,729	612,554	481,781	719,423	643,306	808,910	721,894	726,580	788,930	901,516
Public safety	1,884,618	2,048,431	1,971,016	1,945,431	2,143,469	2,258,012	2,371,922	2,407,804	3,087,650	2,626,416
Public works:	1,001,010	2,010,101	1,011,010	1,010,101	2,1.10,100	2,200,012	2,0,022	2, 107,001	0,001,000	2,020, 110
Sanitation	320,729	324,611	326,847	_	_	_	_	_	_	_
Highways and streets	1,955,847	994,331	1,179,648	672,701	839,865	1,487,183	2,194,704	1,855,661	1,907,685	1,299,004
Culture and recreation	65,124	71,672	78,695	96,918	84,567	82,922	76,126	71,596	102,331	92,926
	289,508	281,548		152,157	352,994	545,845	21,371	12,940	42,933	208
Community development	209,300	201,340	28,270	132,137	332,994	545,645	21,371	12,940	42,933	200
Debt service:	151 000	152,000	150,000	164 000	125 000	247.000	252.000	- 251.050	-	202.045
Principal	151,000	152,000	158,000	164,000	135,000	247,000	252,089	251,850	284,737	292,815
Interest	111,254	103,074	94,971	90,318	99,701	113,086	109,021	105,011	102,630	113,915
Issuance Cost	-	-	-	-	99,606	-	-	-	2,516	39,981
Miscellaneous	131,865	-	-	-	-	-	-	-	-	-
Capital outlay										
TOTAL EXPENDITURES	5,313,674	4,588,221	4,319,228	3,840,948	4,398,508	5,542,958	5,747,127	5,431,442	6,319,412	5,366,781
DEFICIENCY OF REVENUES										
OVER EXPENDITURES	(893,869)	(1,421,096)	(1,061,834)	(626,824)	(886,099)	(1,538,121)	(1,606,633)	(1,142,792)	(241,714)	(883,135)
OVER EMERGINE	(000,000)	(1,121,000)	(1,001,001)	(020,021)	(000,000)	(1,000,121)	(1,000,000)	(1,112,102)	(= , )	(000,100)
OTHER FINANCING SOURCES (USES)										
Sales of capital assets	5,717	1,310	-	1,025	-	16,502	17,800	1,750	43,461	35,811
Settlement recovery	43,133	-	37,000	-	-	-	-	-	-	-
Refund of prior year expenditures	-	-	-	-	-	-	-	-	-	-
Refund of prior year revenues	-	-	-	-	-	-	-	-	-	-
Proceeds from debt issuance	-	-	-	-	-	-	-	-	570,000	2,565,643
Proceeds from capital lease	-	-	-	-	-	-	-	-	27,406	42,122
Payment to refunding agent	_	_	_	_	_	_	_	_	-	(2,525,911)
Transfer in	735,120	1,992,969	1,126,820	1,172,400	1,195,070	1,102,915	1,790,007	1,268,771	1,332,300	1,069,979
Transfer out	(235,120)	(608,620)	(588,990)	(461,451)	(512,959)	(412,932)	(817,207)	(554,771)	(582,300)	(319,979)
Bond issuance	(200,120)	(000,020)	(000,000)	(101,101)	3,720,000	(112,002)	(017,207)	(001,771)	(002,000)	(010,010)
Debt service principal	_	_	_	_	(2,160,000)	_	_	_	_	_
Bond discount	_	_	_	_	(43,431)	_	_	_	_	_
TOTAL OTHER FINANCING					(43,431)					
SOURCES (USES)	E 40 0E0	1 20E CEO	E74 020	711 071	2 400 600	706 405	000 600	715 750	1 200 067	007.005
300RCE3 (03E3)	548,850	1,385,659	574,830	711,974	2,198,680	706,485	990,600	715,750	1,390,867	867,665
NET CHANGE IN FUND										
BALANCES	\$ (345,019)	\$ (35,437)	\$ (487,004)	\$ 85,150	\$ 1,312,581	\$ (831,636)	\$ (616,033)	\$ (427,042)	\$ 1,149,153	\$ (15,470)
	<u> </u>					<u> </u>				
DEBT SERVICE AS A PERCENTAGE OF										
NON-CAPITAL EXPENDITURES	6.4%	7.5%	8.1%	9.7%	7.3%	8.5%	8.1%	8.7%	7.8%	8.5%

GOVERNMENTAL ACTIVITIES TAX REVENUES BY SOURCE LAST TEN FISCAL YEARS (Unaudited)

(Accrual basis of accounting)

Fiscal Year	Property Taxes	Earned Income	Local Services Tax	Property Transfer	Mechanical Device	Total
2007	\$ 496,881	\$ 1,620,966	\$ 176,802	\$ 100,350	\$ 800	\$ 2,395,799
2008	618,631	1,049,893	134,871	84,021	1,660	1,889,076
2009	897,201	994,635	148,219	80,662	2,545	2,123,262
2010	876,708	866,072	113,896	92,733	1,375	1,950,784
2011	1,080,446	906,200	108,542	63,790	2,600	2,161,578
2012	1,087,576	1,245,755	118,028	92,075	2,445	2,545,879
2013	1,187,653	1,071,853	168,328	92,767	2,600	2,523,201
2014	1,211,273	1,069,701	157,414	135,106	2,928	2,576,422
2015	1,484,483	1,324,225	160,372	152,832	2,000	3,123,912
2016	1,530,887	1,353,058	130,107	148,811	-	3,162,863

## SCHEDULE 7

## BOROUGH OF KENNETT SQUARE, PENNSYLVANIA

ASSESSED VALUE AND ESTIMATED ACTUAL VALUE OF TAXABLE PROPERTY LAST TEN FISCAL YEARS (Unaudited)

Fiscal Year Ended December 31,	-	Real Residential Property	Prope	erty Commercial Property	_	Less: Tax Exempt Real Property	-	Total Taxable Assessed Value	Total Direct Tax Rate (Mills)	_	Estimated Actual Taxable Value	Assessed Value (1) as a Percentage of Actual Value
2007	\$	194,809,260	\$	62,513,860	\$	40,754,420	\$	216,568,700	\$ 2.350	\$	418,086,293	51.8%
2008		196,132,070		62,310,730		40,648,760		217,794,040	2.850		421,265,068	51.7%
2009		197,345,120		69,486,580		40,605,700		226,226,000	3.850		426,841,509	53.0%
2010		198,032,490		69,808,180		40,749,030		227,091,640	3.850		409,912,708	55.4%
2011		198,208,140		66,890,890		40,840,920		224,258,110	4.850		400,460,911	56.0%
2012		197,727,700		67,085,380		40,840,920		223,972,160	4.850		379,613,830	59.0%
2013		198,065,730		67,415,320		40,872,630		224,608,420	5.350		373,103,687	60.2%
2014		199,478,610		67,252,990		42,400,920		224,330,680	5.350		392,873,345	57.1%
2015		204,417,890		67,216,580		42,405,130		229,229,340	6.350		414,905,105	55.3%
2016		210,514,790		68,771,740		42,405,130		236,881,400	6.350		362,428,603	65.4%

Source: Pennsylvania State Tax Equalization Board

ALL DIRECT AND OVERLAPPING PROPERTY TAX RATES LAST TEN FISCAL YEARS (Unaudited)

(Per \$1,000 of Assessed Value)

Overlapping Rates School District Borough County Total General Debt, Parks General General Total Total Purposes & Libraries Purposes Year Fire Purposes Millage Other Millage Millage Total 28.1040 2007 0.60 1.75 2.35 1.104 3.804 21.9500 21.9500 2.700 2008 0.60 2.25 2.85 23.1400 23.1400 1.026 2.778 3.804 29.7940 2009 0.60 3.25 3.85 23.9537 23.9537 1.026 2.939 3.965 31.7687 2010 0.60 3.25 3.85 24.7781 24.7781 1.235 2.730 3.965 32.5931 2011 4.25 4.85 0.60 25.7293 25.7293 1.235 2.730 3.965 34.5443 2012 4.25 35.5453 0.60 4.85 26.7303 26.7303 1.259 2.706 3.965 2013 0.60 4.75 5.35 27.4520 27.4520 1.838 2.780 4.163 36.9650 2014 0.60 4.75 5.35 27.9406 27.9406 1.383 2.780 4.163 37.4536 2015 0.60 5.75 6.35 28.6017 28.6017 1.383 2.780 4.163 39.1147 2016 0.60 5.75 6.35 28.6017 28.6017 1.383 2.780 4.163 39.1147

Source: County Board of Assessment, Kennett Consolidated School District annual budgets and Borough of Kennett Square ordinances.

PRINCIPAL PROPERTY TAXPAYERS
CURRENT YEAR AND NINE YEARS AGO (Unaudited)

			2016				2007	
Taxpayer	_	Taxable Assessed Value	Rank	Percentage of Total Taxable Assessed Value		Taxable Assessed Value	Rank	Percentage of Total Taxable Assessed Value
State Street Associates LP	\$	11,329,460	1	4.78%	\$	12,754,030	1	5.89%
Kennett Center LP		7,597,700	2	3.21%		-		
Kennett Square Realty LP		2,805,410	3	1.18%				
Tritco LLC		2,184,000	4	0.92%		1,798,080	5	0.83%
Ruane Patrick J & Strine Walter M		1,916,250	5	0.81%		1,916,250	4	0.88%
Everts Richard & Donna		1,798,080	6	0.76%		-		
Race Park LLC		1,349,790	7	0.57%		-		
LGB - 148 West State Street		1,251,870	8	0.53%		-		
CSC Legacy LLC		1,134,100	9	0.48%				
Mar Ann Holding Assoc		1,127,620	10	0.48%		1,127,620	7	0.52%
Bernard Group LLC T/A		-				1,532,100	6	0.71%
NVF Company		-				4,711,280	2	2.18%
Argyris Louis		-				2,184,000	3	1.01%
P2K Co LLC		-				971,190	8	0.45%
Cohen J Jerome Tru Cohen Sander H Tru Etal		-				875,000	9	0.40%
Walker, Michael & Kathy					_	815,620	10	0.38%
TOTALS	\$	32,494,280		13.72%	\$_	28,685,170		13.25%

Source: Chester County Board of Assessments

PROPERTY TAX LEVIES AND COLLECTIONS LAST TEN FISCAL YEARS (Unaudited)

Fiscal Year	Total Tax	Collected v Fiscal Year o		Collections in	Total Collecti	ons to Date
Ended December 31,	Levy for Fiscal Year	Amount	Percentage of Levy	Subsequent Years	Amount	Percentage of Levy
2007	\$ 508,938	\$ 472,997	93.0%	\$ 35,941	\$ 508,938	100.0%
2008	620,504	593,603	95.7%	26,901	620,504	100.0%
2009	870,403	815,557	93.7%	54,846	870,403	100.0%
2010	873,242	840,527	96.3%	32,715	873,242	100.0%
2011	1,087,641	1,032,527	94.9%	40,876	1,073,403	98.7%
2012	1,086,267	1,036,652	95.4%	49,615	1,086,267	100.0%
2013	1,200,925	1,187,653	98.9%	13,272	1,200,925	100.0%
2014	1,200,171	1,150,309	95.8%	30,807	1,181,116	98.4%
2015	1,455,317	1,440,839	99.0%	14,478	1,455,317	100.0%
2016	1,504,196	1,447,952	96.3%	-	1,447,952	96.3%

Source: Borough of Kennett Square, Pennsylvania annual financial statements and Tax Collector reports.

EARNED INCOME TAX COLLECTIONS LAST TEN FISCAL YEARS (Unaudited)

Fiscal Year	Tax (1)	<u>C</u>	Current Year Collections (2)	Prior Year Collections	_		Total
2007	1%	\$	1,360,592	\$ 260,374	\$	3	1,620,966
2008	1%		741,976	307,917			1,049,893
2009	1%		692,016	302,619			994,635
2010	1%		574,225	291,847			866,072
2011	1%		848,714	57,486			906,200
2012	1%		1,245,755	-			1,245,755
2013	1%		1,071,853	-			1,071,853
2014	1%		1,069,701	-			1,069,701
2015	1%		1,324,225	-			1,324,225
2016	1%		1,353,058	-			1,353,058

<sup>(1)</sup> Borough of Kennett Square and the Kennett Consolidated School District each get 1/2%.

<sup>(2)</sup> Collections were not recorded by current year and prior year for 2012.

EARNED INCOME OF RESIDENTS DECEMBER 31, 2016 (Unaudited)

Income	Individuals	Total Income	_	Average Income
0 - 12,000	721	\$ 2,369,662	\$	3,287
12,001 - 22,000	432	7,364,736		17,048
22,001 - 40,000	654	19,937,190		30,485
40,001 - 100,000	708	42,696,648		60,306
100,001 - 500,000	143	23,544,807		164,649
500,001 - 1,000,000	6	4,095,070		682,512
1,000,001 - +	3	7,274,307	_	2,424,769
Totals	2,667	\$ 107,282,420	\$	40,226

Source: Borough of Kennett Square's tax collector.

Note: Tax rate to the Borough is .5% on all residents except those working in Philadelphia and out of state.

RATIO OF OUTSTANDING DEBT BY TYPE LAST TEN FISCAL YEARS (Unaudited)

	Gover	nmental							
	Act	ivities		Business-	Type Activities				
Fiscal Year	General Obligation Bonds	Promissory Note	Water Revenue Bonds	Sewer Revenue Bonds	Parking Revenue Bonds	General Obligation Bonds	Total Primary Government	Percentage of Personal Income (1)	Per Capita (1)
2007	\$ 2,824,000	\$ -	\$ 771,772	\$ 8,980,000	\$ 3,885,000	\$ -	\$ 16,460,772	10.3%	\$ 3,102
2008	2,672,000	-	648,566	8,669,000	3,725,000	-	15,714,566	9.4%	2,980
2009	2,514,000	-	519,546	8,346,000	3,565,000	-	14,944,546	12.7%	2,835
2010	2,350,000	-	384,680	8,011,000	3,395,000	-	14,140,680	10.5%	2,330
2011	3,775,000	-	244,931	7,665,000	-	3,165,000	14,849,931	10.2%	2,446
2012	3,546,078	-	99,262	777,000	-	9,695,000	14,117,340	9.7%	2,304
2013	3,304,195	-	75,634	737,000	-	9,554,089	13,670,918	11.9%	2,231
2014	3,024,061	-	51,006	695,000	-	9,331,939	13,102,006	7.9%	2,138
2015	2,755,911	551,263	25,336	651,000	-	8,719,089	12,702,599	7.8%	2,060
2016	2,565,000	488,448	-	605,000	-	8,077,000	11,735,448	7.6%	1,905

<sup>(1)</sup> See Schedule 20 for personal income and population data.

RATIO OF GENERAL OBLIGATION BONDED DEBT OUTSTANDING LAST TEN FISCAL YEARS (Unaudited)

Fiscal Year	 General Obligation Bonds	Percentage of Estimated Actual Taxable Value (1) of Property	_	Per Capita (2)
2007	\$ 2,824,000	0.7%	\$	532
2008	2,672,000	0.7%		507
2009	2,514,000	0.6%		475
2010	2,350,000	0.6%		387
2011	3,775,000	0.9%		622
2012	3,528,000	0.9%		576
2013	3,275,911	0.9%		534
2014	3,024,061	0.8%		493
2015	2,755,911	0.7%		447
2016	2,565,000	0.7%		416

Note: Details regarding the Borough's outstanding debt can be found in the notes to the financial statements.

<sup>(1)</sup> See the Schedule of Assessed Value and Estimated Actual Value of Taxable Property on page 87 for property value data.

<sup>(2)</sup> Population data can be found in the Schedule of Demographic and Economic Statistics on page 100.

DIRECT AND OVERLAPPING GOVERNMENTAL ACTIVITIES DEBT DECEMBER 31, 2016 (Unaudited)

DIRECT DEBT OF THE BOROUGH	_	Net Debt Outstanding	Estimated Percentage Applicable		Debt pplicable to nnett Square
AND RELATED ENTITIES					
Borough of Kennett Square (1)	\$	3,053,448	100.0%	\$	3,053,448
OVERLAPPING DEBT		COO 744 000	0.0		2 050 400
County of Chester (2) Kennett Consolidated School		609,744,802	0.6		3,658,469
District (3)		61,935,000	11.5%	_	7,122,525
TOTAL OVERLAPPING DEBT				_	10,780,994
TOTAL DIRECT AND OVERLAPPING DEBT				\$_	13,834,442

- (1) Includes all long-term debt instruments of the governmental activities.
- (2) County debt as of December 31, 2016, based on the ratio of Kennett Square's assessed valuation to Chester County's 2016 assessed valuation.
- (3) The school district debt as of June 30, 2016, based on the ratio of Kennett Square's assessed valuation to the school district assessed valuation.

Sources: Borough of Kennett Square annual financial statements, the County of Chester 2015 annual budget, and the Kennett Consolidated School District 2014-15 annual budget.

LEGAL DEBT MARGIN INFORMATION LAST TEN FISCAL YEARS (Unaudited)

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Total three years net adjusted revenues:	\$ 18,778,590	\$ 18,743,560	\$ 19,508,018	\$ 18,626,199	\$ 19,594,024	21,247,504	\$ 22,949,952	\$ 23,717,606	\$ 26,714,795	\$ 23,272,087
Debt limit for general obligation bonds: Average borrowing base revenues Debt limit percent	6,259,530 250%	6,247,853 250%	6,502,673 250%	6,208,706 250%	6,531,341 250%	7,082,501 250%	7,649,984 250%	7,905,869 250%	8,904,932 250%	7,757,362 250%
Debt limit	15,648,825	15,619,632	16,256,683	15,521,765	16,328,353	17,706,253	19,124,960	19,764,673	22,262,330	19,393,405
Total amount of debt applicable to debt limit	2,824,000	2,672,000	2,514,000	2,350,000	3,775,000	3,528,000	3,275,911	3,027,122	3,307,174	2,748,347
LEGAL DEBT MARGIN	\$ <u>12,824,825</u>	\$ <u>12,947,632</u>	\$ 13,742,683	\$ 13,171,765	\$ <u>12,553,353</u>	14,178,253	\$ 15,849,049	\$ 16,737,551	\$ <u>18,955,156</u>	\$ <u>16,645,058</u>
Debt limit for general obligation bonds and lease rental debt: Average borrowing base revenues Debt limit percent	\$ 6,259,530 350%	\$ 6,247,853 350%	\$ 6,502,673 350%	\$ 6,208,706 350%	\$ 6,531,341 350%_	7,082,501 350%	\$ 7,649,984 350%_	\$ 7,905,869 350%_	\$ 8,904,932 350%	\$ 7,757,362 350%
Debt limit	21,908,355	21,867,486	22,759,356	21,730,471	22,859,695	24,788,754	26,774,944	27,670,541	31,167,262	27,150,767
Total amount of debt applicable to debt limit	2,824,000	2,672,000	2,514,000	2,350,000	3,775,000	3,546,078	3,304,195	3,055,205	3,325,055	2,785,454
LEGAL DEBT MARGIN	\$ 19,084,355	\$ 19,195,486	\$ 20,245,356	\$ 19,380,471	\$ 19,084,695	21,242,676	\$ 23,470,749	\$ 24,615,336	\$ 27,842,207	\$ 24,365,313

Source: Borough of Kennett Square annual financial statements.

PLEDGED-REVENUE COVERAGE OF WATER FUND LAST TEN FISCAL YEARS (Unaudited)

Fiscal Year	Gross Revenues (1)	Less: Operating Expenses (2)	Net Available Revenue	Debt Principal	Service Requirements (	(3) Total	Coverage
2007	\$ 993,558	\$ 803,142	\$ 190,416	\$ 173,427	\$ 68,950 \$	242,377	(0.79)
2008	959,872	860,533	99,339	123,206	31,874	155,080	(0.64)
2009	1,035,189	833,730	201,459	129,020	26,606	155,626	1.29
2010	1,160,477	713,967	446,510	134,866	20,274	155,140	2.88
2011	1,199,212	769,271	429,941	139,749	14,101	153,850	2.80
2012	1,196,463	759,287	437,176	145,669	7,514	153,183	2.85
2013	1,161,616	879,114	282,502	23,628	3,923	27,551	10.25
2014	1,180,821	844,361	336,460	24,628	2,923	27,551	12.21
2015	1,591,985	672,618	919,367	25,670	1,881	27,551	33.37
2016	1,396,878	669,653	727,225	25,336	795	26,131	27.83

<sup>(1)</sup> Total Revenues (including investment earnings) exclusive of tap fees.

<sup>(2)</sup> Total operating expenses exclusive of depreciation.

<sup>(3)</sup> Includes principal and interest of guaranteed water revenue bonds and notes only.

PLEDGED-REVENUE COVERAGE OF SEWER FUND LAST TEN FISCAL YEARS (Unaudited)

Fiscal Year	Gross Revenues (1)	Less: Operating Expenses (2)	Net Available Revenue	Deb Principal	t Service Requirem Interest	ents (3) Total	Coverage
2007	\$ 1,342,631	\$ 798,879	\$ 543,752	\$ 300,000	\$ 380,723	\$ 680,723	(0.80)
2008	1,300,905	850,556	450,349	311,000	379,102	690,102	(0.65)
2009	1,727,799	857,638	870,161	323,000	356,503	679,503	1.28
2010	1,578,091	727,354	850,737	335,000	344,504	679,504	1.10
2011	1,531,992	681,644	850,348	346,000	297,056	643,056	1.32
2012	1,529,489	595,033	934,456	38,000	262,983	300,983	3.10
2013	1,575,327	871,884	703,443	40,000	172,516	212,516	3.31
2014	1,549,047	743,615	805,432	47,000	151,264	198,264	4.06
2015	1,714,070	699,886	1,014,184	439,000	149,289	588,289	3.51
2016	1,898,526	843,657	1,054,869	501,000	145,569	646,569	1.63

<sup>(1)</sup> Total Revenues (including investment earnings) exclusive of tap fees.

<sup>(2)</sup> Total operating expenses exclusive of depreciation.

<sup>(3)</sup> Includes principal and interest of guaranteed sewer revenue bonds and notes only. The Guaranteed Sewer Revenue Bonds, Series of 2005 were refunded by the General Obligation Bonds, Series of 2012.

PLEDGED-REVENUE COVERAGE OF PARKING FUND LAST TEN FISCAL YEARS (Unaudited)

Fiscal Year	Gross Revenues (1)	Less: Operating Expenses (2)	Net Available Revenue	Deb Principal	ot Service Requiren	nents (3) Total	Coverage
2007	\$ 465,402	\$ 89,103	\$ 376,299	\$ 155,000	\$ 177,206	\$ 332,206	1.13
2008	470,718	98,596	372,122	160,000	174,572	334,572	1.11
2009	513,818	118,617	395,201	160,000	170,252	330,252	1.20
2010	499,909	96,330	403,579	170,000	165,932	335,932	1.20
2011	585,730	256,837	328,893	-	83,010	83,010	3.96
2012	567,370	125,149	442,221	-	117,962	117,962	3.75
2013	557,029	238,076	318,953	135,000	99,056	234,056	1.36
2014	556,203	126,960	429,243	217,150	96,174	313,324	1.37
2015	595,589	123,179	472,410	220,000	90,903	310,903	1.52
2016	599,352	148,938	450,414	225,000	87,100	312,100	1.44

<sup>(1)</sup> Total Revenues (including investment earnings) exclusive of tap fees.

<sup>(2)</sup> Total operating expenses exclusive of depreciation.

<sup>(3)</sup> Includes principal and interest of parking revenue bonds only. The Guaranteed Parking Revenue Bonds, Series of 2004 were refunded by the General Obligation Bonds, Series A of 2011.

DEMOGRAPHIC AND ECONOMIC STATISTICS LAST TEN FISCAL YEARS (Unaudited)

Fiscal Year	Population (1)	Personal Income (2)	Per Ca Incor (3)	ne Age	Education Level in Years of Formal Schooling (5)	School Enrollment (6)	Unemployment Rate (7)
2007	5,308	\$ 159,696,488	\$ 30	,086 35.2	15.5	4,102	3.3%
2008	5,273	166,769,171	31	,627 34.7	15.5	4,088	3.5%
2009	5,270	117,478,840	22	,292 34.7	15.5	4,291	3.9%
2010	6,072	135,308,448	22	,284 34.0	12	4,070	5.2%
2011	6,072	146,074,104	24	,057 40.1	12	4,287	4.6%
2012	6,127	146,024,791	23	,833 33.5	12	4,297	4.2%
2013	6,129	114,600,042	18	,698 29.0	12	4,237	5.6%
2014	6,129	167,321,700	27	300 35.0	12	4,236	3.8%
2015	6,167	162,414,112	26	33.7	12	4,206	2.8%
2016	6,160	154,511,280	25	,083 35.0	12	4,206	3.8%

- (1) Estimated growth for Kennett Square per U.S. Census Bureau.
- (2) Estimated personal income for Kennett Square from Tax Collector.
- (3) Estimated per capita income for Kennett Square.
- (4) Estimated Median age for Kennett Square.
- (5) Per 2000 U.S. Census with no estimates per year.
- (6) Total for all of Consolidated Kennett School District.
- (7) Kennett Square unemployment rates.

PRINCIPAL EMPLOYERS
CURRENT YEAR AND NINE YEARS AGO (Unaudited)

		2016			2007	
			Percentage of Total Borough			Percentage of Total Borough
Employers	Employees	Rank	Employment	Employees	Rank	Employment
Genesis Health Care	808	1	38.9%	658	1	12.1%
YMCA of the Brandywine Valley	392	2	18.9%	422	2	7.8%
Kennett Consolidated School District	220	4	10.6%	409	3	7.6%
Compass Group USA	243	3	11.7%	-	-	-
George Kraph Jr.	100	5	4.8%	0	-	-
Friends Boarding Home	82	6	3.9%	96	4	1.8%
Victory Brewing Company	80	7	3.8%	-	-	
Half Moon Restaurant & Saloon	46	10	2.2%	91	5	1.7%
Saw Mil Bar & Grill	54	8	2.6%	-	-	-
WT Hospice Holdings LLC	49	9	2.3%	-	-	-
Kennett Steak & Mushrooms	-	-	-	72	6	1.3%
Specialty Retailers Inc.	-	-	-	66	8	1.2%
Zavala Mushrooms Inc.	-	-	-	64	9	1.2%
WaWa Inc. #35	-	-	-	68	7	1.3%
Manny Hattans Inc.	<del>_</del>	-	-	59	10	1.1%
Totals	2,074			2,005		

FULL-TIME EQUIVALENT BOROUGH EMPLOYEES BY FUNCTION LAST TEN FISCAL YEARS (Unaudited)

Fiscal	General	Public	Safety	Public	Water and			
Year	Government	Police	Codes	Works	Sewer	Total		
2007	3	15	3	8	2	31		
2008	5	16	3	8	3	35		
2009	5	17	3	8	3	36		
2010	4	16	3	7	3	33		
2011	4	16	3	6	3	32		
2012	4	16	3	6	3	32		
2013	4	15	3	6	3	31		
2014	4	16	3	6	3	32		
2015	4	17	3	6	4	34		
2016	4	19	3	6	4	36		

Source: Borough of Kennett Square Finance Office.

OPERATING INDICATORS BY FUNCTION LAST TEN FISCAL YEARS

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
FUNCTION										
Police										
Physical arrests	340	329	281	327	304	303	281	323	295	265
Parking violations	5,737	6,993	6,092	4,336	5,763	4,675	3,807	3,699	2,547	2,994
Traffic violations	1,281	1,384	1,169	1,048	919	779	622	767	809	809
Codes										
Rental inspections	1,076	1,167	1,099	1,190	1,200	1,200	1,212	1,212	1,212	1,212
Commercial inspections	330	330	330	330	330	330	330	330	330	330
Highway and streets										
Street resurfacing (miles)	2	1	1	<0.1	<0.1	<0.1	<0.1	<0.1	<0.1	<0.1
Water										
Average daily consumption										
(thousands of gallons)	517	480	482	502	499	492	479	477	483	501
Wastewater										
Average daily sewage treatment										
(thousands of gallons)	636	575	596	577	577	487	520	571	595	600
Parking										
Street metered spaces	225	225	225	225	225	225	225	225	225	225
Garage metered spaces	39	39	39	39	39	39	39	39	39	39
Lots metered spaces	49	49	49	49	49	49	49	49	49	59
Street permit spaces	27	27	27	27	27	27	27	27	27	27
Garage permit spaces	311	311	311	311	311	311	311	311	211	211
Lots permit spaces	155	155	155	155	155	155	155	155	155	167

Source: Borough of Kennett Square Department Heads.

CAPITAL ASSET STATISTICS BY FUNCTION LAST TEN FISCAL YEARS

FUNCTION	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
General governmental										
Municipal building	1	1	1	1	1	1	1	1	1	1
Public safety										
Police										
Stations	1	1	1	1	1	1	1	1	1	1
Patrol units	8	8	8	8	8	8	8	8	8	8
Vehicles	8	8	9	9	9	10	10	10	10	10
Codes										
Vehicles	2	2	2	2	2	2	2	2	2	3
Public works										
Municipal building	-	-	-	-	-	-	-	-	-	-
Maintenance garage	1	1	1	1	1	1	3	3	3	3
Vehicles	14	14	14	14	14	14	14	14	14	14
Streets (miles)	25	25	25	25	25	25	25	25	25	25
Streetlights	410	410	410	410	410	410	410	410	410	410
Traffic signals	20	20	21	21	21	21	21	21	21	21
Culture and recreation										
Park acreage	82	82	82	82	82	82	82	82	82	82
Parks	2	2	2	2	2	2	2	2	2	2
Swimming pools	1	1	1	1	1	1	1	1	1	1
Tennis courts	1	1	1	1	1	1	1	1	1	1
Water										
Wells	1	1	1	1	1	1	1	1	2	2
Water mains (miles)	22	22	22	22	22	22	22	22	22	22
Fire hydrants	143	143	143	143	143	143	143	143	143	145
Sewer										
Pump stations	2	3	4	4	4	4	4	4	4	4
Sanitary sewers (miles)	20	20	20	20	20	20	20	20	20	20
Storm sewers (miles)	18	18	18	19	19	19	19	19	19	19
Parking										
Garage	1	1	1	1	1	1	1	1	1	1
Lots	4	6	6	6	6	6	6	6	6	6

Source: Borough of Kennett Square Finance Office.

CONSTRUCTION AND BANK DEPOSITS LAST TEN FISCAL YEARS

F: 11/			New Construction Residential		New Construction Commercial		Repairs, Alterations and Additions Residential		Repairs, Alterations and Additions Commercial					
Fiscal Year Ended December 31,	_	Permit Fees	Number of Permits	Total Cost	Number of Permits	_	Total Cost	Number of Permits		Total Cost	Number of Permits	Total Cost	Demolition Permits	 Bank Deposits
2007	\$	84,157	8	\$ 2,211,000	3	\$	226,000	73	\$	1,227,550	6	\$ 2,135,860	7	\$ 247,326,000
2008		57,799	8	1,040,655	5		1,557,566	76		818,697	34	621,536	4	245,282,000
2009		36,394	2	152,000	0		-	78		577,654	21	1,226,825	2	151,986,000
2010		52,796	0	-	0		-	61		513,560	25	1,483,101	4	228,023,000
2011		89,664	10	603,800	0		-	84		1,047,838	21	2,034,151	2	157,224,000
2012		70,262	3	196,000	5		2,835,000	82		560,190	21	337,049	2	221,301,000
2013		59,264	8	720,000	0		-	93		859,640	22	410,000	4	224,767,499
2014		117,290	37	3,534,698	3		1,099,390	70		738,502	15	188,414	1	169,386,000
2015		167,793	69	4,992,850	2		456,449	59		788,636	31	681,034	4	181,165,000
2016		115,762	9	770,000	2		170,000	81		984,945	27	2,379,202	1	143,274,000

Sources: Borough's Codes Department, bank deposits per Federal Deposit Insurance Corporation.